

AGENDA

Executive Committee and Board of Governors Meetings
 Executive Committee Conference Call: February 27, 2019 (11:00am – 12:00pm CST)
 April 3, 2019 (11:00am – 12:00pm CST)
 Executive Committee: May 2, 2019 (9:00 – 10:30amEST)
 Board of Governors: May 2, 2019 (1:30pm – 4:30pm)

| Agenda | Ref: Board Book Page | Action A=Action C=Consent I=Info. | Executive Committee Action Item | Board of Governors Action Item |
|---|-------------------------------|--|---|--------------------------------------|
| Welcome – Robert McBride, International President Roll Call, establishment of a quorum | | C # = Consent Item # | EC # =Motion # | G # = Motion # |
| LAI Motions Summary LAI Information Materials LAI Board of Governors Voting Structure LAI Members (statistics by year as of date on report) LAI 2018 Membership and Dues (as of date on report) | P. 4 P. 8 | I I I I | | |
| A. President's Report – Robert McBride 1. Approval of Executive Committee Minutes – 10/18/2018 2. Approval of Board of Governors Minutes – 10/18/2018 3. Board appointment of Assistant International Treasurer 4. Board appointment of Assistant International Scribe | P. 12 | A | EC-1 Cheryl S. Gary L. EC-2 Ann K. Cassandra F. EC-3 Suzanne V. Cheryl S. | G-1 G-2 G-3 |
| B. Land Economics Foundation 1. Suspend LAI Board of Governors meeting and open Land Economics Foundation 2. Close LEF Board of Trustees Meeting and re-open LAI Board of Governors Meeting | | | | |

| Agenda | Ref: Board Book Page | Action A=Action C=Consent I=Info. | Executive Committee Action Item | Board of Governors Action Item |
|---|---|--|---|---|
| C. Matters Arising: 1. Land Economic Weekends (LEWs) a) San Juan, PR b) Austin, TX – 11/7-9/2019 Fall 2019 Budget & Program c) Ely (Chicago), IL – Spring 2020 Budget & Program d) Los Angeles, CA – Fall 2020 e) London, England – Spring 2021 f) Identification of Future LEW Sites | P. 28 | I A A I I I | EC-10 EC-8 Christine W. Cassandra F. | G-10 G-8 |
| 2. Approval of At-Large Members a) candidate(s) Amsterdam -- Jannes Vos b) candidate(s) Wisconsin – Fred Campbell c) request for Board to establish a committee to review and if deemed advisable approve nominations for at-large-members in Europe | P. 44 | A | EC-4 Cassandra F. Sheila H. EC-11 EC-12 | G-4 G-11 G-12 |
| D. Executive Director's Report 1. Website Update | P. 54 | I | | |
| E. Secretary's Report & Bylaws Committee – Cheryl Soon | P. 57 | I | | |
| F. Treasurer's Report & Finance Committee – Sheila Harris 1. 2018 Year End Financial Report 2. 2019 Current Financial Report and Updated Budget 3. LEW Reconciliation – Orange County | P. 59 | A A A | EC-13 EC-14 EC-5 Sheila H. Cheryl S. | G-13 G-14 G-5 |

| Agenda | Ref: Board Book Page | Action A=Action C=Consent I=Info. | Executive Committee Action Item | Board of Governors Action Item |
|--|---|--|---|--|
| G. International Vice President Report & Chapter Services Committee <ol style="list-style-type: none"> 1. President's Roundtable 2. CSC Summary Report 3. RVP Report Europe <ol style="list-style-type: none"> a. UAE Chapter Resolution 4. RVP Report North America, East 5. RVP Report North America, Central 6. RVP Report North America, West 7. RVP Report Asia/Pacific <ol style="list-style-type: none"> a. Aloha Chapter Reassignment and Governance Direction | P. 71 | I I I A I I I A | EC-7 Alan N. Christine W. EC-6 Ann B. Suzanne V. | G-7 G-6 |
| H. Other Standing Committee Reports <ol style="list-style-type: none"> 1. Archives – Christine Williams 2. Awards – Dr. Jim Fawcett 3. New Chapter Development – Steven Gragg <ol style="list-style-type: none"> a. Barcelona – Aurelio Ramirez b. Puerto Rico – Cassandra Francis c. Expo Real Update - Aurelio Ramirez 4. Publications – Alan Nevin 5. Public Relations & Communications – Todd Cabanban/Phil Adams 6. Global Chapter Report – Les Pollock 7. Nominations – Steven Gragg 8. LAISA Executive Council – Celeste Hammond | P. 93 | I I I A A I I I I I | EC-9 Cassandra F. Steven G. EC-15 | G-9 G-15 |
| I. Added Business <ol style="list-style-type: none"> 1. Struggling Chapters 2. International Membership Committee – Robert McBride 3. Strategic Plan Progress – Robert McBride 4. Code of Conduct | P. 147 | I I I I | | |
| J. Motion to Ratify actions and activities of Executive Committee and Board of Governors from October 18, 2018 to date | | A | EC-16 | G-16 |

Lambda Alpha International

Executive Committee & Board of Governors Meeting Items MOTIONS SUMMARY – February 27, 2019 and April 03, 2019 EC Meetings MOTIONS SUMMARY – May 2, 2019 EC and BOG Meetings

EC-# Executive Committee Motion C-# Consent Item

| AGENDA SECTION | ACTION | EXECUTIVE COMMITTEE | BOARD OF GOVERNORS |
|---|----------------------|--|---|
| A. President's Report – Robert McBride 1. Approval of Executive Committee Minutes – 10/18/2018 2. Approval of Board of Governors Minutes – 10/18/2018 3. Board appointment of Assistant International Treasurer 4. Board appointment of Assistant International Scribe | EC – 1 G-1 | To recommend and approve the Executive Committee Minutes on 10/18/2018 Motion made by Cheryl Soon, Second by Gary Leach. Motion carried unanimously (02/27/2019). | To receive and approve the Board of Governors Minutes of October 18, 2018. |
| | EC – 2 G-2 | Recommend and approve the appointment of Kathleen King as Asst International Treasurer Motion by Ann King, Second Cassandra Francis. Motion carried unanimously (02/27/2019). | To receive and accept the recommendations of Kathleen King to Asst. International Treasurer. |
| | EC – 3 G-3 | Recommend and approve the appointment of Holly Elmore as Asst International Scribe Motion by Suzanne Varco, Second Cheryl Soon. Motion carried unanimously (02/27/2019). | To receive and accept the recommendations of the Executive Committee of Holly Elmore to Asst. International Scribe. |
| C. Matters Arising: 1. Land Economic Weekends (LEWs) b) Austin, TX – 11/7-9/2019 Fall 2019 Budget & Program c) Ely (Chicago), IL – Spring 2020 Budget & Program | EC-10 G-10 | To recommend and approve the Austin Fall LEW Program and Budget. | To receive and accept the recommendations of the Executive Committee for the Austin Fall LEW Program and Budget. |
| | EC-8 G-8 | To recommend and approve Ely Chapter Spring LEW Program and Budget. Motion made by Christine Williams, Second by Cassandra Francis. Motion carried unanimously. (04/03/2019) | To receive and accept the recommendations of the Executive Committee for the Ely Spring LEW Program and Budget. |
| 2. Approval of At-Large Members a) candidate(s) Amsterdam – Jannes Vos | EC-4 G-4 | To recommend approval of the At-Large member Jannes Vos. Motion made by Cassandra Francis, Second by Sheila Harris. Motion carried unanimously (02/27/2019) | To receive and accept the recommendations of the Executive Committee for the At-Large members. |

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|--|---|---|--|
| <p>b) candidate (s) Wisconsin - Fred Campbell</p> <p>c) Request for Board to establish a committee to review at-large members in Europe</p> | <p>EC-11</p> <p>EC-12 G-12</p> | <p>To recommend approval of the At-Large member Fred Campbell.</p> <p>To recommend approval to establish a committee to review and if deemed advisable approve nominations for at-large members.</p> | <p>To receive and accept the recommendations of the Executive Committee to establish a committee to review and if deemed advisable approve nominations or at-large members.</p> |
| <p>F. Treasurer's Report & Finance Committee – Sheila Harris</p> <p>1. 2018 Year End Financial Report</p> <p>2. 2019 Current Financial Report and Updated Budget</p> <p>3. LEW Reconciliation – Orange County</p> | <p>EC-13 G-13</p> <p>EC-14 G-14</p> <p>EC-5 G-5</p> | <p>To recommend and approve the 2018 Year End Financial Report.</p> <p>To recommend and approve the 2019 Current Financial Report and Updated Budget.</p> <p>To recommend and approve the Orange County LEW reconciliation</p> <p>Motion made by Sheila Harris, Second by Cheryl Soon. Motion carried unanimously (02/27/2019)</p> | <p>To receive and accept the recommendations of the Executive Committee of the 2018 Year End Financial Report.</p> <p>To receive and accept the recommendations of the Executive Committee of the 2019 Current Financial Report and Updated Budget.</p> <p>To receive and accept the recommendation of the Executive Committee and approve the Orange County LEW reconciliation.</p> |
| <p>G. International Vice President Report & Chapter Services Committee</p> <p>1. President's Roundtable</p> <p>2. CSC Summary Report</p> <p>3. RVP Report Europe</p> <p style="padding-left: 40px;">a. UAE Chapter Resolution</p> | <p>EC-7 G-7</p> | <p>To recommend and approve UAE Chapter Resolution/5 Step Program.</p> | <p>To receive and accept the recommendation of the Executive Committee and approve the UAE Chapter Resolution/5Step Program.</p> |

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|--|---|---|--|
| 4. RVP Report North America, East 5. RVP Report North America, Central 6. RVP Report North America, West 7. RVP Report Asia/Pacific a. Aloha Chapter Reassignment and Governance Direction | EC--6 G-6 | Motion made by Alan Nevin, Second by Christine Williams. Motion carried unanimously (02/27/2019) To recommend and approve the reassignment of Aloha Chapter to the Western Region. Motion made by Ann Bouslog, Second by Suzanne Varco. Motion carried unanimously (02/27/2019) | To receive and accept the recommendation of the Executive Committee and approve the reassignment of the Aloha Chapter to the Western Region. |
| H. Other Standing Committee Reports 1. Archives – Christine Williams 2. Awards – Dr. Jim Fawcett 3. New Chapter Development – Steven Gragg a. Barcelona – Aurelio Ramirez b. Puerto Rico – Cassandra Francis c. Expo Real Update - Aurelio Ramirez 4. Publications – Alan Nevin 5. Public Relations & Communications – Todd Cabanban/Phil Adams 6. Global Chapter Report – Les Pollock 7. Nominations – Steven Gragg 8. LAISA Executive Council – Celeste Hammond | EC-9 G-9 EC-15 G-15 | To recommend and approve the charter of the Barcelona Chapter. Motion made by Cassandra Francis, Second by Steven Gragg. Motion carried unanimously (04/03/2019) To recommend and approve the charter of the Puerto Rico Chapter. | To receive and accept the recommendation of the Executive Committee and approve the charter of the Barcelona Chapter. |

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|--|---------------|---|---|
| I. Added Business <ol style="list-style-type: none"> 1. Struggling Chapters 2. International Membership Committee 3. Strategic Plan Progress 4. Code of Conduct | | | |
| J. Motion to Ratify actions and activities of Executive Committee and Board of Governors from October 18, 2018 to date | EC-16 G-16 | To recommend ratification of the actions and activities of the Executive Committee and the Board of Governors from October 18, 2018 to the present. | To receive, accept and approve the Motion of the Executive Committee to and including the actions of the Board of Governors to the date hereof. |

Information Materials

Voting Members of the Board of Governor's

Chapter Presidents

Aloha-Hawaii
Atlanta
AUM
Austin
Baltimore
Boston
Ely-Chicago
George Washington- Washington DC
Golden Gate- San Francisco
London
Los Angeles
Madrid
Memphis
Minnesota
New York
Orange County
Ottawa
Philadelphia
Phoenix
Sacramento
San Diego
Simcoe-Toronto
Tokyo
UAE
Vancouver
Zia-New Mexico

Executive Committee

International President
International Vice President
International Treasurer
International Secretary
International Scribe
International Historian
Regional Vice President, Europe & Middle East
Regional Vice President, Eastern North America
Regional Vice President, Central North America
Regional Vice President, Western North America
Regional Vice President, Asia/Pacific
International Past President

Note: The Board may approve up to two
At-Large Members as Executive Committee members

Others LAI Members Typically Attending a Board of Governor's Meeting

Executive Committee Assistants- Assistants vote only if EC Member is absent

International Assistant Treasurer
International Assistant Secretary
International Assistant Scribe
International Assistant Historian
Assistant Regional Vice President, Europe & Middle East
Assistant Regional Vice President, Eastern North America
Assistant Regional Vice President, Central North America
Assistant Regional Vice President, Western North America
Assistant Regional Vice President- Asia/Pacific

Council of Presidents-Co-Chairs

Co-chairs are not authorized to vote.

The Council of Presidents is a special committee authorized by the Board of Governors. The Council typically address special issues assigned by the LAI President or Board of Governors.

Note: The meetings of the Board of Governors are open to all members.

The Chapter Presidents, Executive Committee members, Assistant Executive Committee Members and the Co-chairs of the Council of Presidents are authorized to receive a stipend to offset their travel costs. Committee Chairs and persons invited by the Executive Committee and/or Board may also receive stipends, if they contribute at the LAI business meeting.

LAI MEMBERSHIP AND DUES
As of 4/15/19

| Chapter | Option | Total 2013 | Total 2014 | Total 2015 | Total 2016 | Total 2017 | Total 2018 | Total 2019 | Active Paid | Retired Paid | Emeritus | Honorary | Fellow | Unpaid - current year | Total Int active dues | Total Int Retired dues | Chapter dues | Chapter dues Retired | Column1 |
|-------------------|--------|------------|------------|------------|------------|------------|------------|------------|-------------|--------------|----------|----------|--------|-----------------------|-----------------------|------------------------|--------------|----------------------|-------------------|
| Aloha | A | 78 | 88 | 94 | 98 | 95 | 92 | 83 | 80 | 3 | | | | 3 | \$12,400 | \$90 | \$150 | \$75 | |
| At Large | A | 39 | 35 | 22 | 5 | 20 | 12 | 9 | 8 | | | 1 | | 8 | \$1,240 | \$0 | \$0 | \$0 | |
| Atlanta | A | 28 | 41 | 37 | 24 | 28 | 20 | 13 | 12 | 1 | | | | 8 | \$1,860 | \$30 | \$100 | \$25 | |
| AUM | A | | 11 | 7 | 13 | 0 | 11 | 0 | | | | | | -11 | \$0 | \$0 | \$50 | | Collected in 2019 |
| Austin | A | | | | 0 | 12 | 13 | 14 | 14 | | | | | -1 | \$2,170 | \$0 | \$100 | \$30 | |
| Baltimore | A | 37 | 35 | 38 | 49 | 61 | 50 | 47 | 37 | 10 | | | | 11 | \$5,735 | \$300 | \$155 | \$155 | |
| Boston | A | 45 | 48 | 44 | 51 | 57 | 57 | 60 | 60 | | | | | 0 | \$9,300 | \$0 | \$125 | \$125 | |
| Ely | A | 430 | 448 | 409 | 402 | 416 | 382 | 333 | 303 | 25 | 3 | | 2 | 34 | \$46,965 | \$750 | \$125 | \$35 | |
| George Washington | A | 222 | 247 | 223 | 215 | 224 | 198 | 183 | 180 | 2 | | | 1 | 26 | \$27,900 | \$60 | \$190 | \$0 | |
| Golden Gate | A | 330 | 334 | 317 | 315 | 318 | 318 | 238 | 223 | 14 | 1 | | | 0 | \$34,565 | \$420 | \$75 | \$25 | |
| London | A | 38 | 29 | 34 | 36 | 12 | 11 | 9 | 7 | 1 | | | 1 | 1 | \$1,085 | \$30 | \$50 | \$0 | |
| Los Angeles | A | 97 | 119 | 112 | 109 | 102 | 90 | 83 | 71 | 5 | 2 | 1 | 4 | 12 | \$11,005 | \$150 | \$120 | \$85 | |
| Madrid | B | 19 | 19 | 9 | 23 | 29 | 34 | 0 | | | | | | -5 | \$0 | \$0 | \$0 | \$0 | |
| Memphis | A | 141 | 142 | 131 | 131 | 134 | 140 | 91 | 80 | 6 | 5 | | | -6 | \$12,400 | \$180 | \$220 | \$25 | |
| Minnesota | A | 72 | 71 | 61 | 73 | 71 | 87 | 68 | 62 | 5 | | | 1 | -16 | \$9,610 | \$150 | \$100 | \$25 | |
| New York | A | 4 | 5 | 2 | 4 | 3 | 3 | 2 | 1 | | | | 1 | 0 | \$155 | \$0 | \$0 | \$0 | |
| Orange County | A | 40 | 40 | 39 | 37 | 30 | 38 | 23 | 21 | 2 | | | | -8 | \$3,255 | \$60 | \$400 | \$200 | |
| Ottawa | A | 18 | 18 | 17 | 13 | 10 | 23 | 6 | 6 | | | | | -13 | \$930 | \$0 | \$95 | \$31 | |
| Philadelphia | A | 44 | 44 | 49 | 44 | 44 | 31 | 19 | 18 | | | | 1 | 13 | \$2,790 | \$0 | \$100 | \$100 | |
| Phoenix | A | 65 | 65 | 63 | 66 | 70 | 59 | 53 | 50 | | 1 | | 2 | 11 | \$7,750 | \$0 | \$270 | \$30 | |
| Sacramento | B | 112 | 125 | 120 | 115 | 133 | 137 | 131 | 127 | 3 | | | 1 | -4 | \$19,685 | \$90 | \$245 | \$25 | |
| San Diego | A | 152 | 144 | 130 | 136 | 124 | 130 | 127 | 111 | 15 | | | 1 | -6 | \$17,205 | \$450 | \$260 | \$75 | |
| Simcoe | B | 166 | 153 | 147 | 155 | 166 | 158 | 8 | | | 7 | | 1 | 8 | \$0 | \$0 | \$125 | \$35 | |
| Sonoran Baja | A | | | | | | | 1 | 1 | | | | | | | | \$95 | | |
| Tokyo | B | | | 8 | 8 | 8 | | 0 | | | | | | 8 | \$0 | \$0 | \$0 | \$0 | |
| UAE | A | | 30 | 22 | 9 | 11 | 1 | 0 | | | | | | 10 | \$0 | \$0 | \$50 | \$0 | |
| Vancouver | B | 95 | 110 | 92 | 83 | 95 | 95 | 78 | 63 | 15 | | | | 0 | \$9,765 | \$450 | \$150 | \$92 | |
| Zia | A | 29 | 33 | 28 | 25 | 29 | 29 | 23 | 21 | 2 | | | | 0 | \$3,255 | \$60 | \$125 | \$50 | |
| Totals | | 2303 | 2436 | 2255 | 2239 | 2302 | 2219 | 1702 | 1556 | 109 | 19 | 2 | 16 | 83 | \$241,025.00 | \$3,270 | | | |

*Excludes counts of types that dont pay dues. This differs from how 2013 numbers were aggregated for this report.

** 2013 counts were aggregated based on membership status

| Chapter | Total 2015 | Total 2016 | Total 2017 | Total 2018 | Total 2015-2016 net gain/loss | 2016-2017 net gain/loss | 2017-2018 net gain/loss2 |
|-------------------|------------|------------|------------|------------|-------------------------------|-------------------------|--------------------------|
| Aloha | 94 | 98 | 95 | 92 | 4 | -3 | -3 |
| At Large | 22 | 5 | 20 | 12 | -17 | 15 | -8 |
| Atlanta | 37 | 24 | 28 | 20 | -13 | 4 | -8 |
| AUM | 7 | 13 | 0 | 11 | 6 | -13 | 11 |
| Austin | | 0 | 12 | 13 | 0 | 12 | 1 |
| Baltimore | 38 | 49 | 61 | 50 | 11 | 12 | -11 |
| Boston | 44 | 51 | 57 | 57 | 7 | 6 | 0 |
| Ely | 409 | 402 | 416 | 382 | -7 | 14 | -34 |
| George Washington | 223 | 215 | 224 | 198 | -8 | 9 | -26 |
| Golden Gate | 317 | 315 | 318 | 318 | -2 | 3 | 0 |
| London | 34 | 36 | 12 | 11 | 2 | -24 | -1 |
| Los Angeles | 112 | 109 | 102 | 90 | -3 | -7 | -12 |
| Madrid | 9 | 23 | 29 | 34 | 14 | 6 | 5 |
| Memphis | 131 | 131 | 134 | 140 | 0 | 3 | 6 |
| Minnesota | 61 | 73 | 71 | 87 | 12 | -2 | 16 |
| New York | 2 | 4 | 3 | 3 | 2 | -1 | 0 |
| Orange County | 39 | 37 | 30 | 38 | -2 | -7 | 8 |
| Ottawa | 17 | 13 | 10 | 23 | -4 | -3 | 13 |
| Philadelphia | 49 | 44 | 44 | 31 | -5 | 0 | -13 |
| Phoenix | 63 | 66 | 70 | 59 | 3 | 4 | -11 |
| Sacramento | 120 | 115 | 133 | 137 | -5 | 18 | 4 |
| San Diego | 130 | 136 | 124 | 130 | 6 | -12 | 6 |
| Simcoe | 147 | 155 | 166 | 158 | 8 | 11 | -8 |
| Sonoran Baja | | | | 0 | | | 0 |
| Tokyo | 8 | 8 | 8 | 0 | 0 | 0 | -8 |
| UAE | 22 | 9 | 11 | 1 | -13 | 2 | -10 |
| Vancouver | 92 | 83 | 95 | 95 | -9 | 12 | 0 |
| Zia | 28 | 25 | 29 | 29 | -3 | 4 | 0 |
| Totals | 2255 | 2239 | 2302 | 2219 | -16 | 63 | -83 |

President's Report

To: LAI International Executive Committee
From: Robert McBride
Date: 2019 02 26
Re: Appointment of Assistant International Scribe

Note: Further to the resignation of Vicky Estrada of the San Diego Chapter from the position of Assistant International Scribe, an expression of interest in the vacant position was received from Holly Elmore of the Atlanta Chapter.

This interest was very well received and further to conversation between the Holly and members of the Executive Committee (including the International Vice President and the International Scribe) and consultation with the Executive Director and the International President; the International President was pleased to appoint Holly to fill the vacant position on an interim basis. In the LAI Bylaw, the prerogative to fill a vacant position on the Executive lies with the Board of Governors.

The following resolution is to request the Board of Governors to endorse the interim appointment and confirm Holly Elmore as Assistant International Scribe for the remainder of the current term of office of the LAI Executive.

Moved:

Seconded:

As per Article VIII S.3 of the LAI Bylaw, the Executive Committee requests that the Board of Governors appoint Holly Elmore of the Atlanta Chapter to the position of Assistant International Scribe for the remainder of the current term of office until November 9, 2019.

To: LAI International Executive Committee
From: Robert McBride
Date: 2019 02 26
Re: Appointment of Assistant International Treasurer

Note: Further to the resignation of Gregg Robinson of Zia Chapter from the position of Assistant International Treasurer, a call to the membership for expressions of interest in the position was posted on KeyNotes.

Kathline King of Los Angeles Chapter responded with enthusiasm. Further to conversation between the Kathline and members of the Executive Committee (including the International Vice President and the International Treasurer) and consultation with the Executive Director and the International President; the International President was pleased to appoint Kathline to the vacant position on an interim basis. In the LAI Bylaw, the prerogative to fill a vacant position on the Executive lies with the Board of Governors.

Accordingly, the following resolution is to request the Board of Governors to endorse the interim appointment and confirm Kathline King as Assistant International Treasurer for the remainder of the current term of office of the LAI Executive.

Moved:

Seconded:

As per Article VIII S.3 of the LAI Bylaw, the Executive Committee requests that the Board of Governors appoint Kathline King of the Los Angeles Chapter to the position of Assistant International Treasurer for the remainder of the current term of office until November 9, 2019.

To: LAI International Executive Committee
From: Robert McBride
Date: 2019 02 28
Re: Chapter Annual Reports for 2018

Note: All Chapters were requested to prepare and return an Annual Report by the deadline of January 31, 2019. It was not anticipated that a report would be received from the Tokyo Chapter nor the new Sonora Desert Chapter. The New York Chapter in process of slowly revitalizing did not file a report but did provide an email which provided information relating to past and future plans.

Of the 24 chapters from which a report was expected, 19 Chapters have provided a report.

The chapters that did not provide a report are: Los Angeles, Ottawa, Philadelphia, Baltimore and Atlanta. Of these, all but Baltimore provided a report for 2017.

All 19 provided reports are available in the LAI Dropbox and may to be reviewed by any member of the Executive Committee. RVPs should certainly be familiar with the reports from each Chapter in their region and should be in contact with those chapters that have not provided a report.

The 19 reports are quite well done, complete and informative.

18 of the 19 chapters reported having invited new members and 17 of 19 reported having inducted new members. The UAE Chapter did not invite new members for reasons related to the circumstances in the UAE. Aum Chapter reported inviting 5 new members but inducting none. The report does not provide an explanation for this outcome.

A summary of the information provided by the 17 chapters that reported induction of new members follows. In total the 17 chapters invited 211 persons to membership and inducted a total of 196 new members. The 17 chapters reported plans for 2019 to invite between 252 and 265 persons to be members of LAI. The 17 chapters reported that a total of 22 members formally resigned during 2018 and that a total of 434 members did not pay their 2018 dues during 2018. The 17 chapters reported that a total of 45 members were transferred from Active to Inactive status.

Of the 19 chapters that provided reports 8 provided comments with respect to support that the International Executive Committee could provide to the Chapter as follows:

- San Diego -- 1. An organization-wide assistance/advice program to help us with Member Retention. 2. A more activated, updated website or media presence. Hopefully appeal to a younger audience. 3. An organization-wide event registration, encrypted, payment platform/portal. We use Eventbrite and the fees are terribly high, and no one likes it. Nice if members were pointed to the LAI website to register for programs and get info in general.
- Sacramento -- Loved the videos highlighting Foundation work & grants, but the scripts was way too much of a hard sell pitch for Foundation donations. This needs to be more of a soft sell given the sophistication of the audience. Can we re-edit the videos to make more palatable?
- Phoenix -- Ideas on differentiating LAI from the multitude of organizations in Greater Phoenix.
- Vancouver -- We are interested in how other Chapters are engaging members who might find the fees difficult to justify such as academics, not for profits, who don't have budgets for membership.
- Austin -- Financial and logistical support for the LEW.
- Madrid -- Communication with LAI International.
- London -- Provide contacts of members in the US who might be located in London who would be eligible to join the London Chapter.



MINUTES OF THE LAMBDA ALPHA EXECUTIVE COMMITTEE

October 18, 2018

Orange County, California

Members - * voting members

| | | | | | | | |
|--------------------------|-------------------------|-------------|---|----------------------------|------------------------------|-------------------|--------|
| Robert McBride* | International President | Simcoe | P | Tim Youmans | Chair, Council of Presidents | Sacramento | P |
| Cassandra Francis* | Vice President | Ely | P | | | | |
| Sheila Harris* | Treasurer | Phoenix | P | Gregg Robinson | Assistant Treasurer | Zia | P |
| Cheryl Soon* | Secretary | Aloha | P | Michelle Henrie | Assistant Secretary | Zia | P |
| Alan Nevin* | Scribe/Editor | San Diego | P | Vicki Estrada | Assistant Scribe | San Diego | P |
| Christine Williams* | Historian | Ely | P | Cecile Bedor | Assistant Historian | Minnesota | A |
| Aurelio Ramirez-Zarzosa* | Europe RVP | Madrid | A | Chip Good Fares Kekhiah | Europe AVP | London UAE | P A |
| Gary Leach* | East RVP | Boston | P | Erwin Andres | East AVP | George Washington | A |
| Ann King* | Central RVP | Memphis | P | Mary Bak | Central AVP | Ely | P |
| James Musbach* | West RVP | Golden Gate | P | Suzanne Varco | West AVP | San Diego | A |
| Ann Bouslog* | Asia/Pacific RVP | Aloha | P | Anil Hatkar | Asia/Pacific AVP | AUM | A |
| Steven Gragg* | Past President | Phoenix | P | Todd Cabanban | PR Chair | Ely | A |
| | | | | James Fawcett | Awards Chair | Los Angeles | P |
| | | | | Ian Lord | Past President | Simcoe | P |
| | | | | Phil Adams | PR Committee | Ely | P |
| | | | | Sheila Hamilton | Executive Director | LAI | P |
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P= Present, A=Absent

International President Robert McBride opened the meeting at 9:00 AM and welcomed everyone to Orange County. He reminded everyone which positions are eligible voting members for this meeting. Attendance was taken by way of a sign in sheet.

A. President's Report

The roster of membership numbers by chapter and the list of chapter membership by type was distributed in the Information Package for the meeting.

Consent Items (EC-1):

Approval of Executive Committee and Board of Governors meetings for April, 2018;

C. Matters Arising – Land Economic Weekends (EC-2 and EC-3)

San Juan, Spring 2019 (May 2-4) – Cassandra Francis presented the budget and preliminary program for the Spring 2019 LEW. It is hoped that a San Juan Chapter will be chartered at the meeting.

- Motion to approve the San Juan LEW made by Cassandra Francis, seconded by Chip Good.
Motion PASSED unanimously.

Austin, Fall 2019 (November 6-8)

Los Angeles, Spring 2020

Ely (Chicago), Fall 2020

New locations need to be identified after 2020.

C. Matters Arising – Approval of At-Large Members (EC-4)

- Motion to approve four at-large members who would help to form a San Juan Chapter and approval of R. McBride, S. Gragg, G. Leach and C. Francis to be delegated authority to approve additional at-large members from San Juan before the next LEW was moved by Cassandra Francis and seconded by Chip Good
- Motion to approve sixteen members of the Sonora Chapter was made by Steven Gragg and seconded by Sheila Harris.
Motion PASSED unanimously.

C. Matters Arising – Fellow Nominations (EC-5)

James Fawcett announced that the Awards Committee was nominating Tim Youmans to be a Fellow of LAI. The other Fellows are in unanimous agreement. Many kind words were offered for Tim's service to the organization. For now, this will be a secret; the award will be given at the Saturday dinner.

- Motion to approve Tim Youmans as a Fellow of LAI was made by Robert McBride and seconded by Cassandra Francis.
Motion PASSED unanimously

C. Matters Arising – Executive Directors Report (EC-9)

It was reported that there is an urgent need to upgrade the web site for members use. Tim Youmans explained that the current website client membership system is giving poor service. They have found a new provided who has recommended moving to an entirely new system and is ready to start. The other option is to convert the system using the existing system. It is recommended that LAI hire a consultant to consider the options and make its recommendation. Treasurer Harris explained that the cost for this will come from savings, not the budget and is a one-time expense of \$75,000.

- Motion made to approve a complete upgrade but move to a less costly options if that is recommended was made by Jim Musbach and seconded by Christine Williams.
Motion PASSED unanimously.

D. Treasurer's Financial Report:

Sheila Harris, International Treasurer presented the proposed 2019 budget of \$308,920. The budget was presented without a budget for the LEW as a more accurate portrayal of LAI expenses.

- A motion was made by Chip Goode and seconded by Ann Bouslog to approve the budget as presented.

The Motion PASSED unanimously.

E. Secretary's Report and By-Laws Committee

Cheryl Soon, International Secretary and Chair of the By Laws Committee explained that several By Law changes have been proposed and circulated to the Chapters. Changes include:

Five new sections for Article V Membership addressing Qualifications, Inclusivity and Respect, Classifications of Membership. Termination, and Recognitions.

Four new sections for Article XII Dues and Assessments addressing Late Payment and Administrative Fees, Inactive Member Reinstatement and Administrative Fees, Chapter Late Payment of Dues and Reinstatement.

Revision to Article XIII to identify who may sign checks or execute contracts on behalf of LAI.

Revision to Article XXVII Amendment of Bylaws to require written notice of proposed changes thirty days in advance of a meeting.

President McBride asked for Executive Committee support of the proposed changes.

- Motion to approve the proposed By Law Changes as circulated was moved by Cheryl Soon and seconded by Gary Leach.
Motion PASSED unanimously.

G. Standing Committee Reports

New Chapter formation: Steve Gragg reported that Sonora Desert, Mexico has a signed affiliation agreement and has formed an Executive Committee. There are sixteen at-large members proposed with five more under review.

Other new chapters under exploration are Tijuana, Mexico, Barcelona Spain (Europe Region). Based on the Expo Real meetings Frankfurt and Amsterdam are possibilities. In Central Region, Houston has been approached and Dallas Fort Worth may be a target.

Other Standing Committee reports were postponed to the afternoon meeting of the Board of Governors.

H. Added Business

President McBride asked for reports from the Regional Breakfasts

- Ann Bouslog (Asia Pacific) said they had a great conversation on recruitment and diversity

- Gary Leach (East) said there is a recurring theme of affordable housing. Would a regional meeting be in order on this topic covering best practice? It could also be a national or even international topic. This generated discussion:
San Diego Chapter has an intern researching how to use fallow public lands to make housing available and had put together a pro form on this with a paper forthcoming.
- Jim Musbach (West) said that membership is a perennial issue. There is attrition through retirements; need to bring in the next age group. How to engage them early and prepare them for leadership. Chis Good (London) added this is also a critical issue for them in re-growing their chapter.
- Ann King (Central) said discussion focused on finding more engaging formats for meetings. Ely has been doing a lot of interesting things.

Cassandra Francis stated that the regional breakfasts are rich. They might also be organized by chapter size, Spanish-speaking, or other criteria.

President McBride asked that moving forward that Chapters prepare their own reports. Response has been nearly 100% and very informative. The reports prepared by Regional Vice Presidents, which have been a compilation of chapter reports might instead focus on the issues presented.

Jim Musbach stated that the requirement that RVP give thirty days-notice before visiting a chapter is an impediment to participating in chapter meetings. Can this be changed?

K Ratify Actions and Activities of the Executive Committee

- Motion to ratify actions and activities of the Executive Committee from April 26, 2018 to date made by Steve Gragg, seconded by Cassandra Francis.
Motion PASSED unanimously.

K. Adjournment

- Motion to adjourn the meeting was made by Jim Musbach and seconded by Sheila Harris.
Motion PASSED unanimously.

The meeting adjourned at 10:12 AM

Prepared by: Cheryl D. Soon, Ph.D., FAICP, International Secretary



MINUTES OF THE LAMBDA ALPHA BOARD OF GOVERNORS
October 18, 2018
Orange County, California

Members - * voting members

| | | | | | | | |
|--------------------------|-------------------------|-------------------|---|---------------------------|------------------------------|-------------------|--------|
| Robert McBride* | International President | Simcoe | P | Tim Youmans | Chair, Council of Presidents | Sacramento | P |
| Cassandra Francis* | Vice President | Ely | P | | | | |
| Sheila Harris* | Treasurer | Phoenix | P | Gregg Robinson | Assistant Treasurer | Zia | P |
| Cheryl Soon* | Secretary | Aloha | P | Michelle Henrie | Assistant Secretary | Zia | P |
| Alan Nevin* | Scribe/Editor | San Diego | P | Vicki Estrada | Assistant Scribe | San Diego | P |
| Christine Williams* | Historian | Ely | P | Cecile Bedor | Assistant Historian | Minnesota | A |
| Aurelio Ramirez-Zarzosa* | Europe RVP | Madrid | A | Chip Good Fares Kekhia | Europe AVP | London UAE | P A |
| Gary Leach* | East RVP | Boston | P | Erwin Andres | East AVP | George Washington | P |
| Ann King* | Central RVP | Memphis | P | Mary Bak | Central AVP | Ely | P |
| James Musbach* | West RVP | Golden Gate | p | Suzanne Varco | West AVP | San Diego | A |
| Ann Bouslog* | Asia/Pacific RVP | Aloha | P | Anil Hatkar | Asia/Pacific AVP | AUM | A |
| Steven Gragg* | Past President | Phoenix | P | Todd Cabanban | PR Chair | Ely | A |
| Michael Hamasu* | Chapter President | Aloha | P | James Fawcett | Awards Chair | Los Angeles | P |
| Jim Viviano* | Chapter President | Atlanta | A | Les Pollock | Global Chair | Ely | A |
| Anil Hatkar* | Chapter President | AUM | A | Rachel Edds | LEF Treasurer | Baltimore | P |
| Jim Nias* | Chapter President | Austin | P | Ron Buss | LEF President | Los Angeles | P |
| Mel Freeman* | Chapter President | Baltimore | P | Randy Williams | Member | Austin | P |
| Tom Goodwin* | Chapter President | Boston | P | Russell Mathew | LEF Secretary | Simcoe | P |
| Courtney Kashima* | Chapter President | Ely | P | Jon DeVries | LEF Vice President | Ely | P |
| John Schlichting* | Chapter President | George Washington | P | | | | |
| Andrew Wolfram* | Chapter President | Golden Gate | P | | | | |
| Chip Good* | Chapter Proxy | London | P | | | | |
| David Sanchez* | Chapter President | Madrid | A | Sheila Hamilton | Executive Director | LAI | P |
| Stewart Austin* | Chapter President | Memphis | P | Phil Adams | Public Relations | Ely | P |
| Carol Lansing* | Chapter President | Minnesota | A | | | | |
| Jeff Beale* | Chapter President | New York | A | | | | |

| | | | | | | | |
|-----------------------|-------------------|-----------------|---|--|--|--|--|
| Stevan Gromet* | Chapter President | Orange County | P | | | | |
| Miguel Tremblay* | Chapter President | Ottawa | A | | | | |
| Tony Forte* | Chapter Proxy | Philadelphia | P | | | | |
| Chaz Smith* | Chapter President | Phoenix | P | | | | |
| Nancy Park* | Chapter President | Sacramento | P | | | | |
| Martin Flores* | Chapter President | San Diego | P | | | | |
| Scott Burns* | Chapter President | Simcoe | P | | | | |
| Rodrigo Torres Cande* | Chapter President | Sonoran Dessert | P | | | | |
| Fares Kekhia* | Chapter President | UAE | A | | | | |
| Deana Grinnell* | Chapter President | Vancouver | P | | | | |
| John Nye* | Chapter President | Zia | P | | | | |

P= Present, A=Absent

International President Robert McBride opened the meeting at 2:12 PM and welcomed everyone to Baltimore. He reminded everyone which positions are eligible voting members for this meeting.

A. President's Report

The roster of membership numbers by chapter and the list of chapter membership by type was distributed in the Information Package for the meeting.

Consent Items (G-1):

Approval of Executive Committee and Board of Governors meetings for April 26, 2018 with an amendment to show that the Ely LEW would be in the Spring of 2020 (not Fall).

- Motion: To Approve the Consent Items was made by Courtney Kashima and seconded by Mel Freeman.
Motion PASSED unanimously.

B. Land Economics Foundation

The Board of Governors meeting was suspended to open the meeting of the Land Economics Foundation.

The Board of Governors reconvened at 2:21 PM.

C. Matters Arising – Land Economic Weekends (G-2 and G-3)

Orange County Fall 2018 (October 17-21) – In progress.

San Juan, Spring 2019 (May 3-5) – Cassandra Francis presented the budget and schedule to include a pre-meeting tour (Sunday through Tuesday), a one-day PAD on Wednesday, Business meetings on Thursday, and the LEW on Friday and Saturday. This will be held at the Marriott Hotel in Condado. The Saturday dinner will be at an iconic location and limited to the first 120 who sign up.

The PAD will be in Rio Piedras in conjunction with the Trust for Development (TDRP) and University of Puerto Rico Graduate School of Planning and will focus on implementation of a strategic plan for the area post Hurricane Maria. There will be a separate PAD fee.

LEF has approved an additional \$10,000 to support the PAD and LEW and a sponsorship program is being started by Gregg Robinson and Ron Buss. Because LEWs require so much administrative time, they are being moved off budget and into each LEW budget (about \$24,000 per LEW).

LEW Pricing will be \$595 early bird registration; \$695 after February 1; and \$795 after March 15.

- Motion to approve the budget and program for San Juan LEW as presented was made by Steve Gragg, and seconded by Scott Burns.
Motion PASSED on a voice vote.

Austin, Fall 2019 (November 7-9): The budget and program are not yet finished but are well advanced. The Hyatt Regency on the Shore of Lady Bird Lake will be the host hotel.

Los Angeles, Spring 2020

Ely (Chicago), Fall 2020

New locations need to be identified after 2020.

C2. Matters Arising – Approval of At-Large Members (G-4)

Five members were nominated for at-large membership: Emilio Colon-Zavala, Manual Rodrigues Boissen, Maris de Cordillo Perez, Eileen Poneymiron, and Norma Pena. These five are hoping to form a new chapter in San Juan, Puerto Rico.

- Motion made to approve the five for at-large membership made by Cassandra Francis, seconded by Christine Williams
Motion PASSED unanimously.
- Motion to delegate to Robert McBride, Cassandra Francis, Gary Leach and Steve Gragg to approve additional members from San Juan for at-large membership made by Cassandra Francis and seconded by Jim Musbach.
Motion PASSED unanimously

Steven Gragg is working to create a new charter for the Sonora Desert, Mexico Chapter. There are sixteen members identified, and two of them are present today. The Executive Committee is recommending formation of the new chapter.

- Motion to approve the recommendation of the Executive Committee to approve formation of a Sonora Desert, Mexico Chapter made by Steve Gragg and seconded by Sheila Harris.
Motion PASSED unanimously

C3. Matters Arising – Fellow Nominations (G-8)

The Executive Committee recommends approval for Tim Youmans to be a Fellow of LAI

- Motion to approve made by Robert McBride and seconded by Cassandra Francis.
Motion PASSED unanimously

E. International Treasurer's Financial Report (G-1):

Sheila Harris, International Treasurer reported that the *2019 Proposed Budget* is \$323,900. This is lower than the previous year budget because LEW expenses have been moved out of the regular budget and into LEW budget. We currently have 1,934 members. New Chapter Development has been scaled back from \$10,000 to \$8,000. There is an urgent need to upgrade our software for member interaction regarding dues payment, a one-time expense of \$35,000 which would come from savings.

- Motion to approve expenditure up to \$35,000 coming from reserves was made by Sheila Harris and seconded by Ann Bouslog.
Motion PASSED unanimously.

The Budget assumes a \$75 fee for initiation fees to cover the cost of pins, certificates, and paperwork. This reinstates a previous practice which was suspended during the recession. Discussion ensued regarding pro-rata, chapters covering fees on behalf of new members; the current relevancy of pins; challenges for public sector members. Following the discussion, Sheila Harris suggested we remove this from the budget and defer the discussion on cost of pins and certificates to another time.

- Motion to approve the budget as amended was made by Chaz Smith and seconded by Andrew Wolfram.
Motion PASSED unanimously.

D. International Secretary's Report and By-Laws Committee

Cheryl Soon, International Secretary and Chair of the By Laws Committee explained several amendments have been circulated prior to the meeting, the Executive Committee recommended approval, and they are ready for consideration.

Discussion ensued about the amendment to charge a fee for late payment of dues and the reinstatement fee. Currently dues notices are sent out in October and are due by the end of December. After three months (March 1) a late fee of 25% would be charged. Members failing to pay dues in a year would be charged a \$75 reinstatement fee.

Those supporting the amendment felt it was only fair to those who pay on time; this is the standard practice for other professional organizations; payment of dues is an expectation of membership; it is an incentive to pay on time; and it should reduce the amount of time spent chasing dues.

Those opposing the amendment came mostly from those chapters that collect dues (versus national). They felt the fees were high and should be imposed after four months, not three. Others opposed the punitive nature of the fees. One chapter expressed lack of confidence in the dues process and until this is cleared up, there should be no fees.

- Friendly motion made to extend the administrative fee date from March 0 to April 1 was made by Robert McBride and seconded by Steve Gragg was accepted.

- Motion made to reconsider Article XII, Sections 5 and 11 next year was made by Mary Bak and seconded by Anthony Forte
Motion PASSED with 23 in favor and 4 opposed.

Additional discussion on other proposed amendments followed. Deanna Grinnell, Vancouver asked the reason for the change to the timing of bylaw amendments. President McBride explained that most organizations do not have this much time required and that the requirement to have Chapter Presidents send it out to their members, while laudatory, does not seem required.

- Motion to approve the By Law amendments, as amended to eliminate Article XII, Sections 5 and 11, was made by Cheryl Soon and seconded by Christine Williams
Motion PASSED unanimously.

G. Standing Committee Reports

Archives. Christine Williams, International Historian, reported that she is working on two projects to refresh and expand the history of LAI, especially for the web site. The second is to provide more information on the International Fellows for the web site. She has completed two: David Lachoff (2015) and Donald Conley (1991).

Awards. Dr. James Fawcett reported that this LEW two awards will be given, the Skyline Award to Rancho Mission Viejo; Reporter of the Year; and International Member of the Year. Nominations in all categories are welcome.

New Chapter Development. Steve Gragg reported that Sonora Desert Chapter formation has started. Barcelona and Houston are opportunities. In Europe, London is growing and Frankfurt, Amsterdam and Vienna are on the radar. Expo Real will continue to be an important recruiting event.

K. Ratify Actions and Activities of the Executive Committee and Board of Governors

- Motion to ratify actions and activities of the Executive Committee from April 26, 2018 to date made by Steve Gragg, seconded by Cassandra Francis.
Motion PASSED unanimously.

Adjournment

- Motion to Adjourn made by Andrew Fogg and seconded by Chip Good.
Motion PASSED unanimously

Meeting adjourned at 5:42 PM.

Following the meeting, Phil Adams showed a video prepared to promote activities of LEF.

Prepared by: Cheryl D. Soon, Ph.D., FAICP, International Secretary

Lambda Alpha International

Executive Committee & Board of Governors Meeting Items MOTIONS SUMMARY – September 17, 2018 & October 18, 2018 EC and BOG Meetings

G-# = Board of Governors Motion
EC-# Executive Committee Motion
C-# Consent Item

| AGENDA SECTION | ACTION | EXECUTIVE COMMITTEE | BOARD OF GOVERNORS |
|---|---------------------|---|--|
| A. PRESIDENT’S REPORT | EC-1 G-1 | To approve the Executive Committee Minutes from April 26, 2018. Motion made by Ann Bouslog, Second by Cheryl Soon. Motion carried unanimously. (9/17/18) | To receive the Board of Governors Minutes of September 14, 2017 Motion: To Approve the Consent Items was made by Courtney Kashima and seconded by Mel Freeman. Motion carried unanimously. (10/18/2018) |
| C. MATTERS ARISING 1. Land Economic Weekends b) San Juan, PR | EC-2 G-2 | To recommend approval of the San Juan, PR LEW program and budget. Motion made by Cassandra Francis, Second by Aurelio Ramirez. Motion carried unanimously. (9/17/18) | To receive and accept the recommendations of the Executive Committee for the San Juan, PR LEW. Motion to approve the budget and program for San Juan LEW as presented was made by Steve Gragg and seconded by Scott Burns. Motion carried. (10/18/2018) |
| 2. Approval of At-Large Members | EC-4 G-4 | To recommend approval of LAI At-Large Members. Motion to approve four at-large members who would help to form a San Juan Chapter and approval of R. McBride, S. Gragg, G. Leach and C. Francis to be delegated authority to approve additional at-large members from San Juan before the next LEW was moved by Cassandra Francis and seconded by Chip Good. Motion carried unanimously. (10/18/2018) Motion to approve 16 members of the Sonoran Desert Chapter made by Steven Gragg, Second by Sheila Harris. Motion carried unanimously. (10/18/18) | To receive and accept the recommendation of the Executive Committee for LAI At-Large Members. Motion made by Cassandra Francis, seconded by Christine Williams. Motion carried unanimously. (10/18/2018) To receive and accept the recommendation to form an At-Large membership approval delegation to include Robert McBride, Cassandra Francis, Gary Leach and Steven Gragg. Motion made by Cassandra Francis, Second by Jim Musbach. Motion carried unanimously. (10/18/18) |
| Sonoran Desert Chapter | G-14 | | To approve the formation of a Sonoran Desert, Mexico Chapter. Motion made by Steven Gragg, Second by Sheila Harris. Motion carried unanimously. (10/18/18) |

| | | | |
|--|-----------------------|---|---|
| 3. Fellow Nominations | EC-12 G-13 | To recommend Tim Youmans as a Fellow LAI member. Motion made by Robert McBride, Second by Cassandra Francis. Motion carried unanimously. (10/18/18) | To receive the recommendation of the Executive Committee to approve Tim Youmans as a Fellow LAI member. Motion made by Robert McBride, Second by Cassandra Francis. Motion carried unanimously. (10/18/18) |
| D. Secretary's Report & Bylaw Committee 1. Bylaws Changes | G-5 | To recommend approval of proposed amendments to the LAI bylaws. Motion made by Cheryl Soon and seconded by Gary Leach. Motion carried unanimously. (10/18/2018) | To approve proposed amendments to the LAI bylaws. Motion to approve the By Law amendments, as amended to eliminate Article XII, Sections 5 and 11, was made by Cheryl Soon and seconded by Christine Williams. Motion carried unanimously. (10/18/2018) |
| E. Treasurer's Report & Finance Committee 1. 2018 Financial Report | EC-5/G-6 | To recommend approval of the 2018 current financial report, to include a one-time expense of \$35,000 transfer from reserves for website upgrades. Motion made by Jim Musbach, Second by Christine Williams. Motion carried unanimously. (10/18/18) | To receive and accept the recommendations of the Executive Committee the 2018 current financial report. Motion made by Sheila Harris, Second by Ann Bouslog. Motion carried unanimously. (10/18/18) |
| 2. LEW Reconciliation Baltimore, MN | EC-6/G-7 | To recommend approval of the Baltimore, MD LEW financial reconciliation. Motion made by Cheryl Soon, Second by Gregg Robinson. Motion carried unanimously. (9/17/18) | To receive and accept the recommendations of the Executive Committee the Baltimore LEW financial reconciliation. Motion made by Sheila Harris, Second by Christine Williams. Motion carried unanimously. (10/10/18) |
| 3. Initiation Fees | EC-7/G-8 | To recommend approval of new member initiation fees of \$75.00. Motion made by Cheryl Soon, Second by Gary Leach. Motion carried unanimously. (9/17/18) | To receive and accept the recommendations of the Executive Committee the new member initiation fees. Removed from budget. No motion made. |
| 4. Late Fees | EC-8/G-9 | To recommend approval of \$25 late fee date after April 1 st , subject to approval of the bylaw. | To receive and accept the recommendations of the Executive Committee late fees, subject to approval of the bylaw. |

| | | | |
|---|-----------------------|---|---|
| | | Motion made by Cheryl Soon, Second by Aurelio Ramirez. Motion carried unanimously. (9/17/18) | Motion made by Robert McBride, Second by Steve Gragg. Motion carried unanimously. (10/18/18) |
| 5. Reinstatement Fees | EC-9/G-10 | To recommend approval of reinstatement fee subject to approval of the bylaw. Motion made by Cheryl Soon, Second by Aurelio Ramirez. Motion carried unanimously. (9/17/18) | To receive and accept the recommendations of the Executive Committee reinstatement fees. Motion made by Robert McBride, Second by Steve Gragg. Motion carried unanimously. (10/18/18) |
| 6. 2019 Budget | EC-10/G-11 | To recommend approval of the 2019 budget, with amendment to remove the proposed initiation fees. Motion made by Chip Good and seconded by Ann Bouslog. Motion carried unanimously. (10/18/2018) | To receive and accept the recommendations of the Executive Committee the 2019 budget. Motion made by Chaz Smith and seconded by Andrew Wolfram. Motion carried unanimously. (10/18/2018) |
| K. Motion to Ratify actions and activities of Executive Committee and Board of Governors from April 26, 2018 to date | EC-11 G-13 | To recommend ratification of the actions and activities of the Executive Committee and the Board of Governors from April 26, 2018 to the present. Motion made by Steven Gragg and seconded by Cassandra Francis. Motion carried unanimously. (10/18/2018) | To receive, accept and approve the Motion of the Executive Committee to and including the actions of the Board of Governors to the date hereof. Motion made by Steven Gragg and seconded by Cassandra Francis. Motion carried unanimously. (10/18/2018) |

Matters Arising

Land Economic Weekends

PROGRAM FOR AUSTIN LEW IN FALL OF 2019

Hotel accommodations: Hyatt Regency Hotel located on the south shore of Lady Bird Lake.

President's Reception on Thursday, November 7, 2019: To be held in the "Foothills" room on the 17th floor the Hyatt.

Time: 6:30 pm – 8:30.

Food and Refreshments: Hyatt fajita buffet and bar service.

Entertainment: Live but low key background music.

Friday, November 8, 2019:

* Breakfast

Time: 7:30- 8:30 am.

Program/speaker(s): Overview of Austin economy.

* Bus tour of Congress Avenue, the State Capitol and the University of Texas area (not stops, but opportunities to note and explain significant sites).

Time: 8:45 am

* Mueller redevelopment (redevelopment of former Robert Mueller Municipal Airport site).

Time: 9:20 am

Program/speaker(s): Presentation / tours by staff of master developer Catellus.

* Community First Village visit (master planned affordable / homeless housing).

Time: 10:45 am

Tour Guide /speaker: Founder and CEO Alan Graham and other staff.

* Circuit of the Americas (Formula 1, Grand Prix auto racing venue).

Time: 12:00 noon

Lunch here: Box lunches.

Lunch speaker(s)/presentation: Circuit of the Americas developers / staff explain development history and future.

Tour/ guide(s): Circuit of the Americas staff to provide a tour of the facility.

- * Bus tour on return from the southeast.

Time: 2:15 pm

Highlights: Route back into downtown which features a glimpse of the old east Austin which is changing, some new projects such as “Plaza Saltillo”, the historic East 6th Street entertainment area, the Whole Foods headquarters/flagship store, and then leads to Zilker Park.

Presentation/speaker(s): LAI member tour guides to provide color.

- * Zilker Park / Barton Springs Pool (spring fed pool often described as the “crown jewel” of Austin).

Time: 3:00 -3:15 (at the latest due to traffic).

Presentation/speaker(s): Representatives of City staff to provide explanation of the geological and hydrological systems contributing to the springs, endangered species living in the springs, Barton Creek greenbelt, and history.

- * Dinner: On your own.

Saturday, November 9, 2019:

- * Breakfast

Time: 8:00 -9:30

Program/speaker(s): LAI member and national code consultant Lee Einsweiler to lead panel on municipal codes and Austin’s recent experience.

- * Bus tour of “SOCO” (South Congress) area and Capitol of Texas Highway area.

Time: 9:45 am

- * Stop at the “Domain” mixed use project.

Time: 10:30

Program/speaker(s): Representatives of developer Endeavor Real Estate Group

- * Lunch on your own at the Domain.

Time: 11:30 – 1:00

* Walking tour of 2nd Street/Seaholm power plant redevelopment in downtown Austin (option to return to the hotel early).

Time: 1:30-3:30

Tour Guide(s) /speaker(s): Seaholm architects and developers.

* Awards dinner at Thurman's Mansion at the Salt Lick Restaurant (in Driftwood, Texas in the hill county outside of Austin).

Leave hotel at: 5:30

Cocktails: 6:00 pm

Barbeque Dinner: 7:00 pm

Entertainment: Live music during cocktails.

| AUSTIN LEW 2019 | | BUDGET | |
|--------------------------------|-------|----------|---------------|
| REVENUE | | | |
| Registration Fees** | 100 @ | \$595.00 | \$59,500.00 |
| EXPENSES (see Expense Budget) | | | (\$56,960.00) |
| NET | | | \$2,540.00 |
| PLUS LAI INCENTIVES | | | \$12,000.00 |
| PLUS SPONSORSHIPS | | | TBD |
| ** Other fee options: | | | |
| Thursday President's Reception | | | |
| only-- \$100.00 | | | |
| <u>and/or</u> | | | |
| Saturday Awards Dinner only – | | | |
| \$150.00 | | | |

| Austin LEW 2019 Expenses | Ppl | Cost per person | Total before serv. chg. & tax | Service charge pp | 8.25% Tax pp | Serv., chg. & tax total per person | Total cost per person | Total inclusive costs | 100 pp | Combined |
|--|-----|-----------------|-------------------------------|-------------------|--------------|------------------------------------|-----------------------|-----------------------|-----------|---------------|
| <u>Thursday President's Reception</u> | | | | | | | | | | |
| Hyatt bar-2 drink tickets | 100 | \$ 25.00 | \$ 2,500.00 | \$ 6.25 | \$ 2.06 | \$ 8.31 | \$ 33.31 | \$ 3,331.25 | \$ 33.31 | } \$ 8,661.25 |
| Hyatt fajitas/chips buffet | 100 | \$ 40.00 | \$ 4,000.00 | \$ 10.00 | \$ 3.30 | \$ 13.30 | \$ 53.30 | \$ 5,330.00 | \$ 53.30 | |
| Music | | | | | | | | \$ 500.00 | \$ 5.00 | |
| Subtotal Thursday | | | | | | | | \$ 9,161.25 | \$ 91.61 | |
| <u>Friday</u> | | | | | | | | | | |
| Hyatt breakfast | 100 | \$ 32.00 | \$ 3,200.00 | \$ 8.00 | \$ 2.64 | \$ 10.64 | \$ 42.64 | \$ 4,264.00 | \$ 42.64 | |
| Breakfast speaker (contingent) | | | | | | | | \$ 1,000.00 | \$ 10.00 | |
| Hyatt audio visual | | | | | | | | \$ 500.00 | \$ 5.00 | |
| COTA room rental | | | | | | | | \$ 500.00 | \$ 5.00 | |
| COTA box lunches | 100 | \$ 16.00 | \$ 1,600.00 | \$ 3.36 | \$ 1.32 | \$ 4.68 | \$ 20.68 | \$ 2,068.00 | \$ 20.68 | |
| COTA tours | 100 | \$10.00 | | | | | | \$1,000.00 | \$10.00 | |
| Misc contingency (5%) | | | | | | | | \$ 460.00 | | |
| Subtotal Friday | | | | | | | | \$9,792.00 | \$ 97.92 | |
| <u>Saturday</u> | | | | | | | | | | |
| Hyatt breakfast | 100 | \$ 32.00 | \$ 3,200.00 | \$ 8.00 | \$ 2.64 | \$ 10.64 | \$ 42.64 | \$ 4,264.00 | \$ 42.64 | |
| Hyatt Audio Visual | | | | | | | | \$ 500.00 | \$ 5.00 | |
| Domain venue rental (contingent) | | | | | | | | \$ 1,500.00 | \$15.00 | |
| Salt Lick BBQ dinner | 100 | \$ 33.00 | \$ 3,300.00 | \$5.28 | \$ 2.72 | \$ 8.00 | \$ 41.00 | \$ 4,100.00 | \$ 41.00 | } \$8,263.00 |
| Salt Lick dessert | 100 | \$ 3.50 | \$ 350.00 | \$ 0.56 | \$0.29 | \$0.85 | \$ 4.35 | \$435.00 | \$ 4.35 | |
| Salt Lick bar | 100 | \$ 30.00 | \$ 3,000.00 | \$ 4.80 | \$ 2.48 | \$ 7.28 | \$ 37.28 | \$ 3,728.00 | \$ 37.28 | |
| Salt Lick bar set-up/bartenders | | | | | | | | \$600.00 | \$6.00 | |
| Salt Lick venue rental | | | | | | | | \$ 3,000.00 | \$ 30.00 | |
| Salt Lick audio vision | | | | | | | | \$ 250.00 | \$ 2.50 | |
| Music | | | | | | | | \$500.00 | \$5.00 | |
| Misc contingency (5%) | | | | | | | | \$ 930.00 | | |
| Subtotal Saturday | | | | | | | | \$ 19,807.00 | \$ 198.07 | |

Miscellaneous

| | | | | | | |
|---|-----|-----|--|----------|---------------------------|----------|
| Printing brochures* | est | 150 | | | \$3,000.00 | |
| Transportation (busses) | | | | | \$6,800.00 | |
| Transportation (<u>contingent</u> bus 3) | | | | | \$3,400.00 | |
| Other audio video equipment | | | | | \$1,500.00 | |
| Swag Bags, Lanyards, H2O* | est | 200 | | \$ 10.00 | \$2,000.00 | |
| Other misc. | | | | | \$1,500.00 | |
| <u>TOTAL</u> | | | | | <u>\$56,960.25</u> | \$569.60 |

CHICAGO LAND ECONOMICS WEEKEND
APRIL 30-MAY 3, 2020

PRELIMINARY BUDGET FOR DISCUSSION

Registration Options and Assumptions

| | # Registrants | Per Person Fee |
|-------------------------------------|---------------|--------------------------|
| Full Program (early) | 99 | \$ 595.00 |
| Full Program (on time) | 31 | \$ 695.00 |
| Thursday President's Reception Only | 30 | \$ 75.00 |
| Friday Cocktail Hour Only | 30 | \$ 45.00 changed from 40 |
| Saturday Awards Dinner Only | 30 | \$ 175.00 |
| Friday Tours Only | 30 | \$ 125.00 |
| Saturday Tours Only | 30 | \$ 125.00 |

BUDGET I

| | Budget | Actual | Per Person | Notes |
|--|-------------------|--------|---------------------|--|
| INCOME | | | | |
| Full Registrations (early) | \$ 58,905 | | \$ 595.00 | |
| Full Registrations (on time) | \$ 21,545 | | \$ 695.00 | |
| Partial/Ala Carte Registrations | \$ 16,350 | | | |
| Rebates Received | \$ - | | | ?? From LAI template budget |
| Sponsorships | \$ 40,000 | | | Per Sponsorship SC Goal- 9.17.18 |
| LAI Contributions | | | | |
| President's Reception | \$ 2,000 | | | |
| Chapter Incentive | \$ 10,000 | | | |
| LEW Scribe | \$ 500 | | | |
| TOTAL INCOME | \$ 148,800 | | | |
| EXPENSE | | | | |
| THURSDAY, APRIL 30 | | | | |
| LAI/LEF Board Meetings at IC (2) | | | | |
| Breakfast | LAI | | | |
| Lunch | LAI | | | |
| Audio Visual | LAI | | | |
| Staff | LAI | | | |
| Rooms | LAI | | | |
| Miscellaneous | LAI | | | |
| Sub-Total | \$ - | | | |
| President's Reception at IC 2 hours | | | | |
| Bar - Beverages | \$4,480.00 | | \$28.00 | Two drink tickets deluxe brands w/beer/wine |
| Hor D'oerves | \$6,080.00 | | \$38.00 | 3 meat 2 veg appetizers |
| Other | | | | |
| Staff and Bartender(s) | 600 | | \$200 per 75 people | |
| Entertainment | 500 | | Piano? | |
| Tax & Gratuities (36.5%) | \$3,854.40 | | | |
| Transportation | | | | |
| Sub-Total | \$ 15,514.40 | | \$96.97 | |
| FRIDAY, MAY 1 | | | | |
| Breakfast Agenda/Welcome and/or Tour | | | | |
| Food at IC | \$ 7,200 | | \$ 45.00 | 160 ppl, Continental Breakfast, lowest \$ option |
| Taxes & Gratuities (36.5%) | 2628.0 | | | |
| Chicago Architecture Center | 1,000 | | | Flat fee, two hours at CAC |
| Coffee Service CAC | 480 | | \$ 3.00 | |
| Boat Tour | 6400 | | \$ 40.00 | |
| Transportation | | | | TBD |
| Speaker | 0 | | | Mary Ludgin |
| Miscellaneous | | | | |
| Sub-Total | \$ 17,708 | | \$110.68 | |
| Lunch Agenda and/or Tour | | | | |
| Food | | | | Lunch on your own- no cost |
| Taxes & Gratuities | | | | |
| Speaker | | | | |
| Miscellaneous | | | | |
| Sub-Total | \$ - | | 0 | |
| Evening Agenda- Cocktail Reception at IC | | | | |
| Beverage | \$ 4,480 | | \$ 28.00 | 1 to 1.5 hours? 2 drink tickets Deluxe Brands a la carte |
| Bartender | \$ 600 | | | 1 required per 75 guests @\$200 |
| Food | 2838 | | \$ 22.00 | 2 veg 1 meat per person |
| Taxes & Gratuities (36.5%) | 1854.2 | | | |
| Miscellaneous | | | | |
| Sub-total | \$ 9,772 | | \$61.08 | |

Dinner Agenda- Dine Around on Your Own

SATURDAY, MAY 2

Breakfast Agenda and/or Tour

| | | | | |
|----------------------------|----|--------|----|-------|
| Food at IC | \$ | 7,200 | \$ | 45.00 |
| Taxes & Gratuities (36.5%) | | 2036.7 | | |
| Speaker | | | | |
| Miscellaneous | | | | |
| Sub-Total | \$ | 9,237 | \$ | 71.05 |

Lunch Agenda and/or Tour

| | | | | | |
|--------------------|----|-------|----|-------|--|
| Food | \$ | 8,000 | \$ | 50.00 | 160 ppl, venue and price TBD, placeholder only |
| Taxes & Gratuities | | | | | |
| Speaker | | | | | |
| Miscellaneous | | | | | |
| Sub-Total | \$ | 8,000 | | 50 | |

Evening Agenda- Awards Dinner

| | | | | | |
|---------------------------|----|--------|----|-----|--|
| Fixed Costs | | | | | |
| Audio Visual | \$ | 2,500 | | | per Ely Initiation Banquet |
| Music | \$ | 500 | | | Live music instead of iTunes? |
| Flowers/Centerpieces | \$ | 1,000 | | | SWAG- 20 tables of 10, \$50 each |
| Photographer | \$ | 850 | | | per Ely Initiation Banquet |
| Bar-Beverage: Reception | | | | | |
| Hor D'oerves | | | | | |
| Dinner | | | | | |
| Bar-Beverage: Dinner | | | | | |
| Bartenders/Staff | | | | | |
| Taxes & Gratuities | | | | | |
| Sub-Total Dinner/Bar/Etc. | \$ | 35,011 | \$ | 235 | Total based on preliminary proposal from Hotel/ little SWAG- 155 ppl |
| Sub-total | \$ | 39,861 | | | |

SUNDAY, MAY 3

On Your Own

Tour? Wrigley Field? Ball Game?

| | | | | | |
|----------------|----|--------|----|-------|--|
| TRANSPORTATION | \$ | 12,000 | \$ | 75.47 | SWAG Assume buses for 2 days for 150 ppl |
|----------------|----|--------|----|-------|--|

ADMINISTRATION AND ADJUSTMENT COSTS

| | | | | | |
|---|----|--------|--------|--------|--|
| Ely LEW Coordinator | \$ | 20,000 | | | |
| Ely LEW Coordinator Hotel | \$ | 1,054 | | | Based on 17.4% tax |
| Ely LEW Coordinator Travel/Meals | \$ | 300 | | | |
| LAI Staff | | | | | |
| Accommodations | | | | | |
| Transportation | | | | | |
| Meals | | | | | |
| Admission Charges | | | | | |
| Tolls | | | | | |
| Parking | | | | | |
| Governor's Delegates | | | | | |
| Chapter Delegates | | | | | |
| Security | | | | | |
| Communications | | | | | |
| Taxes/Deliveries | | | | | |
| Audio Visual | | | | | |
| Event Rentals | | | | | |
| Printing- Program booklet, maps | | | | | |
| Umbrellas | | | | | |
| Bags | | | | | |
| Member Gifts | | | | | |
| Speaker Gifts | | | | | |
| Snacks | | | | | |
| Staff Expense/Misc. | | | | | |
| Complimentary registrations (sponsors) | \$ | 9,372 | \$ | 624.77 | 15 registrations |
| Scribe | \$ | 500 | | | |
| Subtotal | \$ | 31,226 | | | |
| Contingency | 5% | \$ | 4,829 | | Assume 5% of Total Expenses |
| Sub-Total (Placeholder for Admin & Adjustment | 8% | \$ | 12,555 | | Assume 8% of Total Expenses as placeholder for |

TOTAL EXPENSE \$ 140,359

EXCESS REVENUE/(EXPENSE) \$ 8,441

LEW 2020 Schedule Planning Grid

Draft 02.12.19

| Schedule | | Likely Actual Time | | Day 1 - Thursday April 30 |
|-----------------------------|----------------|--------------------|-------|--|
| Slot | Published Time | Likely Actual Time | | Events |
| Breakfast | 7:30 9:00 | 7:30 | 9:00 | Breakfast at IC for LAI Executive Committee, LAI Cha |
| Business Meetings Morning | | 7:30 | 9:00 | Registration & Logistics: Sheila Hamilton, Shelley Lloyd |
| | | 9:00 | 10:30 | LAI Executive Committee Meeting |
| | | 10:30 | 12:00 | LAI Chapter Presidents Roundtable with Chapter Presiden |
| | | 10:30 | 12:00 | LEF Executive Committee Meeting |
| | | 10:30 | 12:00 | LAI Archives Committee Meeting |
| Lunch | 12:00 1:30 | 12:00 | 1:30 | Lunch for LAI Executive Committee, LAI Chapter Presiden |
| Business Meetings Afternoon | 1:30 4:30 | 1:30 | 4:30 | LAI Board of Governors and LEF Board of Trustees Meetin |
| Pre-LEW Tour/Activity? | 1:15 | 1:00 | 1:45 | |
| | | 1:15 | 1:30 | |
| | | | | |
| | | | | |
| | | 1:30 | 1:45 | |
| | | 2:00 | 2:45 | |
| | | 2:45 | 3:00 | |
| | | 3:00 | 4:00 | |
| | | 4:15 | | |
| | 4:30 | 4:15 | 4:30 | |
| Break | 4:30 6:00 | 4:30 | 6:00 | Break Before Evening Event |
| | 6:00 | | | |
| Evening | 6:00 8:30 | 6:00 | 8:30 | President's Reception |
| | | 6:00 | 7:30 | Registration: |
| | | | | Square Payments: Toni Prince, Inna Kolomiytsev |
| | | 7:30 | 7:35 | Speaker: |
| | | 7:35 | 7:40 | Speaker: |
| | | 7:40 | 7:45 | Speaker: |
| | | 7:45 | 7:50 | Sponsor: |
| | | 7:50 | 7:55 | Sponsor: |
| | 8:30 | 7:55 | 8:00 | Speaker: |
| Optional Gathering | | | | Dinner on your own |
| Schedule | | Likely Actual Time | | Day 2 - Friday May 1 |
| Slot | Published Time | Likely Actual Time | | Events |
| Breakfast | 7:30 8:15 | 7:30 | 10:00 | Breakfast at IC |
| | 8:15 | 8:15 | 8:30 | Registration: Sheila Hamilton, Shelley Lloyd |
| | | 8:30 | 8:45 | Walk to CAC |
| | | 8:30 | 8:45 | Doors open |
| | | 8:30 | 8:45 | Speaker: welcome, explain day, thanks, intros, 8 minute vide about Chicago |
| | | 8:45 | 9:30 | Walk through exhibits |

| | | | | | |
|---------------------|-------|-------|---|---|-------------------------------------|
| Morning - 1 | 10:00 | 9:30 | 10:30 | Lecture Hall | This is a long time to go without e |
| | | | | | |
| | | | | | |
| | | 10:20 | 10:30 | Speaker: thank you, give info about logistics for b | |
| | | 10:30 | 11:00 | Head to boat | |
| | | 11:00 | 12:30 | Speaker Mary Ludgin: get settled in, narrate tour | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| Morning - 2 | 11:00 | 12:30 | | | |
| Disembark/board bus | 12:30 | 12:50 | Tour Guide 1: Tour Guide 2: | | |
| Transport to lunch | 12:50 | 1:00 | | | |
| Lunch | 1:00 | 2:00 | | | |
| Disembark | | 2:15 | | | |
| Afternoon | 2:15 | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| Board Buses | 3:00 | | Board Buses Transport from ____ to ____ Tour Guide 1: Tour Guide 2: Disembark Buses | | |
| Transport | | | | | |
| | | | | | |
| Disembark | | 3:45 | | | |
| Break | 4:00 | 6:00 | 4:00 | 6:00 | Break Before Evening Event |
| Dinner | 6:00 | | 6:00 | | Dine Around or Dinner On Own |
| Optional Gathering | TBD | | | | |

| Schedule | | Likely Actual Time | | Day 3 - Saturday May 2 | |
|-----------|----------------|--------------------|------|------------------------|---|
| Slot | Published Time | | | Events | |
| Breakfast | 7:30 | 8:45 | 7:30 | 8:45 | Breakfast at IC |
| | | | | | Registration: Sheila Hamilton |
| | 8:00 | | 8:00 | 8:05 | Speaker: get settled in, plan, thanks, intros |
| | | | 8:05 | 8:20 | Speaker 1: (13 minutes) |
| | | | 8:20 | 8:35 | Speaker 2: (13 minutes) |
| | | | 8:35 | 8:40 | Q&A (5 min) |

| | | | | | |
|--|-----------------------|-------|---------------------------|-------|--|
| Morning - 1 | | 8:45 | 8:40 | 8:45 | Speaker: thank yous, next activity directions |
| Board Buses | 8:45 | 9:00 | 8:45 | 9:00 | Board Buses |
| Transport | 9:00 | 9:30 | 9:00 | 9:30 | Transport from ____ to ____ |
| | | | | | Tour Guide 1: |
| | | | | | Tour Guide 2: |
| Disembark | 9:30 | 9:45 | 9:30 | 9:45 | Disembark Buses |
| | 9:45 | | 9:45 | 9:50 | Moderator: get settled in, intros |
| | | | 9:50 | | Speaker 1: |
| | | | | | Speaker 2: |
| | | | | | Speaker 3: |
| | | | 10:50 | 10:55 | Q&A (5 min) |
| Morning - 2 | | 11:00 | 10:55 | 11:00 | Moderator: thank yous, next activity directions |
| Board Buses | 11:00 | 11:15 | 11:00 | 11:15 | Board Buses |
| Transport | 11:15 | 11:30 | 11:15 | 11:30 | Transport from ____ to ____ |
| | | | | | Tour Guide 1: |
| | | | | | Tour Guide 2: |
| Disembark | 11:30 | | 11:30 | | Disembark Buses |
| | 11:30 | 1:00 | 11:30 | 1:00 | Lunch on Own |
| Lunch | | | | | Tour Guide optional walking tour |
| Board Buses | 1:00 | 1:15 | 1:00 | 1:15 | Board Buses at |
| Transport | 1:15 | 1:45 | 1:15 | 1:45 | Transport from ____ to ____ |
| | | | | | Tour Guide 1: |
| | | | | | Tour Guide 2: |
| Disembark | 1:45 | 2:00 | 1:45 | 2:00 | Disembark Buses |
| | 2:00 | | 2:00 | 2:05 | Speaker: get settled in, intros |
| | | | 2:05 | 2:15 | Speaker 1: (10 minutes) |
| | | | 2:15 | 2:20 | Speaker 2: (5 minutes) |
| | | | 2:20 | 2:25 | Q&A (5 min) |
| Afternoon | | 2:30 | 2:25 | 2:30 | Speaker: : thank yous, next activity directions |
| Board Buses | 2:30 | | 2:30 | 2:45 | Board Buses |
| Transport | | | 2:45 | | Transport from ____ to ____ |
| | | | | | Tour Guide 1: |
| | | | | | Tour Guide 2: |
| | | | 3:45 | 3:50 | Stop at Visitor Center |
| | | | 3:50 | 4:00 | Continue transport from ____ to ____ |
| Disembark | | 4:00 | | 4:00 | Disembark Buses |
| Break | 4:00 | 6:00 | 4:00 | 6:00 | Break Before Awards Dinner |
| Saturday Awards Dinner | 6:00 | 8:30 | 6:00 | 8:30 | See detailed breakout below |
| Optional Gathering | TBD | | | | |
| | | | | | |
| Schedule Saturday Awards Dinner | | | | | Night 3 - Saturday May 2 |
| Slot | Published Time | | Likely Actual Time | | Events |
| | 6:00 | | 6:00 | 6:15 | |
| | | | 6:15 | 6:30 | Transport ____ to ____ |

| | | | | |
|--------------------------------|------|---------------------------------|----------------|-------------------|
| CHICAGO LAND ECONOMICS WEEKEND | | | | |
| APRIL 30- MAY2, 2020 | | | | |
| | | | | |
| PRELIMINARY SCHEDULE | | | | |
| | | | | |
| | Time | Location | Transportation | Notes |
| Thursday April 30 | | | | |
| LAI/LEF Board Meetings | | InterContinental Hotel | | To be scheduled |
| Optional tour | | TBD | | |
| President's Reception | | InterContinental Hotel | | |
| Optional Gathering | | TBD | | |
| | | | | |
| Friday May 1, 2020 | | | | |
| Breakfast/Welcome | | InterContinental Hotel | | Required by hotel |
| Tour | | Chicago Architecture Foundation | | |
| Tour | | Boat Tour | | |
| Lunch | | Fulton Market | | |
| Tour | | Fulton Market area | | |
| Cocktail Reception | | InterContinental Hotel | | |
| Dinner on your own | | | | |
| Optional Gathering | | TBD | | |
| | | | | |
| Saturday May 2, 2020 | | | | |
| Breakfast/Welcome | | InterContinental Hotel | | |
| Tour | | TBD | | |
| Lunch | | TBD | | |
| Tour | | TBD | | |
| Evening Awards Dinner | | The Ivy | | |
| Optional Gathering | | TBD | | |
| | | | | |
| Sunday May 3, 2020 | | | | |
| On your own tours | | | | |

LAI LEW Comparison

| | LEW Budget | 2011 Spring | 2011 Fall | 2012 Spring | 2012 Fall | 2013 Spring | 2013 Fall (3) | 2014 Spring | 2014 Fall | 2015 Spring | 2015 Fall | 2016 Spring | 2016 Fall | 2017 Spring | 2017 Fall | 2018 Spring | 2018 Fall | Average | Notes |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------|-------|
| | | Glasgow | Sacramento | Phoenix | Honolulu | Boston | San Francisco | Atlanta | Madrid | Washington DC | San Diego | Memphis | Toronto | Philadelphia | Vancouver | Baltimore | Orange County | | |
| Registration Fee | | | \$450 | \$450 | \$450 | \$450 | \$450 | \$450 | \$450 | \$450 | \$450 | \$495 | \$495 | \$495 | \$495 | \$495 | \$495 | | |
| Revenue | | | | | | | | | | | | | | | | | | | |
| Registration Fees | \$33,000 | \$44,124 | \$28,820 | \$20,140 | \$36,355 | \$35,150 | \$39,320 | \$28,465 | \$35,234 | \$35,800 | \$28,900 | \$41,790 | \$42,360 | \$35,435 | \$43,095 | \$55,400 | \$38,880 | \$36,604 | |
| President's Reception from LAI | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | |
| Chapter Sponsor Revenue | | | | | | | | | | | | \$33,750 | \$19,380 | \$15,500 | | \$34,000 | \$25,500 | \$25,626 | |
| Total Revenue | \$35,000 | \$46,124 | \$30,820 | \$22,140 | \$38,355 | \$37,150 | \$41,320 | \$30,465 | \$37,234 | \$37,800 | \$30,900 | \$77,540 | \$63,740 | \$52,935 | \$45,095 | \$91,400 | \$66,380 | \$46,837 | |
| Expenses | | | | | | | | | | | | | | | | | | | |
| Facility Rental | \$5,000 | \$17,934 | \$5,456 | \$5,322 | \$2,853 | \$6,184 | \$2,333 | \$232 | \$2,154 | \$3,992 | \$1,350 | \$15,922 | \$6,392 | \$2,500 | \$6,906 | \$5,700 | \$1,575 | \$5,400 | |
| Food & Beverage | \$15,000 | \$12,579 | \$20,782 | \$17,990 | \$31,617 | \$19,228 | \$14,098 | \$22,932 | \$19,965 | \$29,285 | \$27,695 | \$44,832 | \$29,074 | \$30,871 | \$42,444 | \$35,137 | \$35,778 | \$26,430 | |
| Equipment Rental | \$1,000 | \$0 | \$2,560 | \$453 | \$6,896 | \$3,232 | \$3,798 | \$897 | \$12,519 | | \$96 | | | | | \$8,421 | \$8,277 | \$4,012 | |
| Program Supplies | \$3,000 | \$1,480 | \$601 | \$1,139 | \$221 | \$4,655 | \$117 | | | \$199 | | | | | | \$9,709 | \$841 | \$2,196 | |
| Program Printing | \$2,500 | | \$3,369 | \$479 | | \$1,586 | \$12,313 | \$2,935 | \$3,135 | \$570 | \$988 | \$746 | \$2,533 | | | | | \$2,832 | |
| Program Postage | | | | \$121 | | \$77 | | | | | | | | | | | | \$99 | |
| Speaker Fees | | | \$241 | \$118 | | | | | | | | | | | | \$100 | \$6,092 | \$1,638 | |
| Other Program Costs | \$8,500 | \$6,598 | \$4,032 | \$5,131 | \$6,286 | \$1,985 | \$12,740 | \$11,554 | \$5,770 | \$4,140 | \$10,772 | \$22,115 | \$12,051 | \$8,285 | \$3,000 | \$10,496 | \$8,341 | | |
| Total Expenses | \$35,000 | \$38,591 | \$37,041 | \$30,754 | \$47,873 | \$36,947 | \$45,399 | \$38,550 | \$43,544 | \$38,186 | \$40,900 | \$83,615 | \$50,050 | \$41,656 | \$52,351 | \$69,563 | \$52,562 | \$46,034 | |
| Net Income Prior to LAI Incentive | \$0 | \$7,533 | (\$6,221) | (\$8,614) | (\$9,518) | \$203 | (\$4,079) | (\$8,085) | (\$6,310) | (\$386) | (\$10,000) | (\$6,075) | \$13,690 | \$11,279 | (\$7,256) | \$21,837 | \$13,818 | (\$750) | |
| LEW Incentive to Host Chapter (1), (2) | \$10,000 | \$2,500 | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$9,559 | |
| Net Income to Host Chapter (2) | \$10,000 | \$2,500 | \$3,779 | \$1,386 | \$482 | \$10,203 | \$5,921 | \$2,365 | \$3,690 | \$9,614 | (\$0) | \$3,925 | \$23,690 | \$21,279 | \$2,745 | \$31,837 | \$23,818 | \$8,338 | |

Atlanta CSC LAI Grant

Shared Photographer Expense

(1) Incentive payments started in Fall 2011.

(2) \$2,500 retroactive payment to London Chapter was authorized by the Board of Governors.

(3) San Francisco: Totals excluded Dine around revenues and expenses. SF LEW tab in spreadsheet for details.
Golden Gate Chapter elected to spend \$33,600 of their sponsorship revenues on the LEW.
SF LEW is not directly comparable because of the allocation of expenses paid by LAI and GG Chapter.

Land Economics Weekend Locations

| <u>LEWs by Year</u> | <u>Spring</u> | <u>Fall</u> |
|----------------------------|----------------------|--------------------|
| 2000 | Baltimore | Chicago (Ely) |
| 2001 | San Francisco | Philadelphia |
| 2002 | Vancouver | New York |
| 2003 | London | Hawaii |
| 2004 | South Beach, FL | Sacramento |
| 2005 | Boston | Chicago (ELY) |
| 2006 | Washington DC (GW) | Ottawa |
| 2007 | Ireland (Lon) | Los Angeles |
| 2008 | Phoenix | Toronto |
| 2009 | Vancouver | Chicago (Ely) |
| 2010 | Minnesota | Santa Fe (Zia) |
| 2011 | Scotland (Lon) | Sacramento |
| 2012 | Phoenix | Hawaii |
| 2013 | Boston | San Francisco (GG) |
| 2014 | Atlanta | Madrid |
| 2015 | Washington DC (GW) | San Diego |
| 2016 | Memphis | Toronto |
| 2017 | Philadelphia | Vancouver |
| 2018 | Baltimore | Orange County |
| 2019 | San Juan, PR | Austin |
| 2020 | Ely | Los Angeles |
| 2021 | | London |

Others Interested: Sacramento, Ely, Nashville, Houston, Zia, Ottawa

LEWs By Chapter

| | |
|-----------------------------------|---------------------------------------|
| Aloha – Hawaii | 2003, 2012 |
| Atlanta | 2014 |
| Baltimore | 2000, 2018 |
| Boston | 2005, 2013 |
| Ely – Chicago | 2002, 2005, 2009 |
| George Washington - Washington DC | 2006, 2015 |
| Golden Gate – San Francisco | 2001, 2013 |
| London | 2003, 2007 (Ireland), 2011 (Scotland) |
| Los Angeles | 2007 |
| Madrid | 2014 |
| Memphis | 2016 |
| Minnesota | 2010 |
| New York | 2002 |
| Orange County | 2017, 2018 |
| Ottawa | 2006 |
| Philadelphia | 2001, 2017 |
| Phoenix | 2008, 2012 |
| San Diego | 2015 |
| Sacramento | 2004, 2011 |
| Simcoe - Toronto | 2008, 2016 |
| South Beach, FL (no chapter) | 2004 |
| Vancouver | 2002, 2009 |
| Zia – New Mexico | 2010 |

Approval of At-Large Members

LAMBDA ALPHA INTERNATIONAL AT-LARGE MEMBERSHIP NOMINATION FORM

Name of proposed member: Mr. Jannes Vos
Position: Managing partner

Firm: L'Etoile Properties Special Projects Holland B.V.

Business Address: Westplein 11

City/ST: Rotterdam Zip: 3016BM Telephone: +31 6 51576577

E-mail: J.vos@etoile-properties.com Facsimile:-

Residence Address: Teding van Berkhoutweg 30

City: Halfweg Zip: 1165LZ Telephone: +31(0)102681012

EDUCATION:

Degree: Master Field: Business administration Year: 1993 Institution: Katholic University of Nijmegen

Degree: Bachelor Field: Road and waterconstruction Year: 1982 Institution: HTS

Degree: Bachelor Field: Engeneering Year: 1976 Institution: HTS

PRINCIPAL BUSINESS (Check all that apply):

- | | |
|---|---|
| <input type="checkbox"/> Accounting | <input type="checkbox"/> Real Estate Appraisal |
| <input type="checkbox"/> Administrative Zoning | <input checked="" type="checkbox"/> Real Estate Consulting |
| <input type="checkbox"/> Architecture | <input type="checkbox"/> Real Estate Development |
| <input type="checkbox"/> Asset Management | <input checked="" type="checkbox"/> Real Estate Finance |
| <input type="checkbox"/> Environmental | <input type="checkbox"/> Real Estate Management |
| <input type="checkbox"/> Government | <input type="checkbox"/> Real Estate Marketing |
| <input type="checkbox"/> Historical Preservation | <input type="checkbox"/> Rela Property Law |
| <input type="checkbox"/> Journalism | <input type="checkbox"/> Research/Teaching |
| <input type="checkbox"/> Land Engineering | <input type="checkbox"/> Title Insurance |
| <input checked="" type="checkbox"/> Land Use Planning | <input type="checkbox"/> Traffic & Transportation |
| <input type="checkbox"/> Landscape Architecture | <input type="checkbox"/> Transportation Planning |
| <input type="checkbox"/> Non-Profit/Assoc. | <input checked="" type="checkbox"/> Urban Development/Redevelopment |
| <input type="checkbox"/> Property Tax Assessment | <input type="checkbox"/> Other _____ |
| <input type="checkbox"/> Public Works | |

Indicate the proposed member's primary activity or activities in which pre-eminent distinction has been achieved:

1. Transaction management
2. process management of project developments
3. Project development consultancy

Justification for nomination:

Briefly state the qualifications and civic involvement of the proposed member to be considered as distinguished service in the field of real estate and land economics. For example, cite business experience, education, community service or honors that distinguish the individual. Attach resume or other form of career summary in addition to information above.

Jannes Vos (1953) has been managing the company since 1992, which mainly focuses on advising in the construction and real estate sector, both the private and public sector and housing corporations.

He combines years of practical experience with broad theoretical knowledge of methods and techniques and market developments.

Citation:

The nominating member **must** write a citation for his/her nominee. The citation will be used on the member's certificate, in the initiation brochure and may be published.

For his long contribution in change management, organizational and strategy advising in the fields of construction and real estate.

Attach a copy of nominee's bio.

Appropriate membership category: Active

Respectfully submitted by:

LAI Member Sponsor: AURELIO RAMIREZ -ZARZOSA

Date: 23 - OCTOBER - 2018

**Email nomination form to:
lai@lai.org**

Curriculum Vitae

- **Personal:**

Name: Jannes Vos
Address: Teding van Berkhoutweg 30
1165 LZ Halfweg
Telephone: 06-51576577
Email: j.vos@vos-partners.nl
Date of birth: 11 June 1953
Nationality: Dutch
Marital status: Married, 2 children



- **career:**

| | | |
|----------------|--|----------------------------|
| 2015- present | L'Etoile Properties Special Projects | managing director |
| 2007 – 2015 | Maeszicht | director |
| 1998 - 2015 | BP&L | director |
| 1992 – present | Vos & Partners Organisatieadvies BV | director/owner |
| 1990 – 1992 | AAG/Ordina | commercial director |
| 1988 – 1990 | Adviesbureau Kraan | senior consultant |
| 1985 – 1990 | Handelsmaatschappij De Keerkring | comm. techn. assistant |
| 1978 – 1988 | Koninklijke Wegenbouw Stevin | trainee/ass. projectleader |

- **Education:**

| | |
|------|--|
| 1993 | graduated business administration Katholieke University Nijmegen |
| 1982 | HTS road and Water construction |
| 1976 | HTS engineering |

Courses:

| | |
|------------------------------|--|
| Network planning | Stichting Bouw- en Aannemingsbedrijven |
| UAV | Stichting Bouw- en Aannemingsbedrijven |
| Communication and Leadership | De Baak |
| Various internal courses | Koninklijke Wegenbouw Stevin |
| Project acquisition | Chamber of Commerce |

NB:

Military service 1976-1978 and again 1984
function of sergeant and Sergeant-major

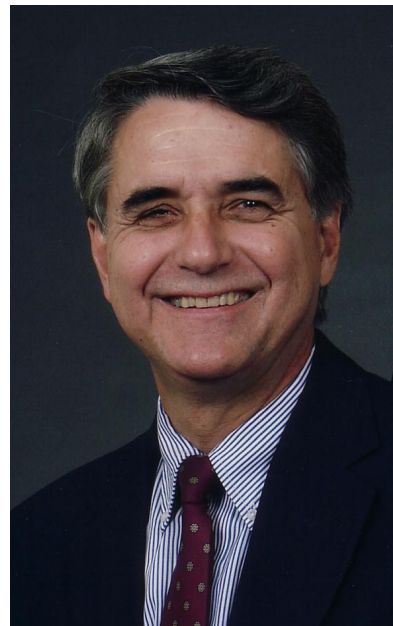
- **Languages:**

English good. French and German moderate

Background information

The Cascade Group, LLC

Experience of Key Personnel



Frederick J. Campbell, CRE
President & Founder
The Cascade Group, LLC

BIO-SKETCH - FREDERICK J. CAMPBELL, CRE

President, The Cascade Group, llc

PROFESSIONAL EXPERIENCE:

Mr. Campbell is the President and CEO of The Cascade Group, llc, a firm specializing real estate consulting, development services, brokerage-transactions and corporate services including strategic planning, project management, feasibility and financial analysis for individual, corporate and institutional clients nationally and internationally. He is also a co-founder and Managing Partner of Technology Properties3, a full service real estate firm focused on the needs of companies in new and emerging fields of advanced technology. Prior to establishing these companies, Mr. Campbell was the chief real estate officer for the CUNA Mutual Group where he was in charge of real estate investments, mortgage loans, and corporate facilities throughout the U.S. and in over 60 countries worldwide. He also headed up The Real Estate Advisory Service, which provided a wide range of real estate consulting and advisory services to clients in the United States, the Pacific Rim and Latin America. He also served on the Investment Strategies, Investment Review, Joint Administrative, and Technology Planning committees. He has extensive real estate development and construction management experience and is well versed in the fields of feasibility analysis, due diligence, appraisal-valuations, mergers and acquisitions, loan underwriting, property and asset management. He is bi-lingual in English and Spanish.

FORMAL EDUCATION:

Mr. Campbell graduated with honors from the **University of Wisconsin - Madison** in 1972 with a **Bachelors Degree in Economics** and with a **Masters Degree in Real Estate Analysis and Urban Land Economics** in 1974. He attended **Harvard University's Real Estate Institute** in 1989 and has completed a broad range of continuing education in the fields of Law, Engineering, Environmental Studies, Strategic Planning, Finance, Technology, Land Use Regulations, Urban Economics and Investment Analysis.

TEACHING EXPERIENCE:

Has served as Guest lecturer at the University of Wisconsin's graduate school of business on Corporate Real Estate and developed and taught a national course on Lease Analysis for The Appraisal Institute. He has also presented at numerous Real Estate Public Private Partnership Business Forums sponsored by the Counselors of Real Estate thought out the country.

PROFESSIONAL AFFILIATIONS:

He holds the Designation of **Counselor of Real Estate**, (CRE) from the American Society of Real Estate Counselors Real Estate Counselors and is currently on their Board of Directors, and a Liason Vice Chair and was past Chair for the Consulting Corp and Business Issues Forum. Was a member of the **Urban Land Institute**, (ULI), the **Appraisal Institute** and **CoreNet**. He also was active in the Building Owner's Management Association (BOMA), the National Association of Corporate Real Estate Executives, (NACORE) and the International Development Research Council, (IDRC) – the pre-cursor to CoreNet, where he was on the task force that developed the testing criteria for Masters of Corporate Real Estate (MCR) Designation program. He also holds a Wisconsin Real Estate Broker's license and was designated a Certified Property Assessor II by the State of Wisconsin.

BOARDS SERVED ON:

Counselors of Real Estate, Downtown Madison Partners, Inc., UW Real Estate Alumni Association, Westside Metropolitan Business Association, CUNA Mortgage Corporation, Campbell Tree & Land Company Inc. and The Campbell Company, Inc. Int'l. Greenridge Park Neighborhood Association President, CTK Finance Council.

Firm Qualifications - *The Cascade Group, Ilc*

Summary of Consulting Services Experience

A broad range of Real Estate Services and Consulting Engagements Focusing on:

- Consulting and Development Services on office buildings, apartments projects, condominium developments, residential sub-divisions, raw land, retail property, industrial buildings, mixed use retail, manufacturing facilities and corporate headquarters
- Financial Feasibility Analysis and related research
- Growth Studies and Long Range space forecasting and programming
- Market Research and Site Selection studies and demographic analysis
- Valuations, Appraisals and Highest and Best Use studies
- Expert Witness and Litigation Support services
- Transaction Management and related Brokerage and marketing services
- Owners Representative services from both an Owner/Landlord and Tenant perspective
- Strategic planning and business location strategy development
- Technology migration and workplace transformation planning as it applies to real estate
- Municipal blight studies, tax incremental financing analysis, development and fiscal impact studies, economic and feasibility analysis of master plans and redevelopment plans
- Financial planning and impact analysis of alternative real estate and space solutions
- Space needs assessments and roll out and phasing plans for new products
- Asset, Property Management, lease administration services
- Acquisitions and dispositions of real estate assets
- Coordination of due diligence investigations

| Sample of Prior Development, Investment and Consulting Projects | Size Gross S.F. |
|---|------------------------|
| Construction oversight, lease up, financial analysis and management of an 18 story office and retail complex in the central district of Bogota, Colombia, S.A. | 76,760 SF |
| Construction oversight, lease up and management of an 6 story office building in downtown Cincinnati, Ohio | 55,000 SF |
| Construction oversight, financial analysis, lease up and management of a 10-story office building in a downtown redevelopment district in Woonsocket Road Island. | 89,319 SF |
| Construction oversight, financial analysis, lease up and management of a 3 story office building in the suburban Baltimore community of Towson, Maryland | 60,000 SF |
| Construction oversight, financial analysis, lease up and management of an 2 story office building in Las Vegas, Nevada | 61,404 SF |
| Construction oversight, financial analysis, lease up and management of an 2 story office building in Salt Lake City, Utah | 24,000 SF |
| Acquisition, financial analysis and management of a 3 story office building in Salt Lake City, Utah | 140,000 SF |
| Acquisition, financial analysis, and management of a 6 story office building in Downtown Los Angeles, California | 60,000 SF |
| Construction oversight, lease up and management of a 4 building office complex in a redevelopment district in Pomona, California | 130,000 SF |
| Acquisition, financial analysis, and management of a 2 story office building in Pocatello, Idaho | 20,000 SF |
| Acquisition, financial analysis, and management of a 3 story office building in Jackson, Mississippi | 15,000 SF |

| | |
|--|--------------------------|
| Construction, financial analysis, lease up and management of an 11 story mixed use, office, retail residential and warehouse complex in La Paz, Bolivia | 70,136 SF |
| Capital Budgeting, investment analysis, construction oversight and management of a 3 building headquarters complex in Madison, WI | 922,000 SF 30 acres |
| Acquisition, financial analysis, and management of a 4 story mixed use office and retail building downtown Honolulu, Hawaii | 57,200 SF |
| Acquisition, financial analysis, and management of a 310 acre golf course and planned residential community in Middleton, WI | 310 acres |
| Acquisition, financial analysis, and management of a 2 story office building in suburban New Orleans, Louisiana | 37,786 SF |
| Acquisition, financial analysis, and management of a single story flex-office building in suburban Minneapolis, Minnesota | 41,500 SF |
| Purchase and leaseback, financial analysis, of a single story financial building in Fresno, California | 28,000 SF |
| Acquisition, financial analysis, lease-up and management of a 3 story office building with additional vacant office development land and an executive office suite in suburban Atlanta, Georgia | 40,394 SF 4.5 acres |
| Acquisition, financial analysis, and management of a 2 story office building in suburban St. Louis, Missouri | 39,285 SF |
| Acquisition, financial analysis, and management of a 2 story office building in Madison, Wisconsin | 39,014 SF |
| Space Programming, Development, financial analysis, construction, leasing and management of a credit card production and office facility on 13 acres in Middleton, Wisconsin | 100,450 SF |
| Development, financial analysis, construction, lease-up and management of a 2 story office building in Greensboro, NC | 36,800 SF |
| Acquisition, financial analysis, lease-up and management of a 4 story office building in of Bingham Farms, Michigan | 172,660 SF |
| Detailed space planning, capital budgeting, investment analysis for a 125,000 SF expansion and remodeling to a 225,000 SF regional corporate facility in Waverly, Iowa | 350,000 SF 12 acres |
| Acquisition, financial analysis, lease-up and management of a 12 story office building in Dallas, Texas | 335,000 SF |
| Acquisition, financial analysis, lease-up and management of a 3 story office building in Sydney, Australia | 25,673 SF |
| Development, financial analysis, project management construction and financing of a 2 story office building condominium in Madison, Wisconsin | 22,000 SF |
| Development master planning, site assemblage, financial analysis, entitlements, and construction of a 3 level office building on an 8.5 acre urban in-fill redevelopment project. | 30,000 SF 8.5 acres |
| Feasibility analysis, acquisition, lease-up, and remodeling of a high tech facility in Middleton, Wisconsin | 12,500 SF |
| Development land planning, financial analysis, market research, entitlements, project management and sales of a 25 lot residential subdivision in Waukesha County, Wisconsin | 30 acres |
| Development land planning, financial feasibility, entitlements, project management, historic preservation work and including wet land impact study for a 450 acre new urbanism master planned community with 1,825 units and 30 acres of commercial mixed use in Sun Prairie, WI | 450 acres 1,825 units |

| | |
|--|---|
| Development land planning, financial analysis, financing, entitlements, project management and marketing of a 37 acre, mixed use high density commercial retail, residential and high tech oriented office and corporate facility sites in Madison, Wisconsin | 622,000 office/retail 280 dwelling units 37 acres |
| Site analysis, with digital elevation modeling and related land use planning, market research, investment analysis and entitlement work for a 60 acre ecologically oriented residential cluster development, Lodi, WI | 60 acres 94 residential units |
| Development site planning, investment analysis for a retail and office redevelopment project in Downtown Grafton, WI | 32,000 SF 1.2 acres |
| Market analysis, feasibility study and strategic implementation plan for Harford County, Maryland to support a change in their master plan for the 2,500+ acre Perryman Peninsula from industrial warehouse to a mixed use residential, retail, high tech employment center. | 2,500 plus acres 2,300,000 SF office |
| Project planning, investment feasibility analysis, for a mixed use technology campus, and research center on a Brown Field site in Westville, Indiana | 120 acres |
| Financial modeling and preliminary feasibility analysis for a 48,000 SF. office building in East Peoria, Illinois | 48,000 2.2 acres |
| Development and financing services for a 27 hole golf course, resort, hotel and condominium and single family residential development in Wisconsin, Dells, WI | 600 units 540 acres |
| New corporate headquarters space programming and strategic plan development and Tenant Representation services for a major international software company in Madison, WI | 24,000 SF 3.0 acres |
| Fiscal Impact Analysis of Public Alleys in Grandview Commons, a TND master planned community in Madison, WI | 1250 units (est.) 220 acres (est.) |
| Preliminary Fiscal Impact Analysis of the Mixed-Use Smith's Crossing in the City of Sun Prairie, WI | 1,823 units 450 acres |
| Highest and best use study with an estimate of most probable sales price on a 12 acre water front brown field parcel of surplus corporate property. This assignment included the disposition of the property in Bridgeport CT | 150,000 SF 12 acres |
| Analysis of corporate leases, physical real estate assets, alternative use study, conceptual development plan, space needs assessment and financial analysis of alternatives for a technology company, Madison, WI | 200,000 SF 24 acres |
| Financial feasibility and market rate study and equity structuring for the first phase of a high tech incubator facility, Fitchburg, WI | 22,000 SF 2.45 acres |
| Development and execution of a long range facilities management plan for a WI based restaurant group, with 12 owned or leased facilities. | 42,000 SF 12 locations |
| Acquisition and rezoning support and on a 3.2 acre contaminated site for redevelopment purposes by private equity investor in central Madison, WI | 3.0 FAR 3.2 acres |
| Project Management and Acquisition services on two existing and two new constructions of mid-market Hotels in the Madison, WI, including all due diligence and assistance in obtaining debt and equity financing. | \$17,000,000 305 rooms |

Representative Recent Clients of the Cascade Group, llc

- Spectrum Brands (Rayovac Corporation)
- Monsanto Corporation
- British Biocell International
- C.H. Coakley & Company, Secure Data Storage
- Veridian Homes, llc
- J.H. Findorff and Sons, Inc.
- Esker Software
- Harford County Office of Economic Development
- Vandewalle and Associates
- Wisconsin Dept. of Transportation
- Kelly Financial
- Fitchburg Technology Campus
- D.L. Evans Company
- Horicon State Bank
- Abilene Christian University, Abilene, Texas
- McFarland State Bank
- Madison Gas and Electric
- Mills Street Partners
- Roto Wire (Roto Sports Inc.)
- Sun Prairie Business Park
- City of Glenn Rose, Texas
- KGW Hotel Management Company
- JRE Properties, llc (Laredo's et al Restaurants)

Executive Director's Report



2017-2019 Executive Committee

International President:
Robert McBride, Simcoe

International Vice President:
Cassandra Francis, Ely

International Treasurer:
Sheila D. Harris, Phoenix

Acting Assistant International Treasurer:
Kathline King, Los Angeles

International Secretary:
Cheryl Soon, Aloha

Assistant International Secretary:
Michelle Henrie, Zia

Scribe /Editor:
Alan Nevin, San Diego

Acting Assistant Scribe:
Holly Elmore, Atlanta

Historian:
Christine Williams, Ely

Assistant Historian:
Cecile Bedor, Minnesota

Regional Vice President, Europe & Middle East:
Aurelio Ramirez-Zarzosa, Madrid

Assistant Regional Vice Presidents, Europe & Middle East:
Chip Good, London
Fares Kekhia, UAE

Regional Vice President, Eastern North America:
Gary Leach, Boston

Assistant Regional Vice President, Eastern North America:
Erwin Andres, George Washington

Regional Vice President, Central North America:
Ann King, Memphis

Assistant Regional Vice President, Central North America:
Mary Bak, Ely

Regional Vice President, Western North America:
Jim Musbach, Golden Gate

Assistant Regional Vice President, Western North America:
Suzanne Varco, San Diego

Regional Vice President, Asia/Pacific:
Ann Bouslog, Aloha

Assistant Regional Vice President, Asia/Pacific:
Anilkumar Hatkar, Mumbai

Past International President:
Steven R. Gragg
Phoenix

Chair, Council of Presidents:
Tim Youmans, Sacramento

Sheila Hamilton, Executive Director
International Headquarters
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Phoenix, AZ 85050
Ph: 480-719-7404
844-275-8714 (US/Canada Toll Free)
Fax: 602-532-7865
E-Mail lai@lai.org

MEMORANDUM

TO: Board of Governors
LAI Executive Committee

FROM: Sheila Hamilton, Executive Director

Subject: Website Update

DATE: April 19, 2019

This memorandum provides a report of our website server migration from Open Spark to SKVARE. The list of items completed are as follows:

- Migration of LAI site to a dev site at dev.lai.org and staging site at staging.lai.org. Coordinated with LAI to conduct comprehensive site testing. Migrated production site. Reviewed and resolved discrepancies in settings and modules on production vs previous migration for dev/staging instances. The site is now accessible via IPv6 (better internet routing compatibility). We uncovered (and corrected) several mis-configured optimizations and caching, which have had the unfortunate effect of making the site slower in the past. As a result, you should see about 20% improvement in the page load times. More can/should be done, which will be highlighted in the site audit.
- Comprehensive review of site configuration, security audit, settings optimization, review of existing modules and extensions in preparation for CiviCRM upgrade and security updates.
- Upgraded CiviCRM from version 4.6.3 to version 5.7.x to be compatible with PHP 7.2. This was a significant upgrade which represents many functional improvements and critical security updates.
- Improved special character / multi-language support.
- Transferred domain registration for lai.org from OpenSpark.
- Migrated DNS settings along with domain transfer.
- Transitioned lai.org's mail system from Mandrill (OpenSpark account) to Skvare.
- Created new DNS records to improve email deliverability.
- Transitioned CiviCRM payment processor from Authorize.net to IATS to provide for foreign currencies and better reporting.
- Configured G Suite account; setup & support of new email accounts

- Outbound mail has been transitioned from OpenSpark to CiviCRM.
- Troubleshooting and support for members' access to renew or manage their membership.
- Resolved issues with Member Reports.
- Improved formatting for job/consulting opportunity email notifications.
- Updated Message Templates to resolve an issue of the membership renewal fee showing twice in receipts.
- Added "Chapter" as a column to the Member Directory on the website to display along with Name, Title, Organization, City, State/Province, and Email.
- Installed, enabled, and trained on how to use the CiviDiscount extension to create and distribute discount codes for events.

A list of items still in development are as follows:

- Improvements to KeyNotes email notifications.
- Automation of annual membership dues renewal notices.
- Automation of online payment transactions to be entered into accounting software.
- Automation of new membership set-up items.

Please let us know if you have any questions or other suggestions for improving the membership experience on our website.

Secretary's Report & Bylaw Committee

To: President Robert Mc Bride

FROM: Cheryl D. Soon, International Secretary

SUBJECT: REPORT OF THE LAI BY LAWS COMMITTEE, JANUARY 2019

LIST OF MEMBERS

Cheryl Soon, LAI International Secretary

Michelle Henrie, LAI International Assistant Secretary

Christine Williams, LAI Historian

Sheila Harris, LAI International Treasurer

Ian Lord, Esq. Past President

GOALS OF THE COMMITTEE BY FALL 2019

- 1) Receive any By-law amendments submitted from others; circulate to Chapters, prepare for consideration at Board of Governors meeting
- 2) After direction is received, re-consider the By-law amendment regarding fees and actions for non-payment of dues.
- 3) Circulate latest Model Chapter By-Laws
- 4) Review new Chapter By-Laws against the Model Chapter By-Laws

WORK PLAN FOR ACHIEVING GOALS

- 1) Circulate to Committee members any By-Law proposals at least six weeks before a BOG meeting
- 2) Schedule a telephone conference call to review
- 3) Prepare agenda item for BOG
- 4) Assign new chapter By-Law reviews to various members of the Committee to review on behalf of the Committee

SCHEDULE OF COMMITTEE MEETINGS

Committee calls are anticipated in March for the May Business Meeting in San Juan, Puerto Rico and in September for the November meeting in Austin, Texas.

Treasurer's Report & Finance Committee



2017-2019 Executive Committee

International President:
Robert McBride, Simcoe

International Vice President:
Cassandra Francis, Ely

International Treasurer:
Sheila D. Harris, Phoenix

Acting Assistant International Treasurer:
Kathline King, Los Angeles

International Secretary:
Cheryl Soon, Aloha

Assistant International Secretary:
Michelle Henrie, Zia

Scribe /Editor:
Alan Nevin, San Diego

Acting Assistant Scribe:
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Christine Williams, Ely

Assistant Historian:
Cecile Bedor, Minnesota

Regional Vice President, Europe & Middle East:
Aurelio Ramirez-Zarzosa, Madrid

Assistant Regional Vice Presidents, Europe & Middle East:
Chip Good, London
Fares Kekhia, UAE

Regional Vice President, Eastern North America:
Gary Leach, Boston

Assistant Regional Vice President, Eastern North America:
Erwin Andres, George Washington

Regional Vice President, Central North America:
Ann King, Memphis

Assistant Regional Vice President, Central North America:
Mary Bak, Ely

Regional Vice President, Western North America:
Jim Musbach, Golden Gate

Assistant Regional Vice President, Western North America:
Suzanne Varco, San Diego

Regional Vice President, Asia/Pacific:
Ann Bouslog, Aloha

Assistant Regional Vice President, Asia/Pacific:
Anilkumar Hatkar, Mumbai

Past International President:
Steven R. Gragg
Phoenix

Chair, Council of Presidents:
Tim Youmans, Sacramento

Sheila Hamilton, Executive Director
International Headquarters
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Phoenix, AZ 85050
Ph: 480-719-7404
844-275-8714 (US/Canada Toll Free)
Fax: 602-532-7865
E-Mail lai@lai.org

MEMORANDUM

TO: Board of Governors
LAI Executive Committee

FROM: Sheila D. Harris, PhD, LAI International Treasurer

Subject: 2018 Actual vs Budget Report
2019 Actuals vs Proposed Revised Budget

DATE: April 17, 2019

This memorandum provides a report of our finances for 2018 and a revised budget for 2019. Also included in this report is the Balance Sheet for December 31, 2018, and a report on costs associated with New Chapter Funding Transactions. PLEASE NOTE: There are several changes in the 2019 Budget included in this report. Please review the budget closely and let the Treasurer know of any issues or concerns you have. You may reach the Treasurer at sheila@harrisconsult.co or 602-463-6315.

2018

In 2018 we budgeted \$341,090 in revenue, including dues, advertising, interest income, LEF Administration funds and miscellaneous income, however LAI revenue was only \$312,218.86. That resulted in a revenue shortfall of \$28,871.14.

The revenue shortfall was due to the lack of dues income. Dues income was projected to be \$332,850, but only \$303,573 was collected, creating a revenue shortfall of \$29,277. Advertising revenue, interest income and miscellaneous income that was not anticipated slightly lessened the shortfall to \$28,871.14.

These numbers do not reflect funds that were taken from savings to upgrade the website and will be discussed later in this memo.

Dues revenue is our main source of income. Unfortunately, dues revenue has declined over the past few years. In 2014 we had 2,434 members and had finally recovered from the recession which had resulted in our membership dropping to 1,797 members in 2011. Unfortunately, that steady increase in membership reversed course in 2015, and membership declined 181 members in one year, resulting in a total membership of 2,255. In 2016 membership held steady and saw a loss of only 16 members for a total of 2,239 members. In 2017 membership rose 63 members to 2,302. However, in 2018 we received dues from 2,219 members or 83 fewer members than the previous year. This has resulted in a net loss of 197 members between 2014 and 2018.

| MEMBERSHIP FLUCUATIONS 2014 - 2018 | | |
|---|-------------------|---------------|
| Year | Number of Members | Change + or - |
| 2014 | 2434 | Baseline |
| 2015 | 2255 | -181 |
| 2016 | 2239 | -16 |
| 2017 | 2302 | +63 |
| 2018 | 2219 | -83 |
| TOTAL CHANGE | | -197 |

In 2019, dues collection is proceeding at a faster pace than 2018. This is good indicator that there should be more revenue in 2019, than was received in 2018. One reason for the increase in dues collection may be attributed to the improvements in the website for processing payments. There has been a significant decrease in the number of members having challenges in using the website to process dues payments. Another reason for the increase in dues payments are the efforts of Chapter Presidents to actively collect dues payments. Thank you so much for your assistance in collecting dues. It is greatly appreciated.

An unexpected expenditure for the year 2018 was increasing maintenance costs of the website which was \$2,402.50 greater than budgeted. In light of the prospect of continued website maintenance and the need for an improved website, the Board of Governors approved at the Fall 2018 meeting, the transfer of \$35,000 from the saving account for server migration and updates to better serve members and to reduce maintenance costs of the website. During 2018, \$21,460.75 of the \$35,000 was spent for website server migration and upgrades. The remaining funds of the website server migration and upgrades (\$13,539.25) is believed to be sufficient for the completion of the website changes and should be completed in the second quarter of 2019.

Other areas of the budget that were greater than expected include Award and Recognition and Membership Pins and Certificates. In 2018, \$20,000 was budgeted for these expenses. However, our expenditures were \$28,277. Most of these costs were for pins, certificates and portfolio covers. Since January 1, 2017, we have purchased 515 pins, certificates and portfolios for new members at a cost of approximately \$75 per member.

Another area that was significantly more in cost that was anticipated were the costs associated with food and beverage of the Board of Governors meetings. Food, beverage and audio-visual rental costs at hotels are very expensive and the Fall 2018 meeting was approximately 30 percent higher than previous meeting costs. These costs were \$26,430.61 higher than budgeted. Closer coordination between the Chapter hosting the LEW and the International Board is needed to ensure that the costs for food and beverage are not excessive.

The Balance Sheet shows LAI has current assets of \$271,190.69. Currently, we have \$168,121.18 in the Savings account and \$86,312.51 in cash in the checking account. We have prepaid expenses of \$16,755. These three items total \$271,190.69.

Our general practice has been to retain a reserve fund (Savings Account) of one year's operating costs. We are currently below that threshold. Our proposed budget for 2019 is \$325,737.25. This has occurred before and was discussed extensively during the development of the 2015 budget. It appears that the time has

come to once again review the expenses and income of LAI in view of the proposed programs and activities of the organization.

2019

Dues collection during 2019 is more robust than 2018. More than \$20,000 in dues have been received in 2019 than in 2018 at this point in time. Thanks again to the work of local chapters and Presidents to ensure that dues collection is a top priority activity. The changes to the website are improvements to make dues collection easier also.

The amount of dues revenue budgeted for 2019 is \$303,573 and is based on 2018 membership numbers. Please note that International dues for the years 2020 and 2021 will be subject to a cost of living increase. The increase will be \$3 per member bringing the cost of international dues to \$158 during this time period.

Given our declining membership and resulting decline in revenue, several cost reductions have been made to the 2019 budget since it was introduced in the Fall 2018 Board of Governors meeting. At that meeting it was proposed to establish an initiation fee for new members and was estimated to have provided \$15,000 in annual income. The Board of Governors did not approve that item, and it has been removed from the budget. Also, at that meeting it was voted to take \$35,000 from savings to cover website improvements and server mitigation costs. In 2018, \$21,460.75 was spent on this and the remaining balance of \$13,539.25 is budgeted for this item in 2019. The budget reflects these changes to revenues.

There have also been several changes to the expense side of the budget. Bank, credit card and wire transfer fees have been reduced from \$18,000 to \$10,000 due to more streamlined and cost-effective banking options that have resulted in reduced costs. Fewer checks are being processed which are more expensive than wire transfers which is the main reason for this reduction.

Awards and recognition have been reduced to \$7,000. The costs for pins, certificates and portfolio covers has been moved to a separate line item of \$16,000. Bank and credit card fees have been reduced from \$18,000 to \$10,000 and Chapter Assistance has been reduced from \$12,500 to \$10,000. LAI Officer and Staff travel has been reduced to \$10,000 from \$19,000. Travel costs associated with attendance at Board of Governors meetings have been reduced from \$37,000 to \$33,000. Should anyone disagree with these changes please contact the Treasurer as soon as possible to discuss your concerns and suggestions. Contact information is provided at the beginning of this memo.

The organization is in the midst of implementing the strategic plan as developed in Philadelphia to increase the number of Chapters. One method of expansion is attendance at Expo Real which provides an opportunity to conduct outreach to potential members and chapter development in the European arena. This year will be the third year of this outreach and a special report will be presented at the Fall 2019 Board of Governors meeting detailing costs, number of new members, locations of possible chapters and other pertinent information.

In addition to the cost cutting items listed above, we will be monitoring the budget versus expenditures closely. Also, we will be working very closely with Chapters that will be hosting LEWs on a going forward basis because many of the costs associated with the LAI budget are costs for food, beverages and AV equipment rentals at the LEW hotels for the meetings of the Board of Governors. These costs are becoming increasingly expensive. If these costs exceed our budget, alternative arrangements will be made which may include having the Board of Governors meetings at locations other than the host hotel.

Dues collections will also be monitored closely and if additional revenues become available the Board may decide to fund some items that have been severely cut, or increase spending in areas of need or build up our saving/reserves.

It has long been the practice of LAI to have a budget that has areas that are greater than anticipated expenses and that can provide some cushion to our budget. The budget for 2019 has limited opportunity for this to occur.

This organization is highly dues dependent and our membership has been in decline since 2015. We need to reverse this trend and find other sources of revenue to continue our work. Please contact me as soon as possible and prior to the May 2 Board of Governors meeting with any questions or suggestions. Contact information is found at the beginning of the memo.

2018 Actual vs Budget
Lambda Alpha International
January 1st through December 31 2018

| | 2018 Actual as of 12/31/18 | 2018 Budget | Variance | Notes |
|---|-------------------------------|----------------------|---------------------|--|
| Revenue | | | | |
| Membership Dues | \$ 303,573.00 | \$332,850.00 | -\$29,277.00 | |
| Advertising Revenue | \$ 250.00 | \$0.00 | \$250.00 | |
| Interest Income | \$ 127.86 | \$140.00 | -\$12.14 | |
| LEF Administration | \$ 8,100.00 | \$8,100.00 | \$0.00 | |
| Miscellaneous Income | \$ 168.00 | \$0.00 | \$168.00 | <i>Pin Ordered</i> |
| Website Server Migration and Upgrades | \$ 21,460.75 | \$0.00 | \$21,460.75 | |
| Registrations | \$ 91,740.00 | \$80,000.00 | \$11,740.00 | |
| Total Revenue | \$ 425,419.61 | \$421,090.00 | \$4,329.61 | |
| Other Income and Expense | | | | |
| Awards & Recognition / Membership Pins | \$ (28,277.00) | -\$20,000.00 | -\$8,277.00 | <i>Pins, pads, and awards, coffee mugs</i> |
| Bank & CC Fees & Exchange Rate Adjustment | \$ (16,466.63) | -\$16,000.00 | -\$466.63 | |
| Chapter Assistance | \$ (3,754.00) | -\$17,500.00 | \$13,746.00 | |
| Contract Administration | \$ (117,033.00) | -\$116,304.00 | -\$729.00 | <i>Includes COA increase per contract</i> |
| Facility & Equipment Rental | \$ (38,937.01) | -\$32,000.00 | -\$6,937.01 | |
| Food & Beverage | \$ (76,430.61) | -\$50,000.00 | -\$26,430.61 | |
| Insurance | \$ (9,073.96) | -\$3,500.00 | -\$5,573.96 | |
| LAI Officer & Staff Travel | \$ (13,611.08) | -\$21,000.00 | \$7,388.92 | |
| Legal Fees | \$ (10.00) | -\$140.00 | \$130.00 | |
| LEW Incentive | \$ (20,000.00) | -\$20,000.00 | \$0.00 | |
| President's Reception | \$ (4,000.00) | -\$4,000.00 | \$0.00 | |
| Member Communications/Marketing | \$ (5,000.00) | -\$7,500.00 | \$2,500.00 | |
| New Chapter Funding | \$ (11,348.33) | -\$10,000.00 | -\$1,348.33 | |
| Office Expense | \$ (7,913.11) | -\$6,000.00 | -\$1,913.11 | |
| Other Program Costs | \$ (24,028.92) | -\$28,000.00 | \$3,971.08 | |
| Professional Expenses | \$ (3,100.00) | -\$5,000.00 | \$1,900.00 | <i>photographer and CPA</i> |
| Travel - BOG Reimbursement | \$ (34,923.72) | -\$52,000.00 | \$17,076.28 | |
| Website Fees | \$ (12,402.50) | -\$10,000.00 | -\$2,402.50 | <i>Maintenance of existing system</i> |
| Website Server Migration and Upgrades | \$ (21,460.75) | \$0.00 | -\$21,460.75 | |
| Total Expense | \$ (447,770.62) | -\$418,944.00 | -\$28,826.62 | |
| Net Income | \$ (22,351.01) | \$2,146.00 | -\$24,497.01 | |

Balance Sheet

Lambda Alpha International

As of December 31, 2018

| Account | Dec 31, 2018 |
|--|-------------------|
| Assets | |
| Current Assets | |
| Cash and Cash Equivalents | |
| LAI - Checking | 86,314.51 |
| LAI - Savings | 168,121.18 |
| Total Cash and Cash Equivalents | 254,435.69 |
| Prepaid Expenses | 16,755.00 |
| Total Current Assets | 271,190.69 |
| Total Assets | 271,190.69 |
| Liabilities and Equity | |
| Liabilities | |
| Current Liabilities | |
| Deferred Revenue | 5,655.00 |
| Dues Payable to Chapters | 8,322.78 |
| Prepaid Dues | 92,275.00 |
| Total Current Liabilities | 106,252.78 |
| Total Liabilities | 106,252.78 |
| Equity | |
| Beginning Equity | 266,241.24 |
| Current Year Earnings | (54,211.76) |
| Retained Earnings | (47,091.57) |
| Total Equity | 164,937.91 |
| Total Liabilities and Equity | 271,190.69 |

2019 Actuals vs Proposed Revised Budget
Lambda Alpha International

January 1 through March 31 2019

| | 2019 Actual as of 3/31 | 2019 Revised Budget | 2019 Budget as presented on 10/18/18 | % Variance of Actual vs. Budget as presented on 10/18/18 | % Variance of Actual vs. Budget revised budget | Notes |
|---|---------------------------|------------------------|--|--|---|--------------------------------------|
| Revenue | | | | | | |
| Membership Dues | \$ 223,140.00 | \$ 303,573.00 | \$ 300,374.00 | \$ (77,234.00) | \$ (80,433.00) | BASED on 2018 membership #s |
| Advertising Revenue | \$ - | \$ 250.00 | \$ 250.00 | \$ (250.00) | \$ (250.00) | Keynotes Ads |
| Interest Income | \$ 24.88 | \$ 140.00 | \$ 140.00 | \$ (115.12) | \$ (115.12) | |
| LEF Administration | \$ - | \$ 8,235.00 | \$ 8,235.00 | \$ (8,235.00) | \$ (8,235.00) | |
| Miscellaneous Income | \$ 56.00 | \$ - | \$ - | \$ 56.00 | \$ 56.00 | |
| Website Server Migration and Upgrades | \$ 13,539.25 | \$ 13,539.25 | \$ - | \$ 13,539.25 | \$ - | |
| LEW Incentive | \$ - | \$ - | \$ - | \$ - | \$ - | |
| President's Reception | \$ - | \$ - | \$ - | \$ - | \$ - | |
| LEF Grant | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Total Revenue | \$ 236,760.13 | \$ 325,737.25 | \$308,999.00 | \$ (72,238.87) | \$ (88,977.12) | |
| Other Income and Expense | | | | | | |
| Awards & Recognition | \$ - | \$ (7,000.00) | \$ (19,000.00) | \$ 19,000.00 | \$ 7,000.00 | |
| Membership Pins and Certificates / Logo Items | \$ (15,685.28) | \$ (16,000.00) | \$ - | \$ (15,685.28) | \$ 314.72 | New cost code if removed from Awards |
| Bank & CC Fees & Exchange Rate Adjustment | \$ (3,295.84) | \$ (10,000.00) | \$ (18,000.00) | \$ 14,704.16 | \$ 6,704.16 | |
| Chapter Assistance | \$ - | \$ (10,000.00) | \$ (12,500.00) | \$ 12,500.00 | \$ 10,000.00 | |
| Contract Administration | \$ (39,740.00) | \$ (119,220.00) | \$ (119,220.00) | \$ 79,480.00 | \$ 79,480.00 | Includes COA increase per contract |
| Facility & Equipment Rental | \$ - | \$ (5,000.00) | \$ (5,000.00) | \$ 5,000.00 | \$ 5,000.00 | BOG meetings only |
| Food & Beverage | \$ - | \$ (15,000.00) | \$ (15,000.00) | \$ 15,000.00 | \$ 15,000.00 | BOG meetings only |
| Insurance | \$ (7,310.00) | \$ (9,075.00) | \$ (9,050.00) | \$ 1,740.00 | \$ 1,765.00 | |
| LAI Officer & Staff Travel | \$ (2,742.22) | \$ (10,000.00) | \$ (19,000.00) | \$ 16,257.78 | \$ 7,257.78 | |
| Legal Fees | \$ - | \$ (150.00) | \$ (150.00) | \$ 150.00 | \$ 150.00 | |
| LEW Incentive | \$ - | \$ (20,000.00) | \$ - | \$ - | \$ 20,000.00 | |
| President's Reception | \$ - | \$ (4,000.00) | \$ - | \$ - | \$ 4,000.00 | |
| Memorials/Donations | \$ - | \$ (1,000.00) | \$ - | \$ - | \$ 1,000.00 | |
| Member Communications/Marketing | \$ - | \$ (5,000.00) | \$ (5,000.00) | \$ 5,000.00 | \$ 5,000.00 | |
| New Chapter Funding | \$ (381.79) | \$ (24,000.00) | \$ (24,000.00) | \$ 23,618.21 | \$ 23,618.21 | 3 new chapters @\$8000 each |
| Office Expense | \$ (1,664.53) | \$ (6,000.00) | \$ (6,000.00) | \$ 4,335.47 | \$ 4,335.47 | |
| Other Program Costs | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Professional Expenses | \$ - | \$ (1,500.00) | \$ - | \$ - | \$ 1,500.00 | CPA |
| Travel - BOG Reimbursement | \$ (500.00) | \$ (33,000.00) | \$ (37,000.00) | \$ 36,500.00 | \$ 32,500.00 | |
| Website Fees | \$ (11,768.75) | \$ (20,000.00) | \$ (20,000.00) | \$ 8,231.25 | \$ 8,231.25 | Maintenance of existing system |
| Website Server Migration and Upgrades | \$ (10,100.00) | \$ (13,539.25) | \$ - | \$ (10,100.00) | \$ 3,439.25 | |
| Total Expense | \$ (93,188.41) | \$ (329,484.25) | -\$308,920.00 | \$ 215,731.59 | \$ 236,295.84 | |
| Net Income | \$ 143,571.72 | \$ (3,747.00) | \$79.00 | \$ 143,492.72 | \$ 147,318.72 | |

Balance Sheet

Lambda Alpha International

As of March 31, 2019

| Account | Mar 31, 2019 |
|--|-------------------|
| Assets | |
| Current Assets | |
| Cash and Cash Equivalents | |
| LAI - Checking | 172,250.78 |
| LAI - Savings | 168,146.06 |
| Total Cash and Cash Equivalents | 340,396.84 |
| Prepaid Expenses | 12,500.00 |
| Total Current Assets | 352,896.84 |
| Total Assets | 352,896.84 |
| Liabilities and Equity | |
| Liabilities | |
| Current Liabilities | |
| Dues Payable to Chapters | 5,347.78 |
| LEF Donation Payable | 5,920.00 |
| Total Current Liabilities | 11,267.78 |
| Total Liabilities | 11,267.78 |
| Equity | |
| Beginning Equity | 266,241.24 |
| Current Year Earnings | 168,341.15 |
| Retained Earnings | (92,953.33) |
| Total Equity | 341,629.06 |
| Total Liabilities and Equity | 352,896.84 |

New Chapter Funding Transactions

Lambda Alpha International

For the period January 1, 2014 to March 31, 2019

Cash Basis

| Date | Source | Description | Reference | Debit | Credit | Gross | Tax | Account | Functions |
|-----------------------------|-------------|---|-----------|------------------|-------------|------------------|-------------|---------------------|-------------------------------|
| 04 Sep 2014 | Spend Money | Rudayna Abdo - New Chapter Development | | 2,500.00 | 0.00 | 2,500.00 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| Total | | | | 2,500.00 | 0.00 | 2,500.00 | 0.00 | | |
| Austin | | | | | | | | | |
| 12 Jun 2017 | Spend Money | Steven R. Gragg - Travel to Austin | wf ck | 805.26 | 0.00 | 805.26 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| 26 Oct 2017 | Spend Money | Ann King - Austin Chapter | wf ck | 800.04 | 0.00 | 800.04 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| 06 Nov 2017 | Spend Money | Steven R. Gragg - Austin | wf ck | 688.77 | 0.00 | 688.77 | 0.00 | New Chapter Funding | 510 - Chapter Support |
| 22 Oct 2018 | Spend Money | Steve Gragg - Austin Trip | 4969 | 123.80 | 0.00 | 123.80 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| Total Austin | | | | 2,417.87 | 0.00 | 2,417.87 | 0.00 | | |
| Barcelona | | | | | | | | | |
| 19 Apr 2018 | Spend Money | Aurelio Ramirez Zarzosa - Barcelona Meeting | wire | 375.44 | 0.00 | 375.44 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| 20 Dec 2018 | Spend Money | Aurelio Ramirez Zarzosa - Barcelona Meeting | wire | 333.83 | 0.00 | 333.83 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| 25 Mar 2019 | Spend Money | Aurelio Ramirez Zarzosa - Barcelona Meeting | wire | 381.79 | 0.00 | 381.79 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| Total Barcelona | | | | 1,091.06 | 0.00 | 1,091.06 | 0.00 | | |
| ExpoReal | | | | | | | | | |
| 28 Jan 2018 | Spend Money | Aurelio Ramirez Zarzosa - Expo Real | wire | 3,673.52 | 0.00 | 3,673.52 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| 12 Jun 2018 | Spend Money | Cassandra Francis - ExpoReal Travel | wf ck | 2,790.25 | 0.00 | 2,790.25 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| 29 Oct 2018 | Spend Money | Aurelio Ramirez Zarzosa - ExpoReal | wire | 1,567.14 | 0.00 | 1,567.14 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| 29 Oct 2018 | Spend Money | robert maguire - ExpoReal | wire | 2,148.50 | 0.00 | 2,148.50 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| Total ExpoReal | | | | 10,179.41 | 0.00 | 10,179.41 | 0.00 | | |
| Puerto Rico | | | | | | | | | |
| 22 Oct 2018 | Spend Money | Steve Gragg - Puerto Rico Trip | 4969 | 1,609.58 | 0.00 | 1,609.58 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| Total Puerto Rico | | | | 1,609.58 | 0.00 | 1,609.58 | 0.00 | | |
| Sonoran Desert | | | | | | | | | |
| 18 May 2017 | Spend Money | ARIZONA TOWN HALL - NEW CHAPTER - HERMISILLO | WF CK | 500.00 | 0.00 | 500.00 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| 08 Jun 2017 | Spend Money | Sheila Harris - Hermisillo Chapter | wf ck | 900.19 | 0.00 | 900.19 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| 18 Jun 2018 | Spend Money | Arizona-Mexico Commission - Steven Gragg Registration and Sponsorship | wf ck | 1,800.00 | 0.00 | 1,800.00 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| 28 Jun 2018 | Spend Money | Steven Gragg - 13332 - AMC Summit | wf ck | 359.46 | 0.00 | 359.46 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| 07 Aug 2018 | Spend Money | Steven Gragg - 13332 - Hermosillo Airfare and hotel | wf ck | 890.24 | 0.00 | 890.24 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| 02 Oct 2018 | Spend Money | le Gourmet Eventos - Hermosillo Event | | 700.00 | 0.00 | 700.00 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| 22 Oct 2018 | Spend Money | Steve Gragg - Hemosillo Trip | 4969 | 1,113.97 | 0.00 | 1,113.97 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| 29 Oct 2018 | Spend Money | Patrick Welch - Sonoran Desert Le Groumet Reception | wf ck | 326.37 | 0.00 | 326.37 | 0.00 | New Chapter Funding | 520 - New Chapter Development |
| Total Sonoran Desert | | | | 6,590.23 | 0.00 | 6,590.23 | 0.00 | | |
| Total | | | | 24,388.15 | 0.00 | 24,388.15 | 0.00 | | |

2018 OC LAI LEW BUDGET

FINAL

Total Registrants 96
Comped *sponsor list 13

| | | LAI National Actual |
|----------------------------|-----------|---------------------|
| Revenues | | |
| Gross Registration Fees | \$ 38,880 | \$ 38,880.00 |
| Comp. Registration Fees | \$ - | |
| Net Registration Fees | \$ 38,880 | |
| LAI reception contribution | \$ 2,000 | |
| TOTAL REVENUE | \$ 40,880 | \$ 38,880.00 |

EXPENSES

| | | |
|------------|------------|-------------|
| Thursday | | |
| Reception | \$5,570.68 | \$ 5,570.68 |
| AV @ Hotel | \$0.00 | \$ - |

| | | |
|-----------------|------------|--------------------|
| Friday | | |
| Breakfast | \$3,818.39 | \$ 3,818.39 |
| AV @ Hotel | \$1,245.86 | \$ 1,245.86 |
| Wine appetizers | \$369.96 | Paid by OC Chapter |
| Epting book buy | \$200.00 | Paid by OC Chapter |

| | | |
|------------------|-------------|------------------------|
| Saturday | | |
| Breakfast | \$3,818.39 | \$ 3,818.39 |
| AV @ Hotel | \$1,245.86 | \$ 1,245.86 |
| Mission SJC fee | \$792.00 | Paid by OC Chapter |
| Box Lunch @ NBCC | \$943.75 | Paid by OC Chapter |
| NBCC Rental | \$728.00 | Paid by OC Chapter |
| Awards Dinner | \$20,525.25 | \$ 20,525.50 |
| Cookies | \$47.96 | Reimbursed to K Nomura |

| | | |
|-----------------|------------|-----------------------|
| Transportation | | |
| Buses | \$5,585.02 | includes \$600 refund |
| Ferry (\$1/per) | \$55.00 | Paid by OC Chapter |
| Bus Driver tip | \$200.00 | Paid by OC Chapter |

| | | |
|-----------------------|------------|--|
| Gifts/Honoraria | | |
| Hoffman | \$3,500.00 | Paid by OC Chapter |
| Clotzmann | \$1,500.00 | Paid by OC Chapter |
| Speaker Gifts / books | \$608.04 | Reimbursed to S. Gromet / Kellenberg, Martin, Moorlach, Pearson, Santry, Newman, Forsyte, MVE, |
| Speaker Gifts / Wine | \$483.80 | Reimbursed to K Nomura |

| | | |
|---------------|----------|--|
| Miscellaneous | | |
| Tote bags | \$474.10 | Reimbursed to K Nomura |
| Supplies | \$210.32 | Ribbon, gift bags, Tips, lables, cocktail napkins, plates, misc. |

| LAI Funds | Chapter Funds | Total Combined Funds | Comments |
|--------------|---------------|----------------------|---|
| \$ 38,880.00 | | \$ 38,880.00 | Added Ann McAfee Award Winner Comped registration |
| | | \$ - | |
| | | \$ - | |
| | \$ 2,000.00 | \$ 2,000.00 | |
| \$ 38,880.00 | \$ 2,000.00 | \$ 40,880.00 | |
| | | \$ - | |
| | | \$ - | |
| | | \$ - | |
| \$ 5,570.68 | | \$ 5,570.68 | |
| | | \$ - | |
| | | \$ - | |
| | | \$ - | |
| \$ 3,818.39 | | \$ 3,818.39 | |
| \$ 1,245.86 | | \$ 1,245.86 | |
| | \$ 369.96 | \$ 369.96 | |
| | \$ 200.00 | \$ 200.00 | |
| | | \$ - | |
| | | \$ - | |
| \$ 3,818.39 | | \$ 3,818.39 | |
| \$ 1,245.86 | | \$ 1,245.86 | |
| | \$ 792.00 | \$ 792.00 | |
| | \$ 943.75 | \$ 943.75 | |
| | \$ 728.00 | \$ 728.00 | |
| \$ 20,525.50 | | \$ 20,525.50 | |
| | \$ 47.96 | \$ 47.96 | |
| | | \$ - | |
| | | \$ - | |
| \$ 5,585.02 | | \$ 5,585.02 | |
| | \$ 55.00 | \$ 55.00 | |
| | \$ 200.00 | \$ 200.00 | |
| | | \$ - | |
| | | \$ - | |
| | \$ 3,500.00 | \$ 3,500.00 | |
| | \$ 1,500.00 | \$ 1,500.00 | |
| | | \$ - | |
| | \$ 608.04 | \$ 608.04 | |
| | \$ 483.80 | \$ 483.80 | |
| | | \$ - | |
| | | \$ - | |
| | \$ 474.10 | \$ 474.10 | |
| | \$ 210.32 | \$ 210.32 | |

| | | | |
|------------------|----------|-----------|--------------------------------------|
| Sponsor Banner | \$127.15 | | Reimbursed to K Nomura |
| LEW helpers (JD) | \$29.09 | Lunch | packed swag bags |
| Beverages | \$170.72 | | Reimbursed to K Nomura |
| Snacks | \$250.00 | | Reimbursed to J. Kempf |
| Oranges | \$62.72 | | Reimbursed to K Nomura |
| Total Expenses | | \$ 52,562 | \$ 41,809.70 Total LAI Expenses paid |

Net revenue to LAI \$ (11,682) \$ (2,929.70)

| | | | |
|-------------------------|--|------------|---|
| LAI Incentive | | \$ (1,182) | Includes \$500 Scribe incentive |
| OC Sponsorships* | | \$ 25,500 | \$1000 pending pymt each: Marika Erdley & Deborah Rosenthal |
| Net OC Chapter Revenues | | \$ 24,318 | \$2,700 |

*collected

| | | | |
|--------------|--------------|----|---------------------------------|
| \$ | 127.15 | \$ | 127.15 |
| \$ | 29.09 | \$ | 29.09 |
| \$ | 170.72 | \$ | 170.72 |
| \$ | 250.00 | \$ | 250.00 |
| \$ | 62.72 | \$ | 62.72 |
| \$ 41,809.70 | \$ 10,752.61 | \$ | 52,562.31 |
| | | \$ | (11,682.31) |
| | | \$ | 10,500.00 Incentive with Scribe |
| | | \$ | (1,182.31) |

Vice President Report & Chapter Services Committee

27th March, 2019

RVPEurope & Middle East Report Spring'19

SUMMARY

LAI-London: Growing. Planned increase in functions number.

LAI-Madrid: Growing. There are several matters to be addressed. We are working to resolve them.

LAI-UAE: Inactive. Proposal for suspension (5 yrs)

LAI-Barcelona: 10+ At-Large members threshold achieved. Chapter meetings and administrative documents completed.

| | London | Madrid | UAE |
|--|---------------|---------------|------------|
| Membership as of 31st Dec'18 | | | |
| Active | 14 | 36 | 19 |
| Retiree | | | 2 |
| Emeritus/Fellow | | | |
| Inactive | 1 | 15 | 13 |
| Formally Resigned | 1 | | 2 |
| Died | | | |
| Not paid dues | | 3 | ?? |
| From Active to Inactive | | | 2 |
| Invited to Membership | 6 | 10+ | |
| Inducted | 4 | | |
| Plan to Invite | 15-20 | 20 | |
| From Inactive to Active | 1 | | |
| Leadership (2019) | | | |
| President (required) | yes | yes | yes |
| Vice-President (required) | | | yes |
| Secretary (required) | yes | yes | |
| Treasurer (required) | yes | yes | |
| Communication | | yes | yes |
| Membership | yes | yes | |
| Program | yes | yes | |
| Historian | | | |
| Scribe | | | |
| Past President | yes | yes | yes |
| President-Elect | | yes | |
| Other | | 2 | |
| Term of Office (yrs) | 2 | 2 | 2 |
| Term begins | January | January | January |
| Standing Committees | No | No | No |
| Formal Nominating Committee | No | No | No |

CHAPTERS' FINANCES

| ITEM | London (BPD) | Madrid (EUR) | UAE (AED) |
|-----------------------|------------------------|------------------------|----------------|
| Bank/Account Data | Provided | Provided | In Toronto |
| Names of signers | Provided | No | In Toronto |
| 2018 Revenue | 3,408.71 | 25.550,00 | 0.00 |
| 2018 Expenditure | 1,269,16 | 20.959,00 | 0.00 |
| Financial Assets | 2,139.55 | 4.591,00 | 3.130,99 |
| Financial Liabilities | 0.00 | 0.00 | |
| Currency Type | Sterling | Euro | Dirhams |
| Support LAI/LEF BM | \$500.00 | 0.00 € | 0.00 Dhs |
| Gov. Registration | Non-Profit Association | Non-Profit Association | Not Registered |

PROGRAMS

| ITEM | London | Madrid | UAE |
|----------------------------|-----------|--------|-----|
| Activity 2018 | | | |
| Seminars | 1 | | |
| Luncheons | 1 | 5 | |
| Xmas gala | 1 | 1 | |
| Trade Fairs | Expo-Real | | |
| Programs video-rec | Seminars | | |
| Planned for 2019 | | | |
| Seminars | 2 | | |
| Luncheons | 4 | 5 | |
| Xmas gala | 1 | 1 | |
| Trade Fairs | | | |
| Lunch Meeting Fees: | | | |
| Dues include them | No | no | |
| Members | GBP 45.00 | 50 € | |
| Non-Members | GBP 45.00 | 70 € | |
| Actual cost/person | GBP 45.00 | 60 € | |

INTERNATIONAL GOVERNANCE

| ITEM | London | Madrid | UAE |
|---------------------------|---|--|-------------------------------------|
| LEWs | | | |
| Rep. Baltimore'18 | Robert Maguire | | Fares Kehkia |
| Rep. O. County'18 | Chip Good | | |
| Rep. San Juan'19 | | | |
| Rep. Austin'19 | | | |
| Members Int'l Exec./Comm. | Robert Maguire, Presidents Roundtable, Nominating Chip Good, RVPEurope&ME | David Sanchez, Presidents Roundtable Aurelio Ramirez, RVPEurope&ME, Awards, Chapters Services, Chapters Development, Executive | Fares Kehkia, Presidents Roundtable |
| By-Laws not Updated since | Draft Pending | 2014 | Formation |

AWARDS PROGRAMS

| ITEM | London | Madrid | UAE |
|-------------------------|--------|--------|-----|
| INTERNATIONAL | | | |
| Nominations'18 | | | |
| Int'l Journalist/Editor | | | |
| RT Ely D Educator | | | |
| Int'l Member of Year | | | |
| Int'l Skyline | | | |
| Planned for 2019 | | | |
| Int'l Journalist/Editor | | | |
| RT Ely D Educator | | | |
| Int'l Member of Year | | | |
| Int'l Skyline | | | |
| LOCAL | | | |
| Do you have | no | no | no |
| Awards'18 | | | |
| Planned | no | no | no |

CHALLENGES/OPPORTUNITIES

| ITEM | London | Madrid | UAE |
|-----------------------------|--|--|---------------------------------------|
| Most significant challenges | New members in leadership position | Opening new chapters in Spain, target 100 members | The only registration is as a company |
| Actions in response | Monthly business meetings, increase nominations by members | Contacts with professionals in other cities | Beyond their control |
| Support from Int'l | To provide contacts in London from US members | Communication with LAI | |
| Notable Achievements | 33% increase membership'18, Successful events | Good attendance to luncheons, good satisfaction from attendees. Increased visibility in the Spanish RE | |

COMMENTS ON CHAPTERS' REPORTED INFORMATION

LONDON-Chapter

Membership (growth & process):

- 14 members. +4-member net growth. Good Growth.
- Planned program will help to increase members number

Leadership:

- They lack Vice-president and President Elect
- President Elect is Important for chapter continuity

Finances:

- Healthy
- Lunches prices should be differentiated between members and non-members to help membership

Programs & Attendance (general description & highlights):

- 2018 (3): 2 luncheons and 1 seminar, which is still week. Planned for 2019 (7): 5 luncheons and 2 seminars.
- If they achieve what is planned, they will start to have real traction in London.

Int'l Governance:

- LEWs: No attendees planned for 2019
- New by-laws pending draft

Website & Communications:

- No website, no officer yet.

Future plans:

- To have more people at the Chapter Board, and increase the number of members
- Planned program will help to increase members number

Specific concerns & issues:

- Membership growth is their main concern
- President elect recommended to be nominated for chapter continuity
- New Chapter By-Laws draft and registration, pending

MADRID-Chapter

Membership (growth & process):

- 36 Members, +7-member net growth. Good Growth
- Since 1st July 2016: no induction has been made (new members since then have no pin, no certificate), new members (10) contact information has not be given to LAI for webpage registration.
- Some concern about consistency of application of LAI membership qualification criteria.

Leadership:

- Communication officer: Rocio Gil Oset, resigned this March
- Vice-President: was elected this February, Felix Maqueda

Finances:

- Healthy
- International dues have been paid very late, December'18
- Lunch fees will erode the chapter assets in the long term, as to not have a lost in every lunch at least the number of invitees has to equal de members attending, this is

achieved occasionally. Members pay 10€ less and non-Members 10€ more than the actual cost.

Programs & Attendance (general description & highlights):

- 5 functions a year plus 1 special event at Xmas. Attendance quite good, sometimes in the range of 40-45 people. Good dynamics.
- Recommendation to increase the number to 10 per year, as they are bigger in members, it will help to grow membership as well.

Int'l Governance:

- LEWs: No attendees planned for 2019, none attended any LEW since 2015
- LEWs: President (2017-2018) requested the chapter full payment on travel costs, meals and accommodation to attend San Juan. Motion rejected in February business meeting
- New by-laws pending draft

Website & Communications:

- No website yet. Their officer for 2019 was appointed
- Officer resigned this March.

Future plans:

- To grow to 100 members. To support LAI to open new chapters in Spain.

UAE-Chapter

Programs & Attendance (general description & highlights): No functions or meetings as per Rudayna Abdo departure. Two years in a row

Membership (growth & process): n/a

Finances: Healthy

Website & Communications: n/a

Future plans: n/a

Specific concerns & Issues:

- Problems on the incorporation as association or entity. Cost of incorporation high on the \$ 15.000
- Proposal from the EC to the Board of Governors for Chapter suspension for 5 years:
 - a. If a 10+ local members re start regular operations the suspension will be lifted
 - b. Local members could change to At-Large international since beginning 2019 and pay membership renewal
 - c. Transfer of current assets to LAI
 - d. Support the local members to increase roster at-large members
- After the Board of Governors meeting on the 2nd May new actions will be commented

BARCELONA

At-Large Membership, approved: 11, maybe few more will come before May the 2nd

Administrative documents completed:

- Petition letter to form a chapter
- Chapter affiliation agreement
- By-Laws: drafted, approved by chapter pro-tempore board, approved by LAI By-Laws Committee.
- Regional Vice-president endorsement report
- Petition Letter requesting Chapter Charter

Meetings held in Barcelona with At-Large members

- Chapter Recruitment Meeting: Done
- Chapter Organizational Meeting: Done

San Juan LEW: Initially they are not going to come, maybe in Austin

EXPO-REAL MUNICH

Attendees:

- Robert Maguire, LAI-London, Chapter President
- Aurelio Ramirez-Zarzosa, RVPEurope&ME

e-Blasts made

AMSTERDAM

Jannes Vos, L'ETOILE SPE-Special Projects Europe, that did not attend the meeting, showed interest in the organization. Filled the nomination form and was approved by the EC to be presented to the Board of Governors this May, also a proposal to support the chapter formation in Amsterdam will be presented.

Robert Maguire met with him in person in MIPIIM this month, he said that is a good one for LAI. I will try to meet with him in May in Rotterdam.

FRANKFURT

Tim Weber, GLEISSLUTZ, from Frankfurt, showed at the fair and he said that he will be committed to form the chapter. Follow up contacts with him had no answer at all.

New lead from one At Large Barcelona member, Bodo Vinnen, MELCHERS-LAW, showed interest. We send contact letter and request to fill nomination form.

Best Regards,

Aurelio Ramirez, RVPEurope & Middle East



AN HONORARY LAND ECONOMICS SOCIETY

LAI-RVP Europe & Middle East

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e. aramirez@zeta3.com

To: LAI International Executive Committee
From: Robert McBride
Date: 2019 02 26
Re: UAE Chapter Resolution

Note: LAI has been advised by Fares Kekhia the President of the UAE Chapter and Assistant Regional Vice President for Europe & Middle East, that the UAE Chapter is not, and is not practically able to become, a legal entity in the UAE; and that consequently, it is illegal for the Chapter to function in a manner typical of LAI chapters. In the opinion of Fares and other members in the UAE, the personal risks associated with continuation of Chapter function in the absence of its being a legal entity is too great. According to Fares, the UAE Chapter has been functionally dormant, and must remain dormant until such future time as new rules may be issued by the Emirate to permit such small organizations to function without registering as a legal entity or lowering the costs and other requirements of registration to a level where it is feasible for a local LAI chapter.

Given the history, it is not clear exactly how many members of LAI in the UAE may wish to retain membership in LAI. We know that there are some. The members we have certainly at one time did value association with LAI. As expats, many may one day leave the UAE and may wish to continue their association from the USA, Canada or Europe. It is clearly in the best interests of the local members and LAI itself to provide an avenue for the members' continuing association.

The following resolution is intended to temporarily suspend the UAE Chapter so as to possibly enable its re-start of operations in the future should circumstances change; and also to enable the local members to continue an association with LAI as at-large-members.

** **

Moved:

Seconded:

That the Executive Committee request that the Board of Governors endorse the following actions:

1. temporarily suspend the UAE Chapter charter for a period of 5 years. If a minimum of 10 local UAE members indicate that they can re-start regular operations, or if after five years the UAE Chapter has not re-commenced regular operations; the matter of the continued suspension or final termination of the Chapter charter will be revisited by the Board of Governors in light of then current information;
2. forgive the payment of membership fees for the UAE members for prior years during which the members received little benefit of membership;
3. accept all willing members of the UAE Chapter as members-at-large effective the beginning of year 2019 and accept membership renewal accordingly;
4. transfer the small amount of funds currently held in trust for the UAE Chapter to LAI to be held in trust for the exclusive purpose of providing benefit in the future for the at-large-members in the UAE; and
5. support the local UAE members in efforts to increase the roster of LAI at-large-members in UAE.



**REPORT OF THE EAST REGIONAL VICE PRESIDENT
TO THE LAI EXECUTIVE COMMITTEE**

Gary Leach
1 April 2019

Overview

The East Region includes six existing chapters: Atlanta; Baltimore; Boston; Philadelphia; the George Washington Chapter and New York City and one de novo chapter founded this spring in San Juan, Puerto Rico due to the efforts of Cassandra Francis and others working diligently with her to make this happen. Both the New York City and Atlanta chapters have local LAI leaders who are struggling to rebuild their chapters. Our other chapters continue to be healthy and stable. We have four new Chapter Presidents, one experienced president and one acting president in New York. The East Region chapter presidents have described a wide range of programs being offered in the region and efforts underway to help each chapter grow.

Atlanta

Sadly we report the loss of the LAI Atlanta Chapter founder, Joan Herron, who passed away on February 2nd after a lengthy illness. Joan had been a member of the Ely Chapter and initiated the Atlanta Chapter when she relocated there in 2009. Even with her illness Joan was dedicated to keeping the Atlanta Chapter going.

At the chapter's Fall meeting in 2017 past Chapter President, Russ Posey, handed the gavel to incoming president, Jim Viviano, who is now halfway through his two-year term. The chapter has 34 members and is focusing on membership renewal and growth along with enhancement of programming as the focus of their strategic initiative. At its 2018 annual meeting in December two new members were inducted.

Programming:

The chapter goal is to conduct five luncheon meetings during the year. In 2018 the chapter held a meeting in May that focused on Affordable Housing. The most recent program was held on February 6th and provided an Atlanta Regional Update by Doug Hooker, CEO of the Atlanta Regional Commission.

President Jim Viviano is working to re-engage the chapter Board of Directors and chapter members following a period of inactivity for the chapter. Other members will likely need to help turn this situation around.

Jim plans on attending the Puerto Rico and Austin, Texas LEWs. Chapter member, Holly Elmore has recently agreed to be Assistant Scribe filling an open committee position. Holly is also a member of the Communications Committee.

Baltimore Chapter

Melvin Freeman is the new chapter president and he and the other board members produced an excellent LEW last spring.

Programming:

The chapter holds 8 monthly lunch meetings and their annual dinner meeting is in November.

Programming for 2018 included the following speakers:

- Gary McGuigan, Senior Vice President, Capital Project Redevelopment Group, Maryland Stadium Authority, on current projects and transformative efforts of the State
- Paul Shank, Chief Engineer, Maryland Aviation Administration, Maryland Department of Transportation on MAA real estate holdings and plans for future
- Tim Pula, Vice President Community Development, Beatty Development, about the Baltimore Penn Station plans and Baltimore's Choice Neighborhoods Initiative (CNI)
- Baltimore City Councilman Ryan Dorsey and affordable housing advocate Greg Cantori about Auxiliary Housing Units legislation and Tiny Houses
- Summer Outing at Harbor Point's Sandlot with special presentation by Chef Spike Gjerde
- Bill Struever, Principal, Managing Partner, and CEO, Cross Street Partners, about their redevelopment in low-income areas in West and East Baltimore
- John Maneval, CDA Deputy Director, Maryland Department of Housing and Community Development, and Curtis Adams, Vice President, The Michael's Organization, on the Rental Assistance Demonstration (RAD) program with a case study on Pleasant View Gardens

In January the chapter offered a program featuring Residential Real Estate Update for the Baltimore Market with Bob Lefenfeld of Real Property Research Group and Abigail Ferretti of Partner for Economic Solutions.

Chapter President Mel Freeman has been a participant in the Puerto Rico LEW program planning effort.

Boston

Boston Chapter membership continues to grow with 69 active members currently. President Tom Goodwin put together a membership committee and charged them with finding some new members that would both lower the average age of Boston LAI members and add to our diversity. The committee has been doing well with 12 new members added last year and a goal for 12 more in 2019.

The chapter seeks to break even in operations but fell short of that in 2018. The board is considering ways to improve revenue including promoting chapter sponsorship as some of the other LAI chapters have done.

Chapter President, Tom Goodwin, provided an update on the chapter:

Recent speakers:

- Tom O'Brien, Founding Partner, Managing Director HYM – Congress Street Project
- Greg Karczewski, President Union Square Station Associates – Union Square
- David Dixon, Stantec, on autonomous vehicles
- Vivien Li, CEO, RiverLife, Pittsburgh, past President, Boston Harbor Association
- John Hynes, CEO, Boston Global investors – Boston Seaport
- Larry Curtis, President, Winn Development – Affordable Housing
- Gina N. Fiandaca, Commissioner of the City of Boston Transportation Department
- Carol Gladstone, Commissioner of the Division of Capital Asset Management and Maintenance (DCAM, Massachusetts) – State real estate resources
- Andre Larew, Executive Director of the Massachusetts Smart Growth Alliance
- Brian Golden, Executive Director, Boston Planning & Development Agency
- David Manfredi, Elkus Manfredi – Boston's withdrawn bid for the 2032 Olympics

Average meeting attendance is 25-30.

Kara Brewton, Economic Development Director for the Town of Brookline and a Professional Civil Engineer joined the LAI Boston Chapter Board in January. She has a Masters in Urban Planning from Harvard Graduate School of Design and a Bachelor of Civil Engineering from Georgia Institute of Technology. Before joining the Town of Brookline, Kara was a Project Manager at Thorndike Development and Environmental Planner at Sumner Schein. Kara volunteers with the Urban Land Institute's Urban Plan program for high school and college students and also serves on the Wayland Cultural Council.

Website Status:

Boston put its Chapter Services grant to work completing our new web site. The site has now gone live and is being used to inform the membership about events, past and pending, though is yearning for more content.

George Washington – Washington, DC

Chapter President John Schlichting provided the following update:

LAI George Washington (LAIGW) is a well-established chapter with 208 members. The chapter's president for 2018 and 2019 is John Schlichting and Anita Morrison is president-elect. Past president, Erwin Andres, is active as Assistant Regional Vice President for the East Region. The chapter seeks to add approximately 25 new members each year.

Programming:

The chapter hosts nine luncheon meetings each year featuring a buffet lunch and a guest speaker. The chapter encourages members to bring guests, particularly younger guests to the chapter luncheons. The chapter also hosts an annual new Member Investiture, which is held in October in lieu of a luncheon that month. There is a nomination process for new members that is open until the end of September each year. Last year the chapter inducted 27 new members. The chapter typically has attendance of 75 members and guests at the luncheon meetings.

Finances:

The chapter has a sizeable operating budget given the large number of members and seeks to break-even in its operations.

The chapter has a robust local chapter web site: www.laigw.org

The site prominently displays a “Nominate a New Member” icon on every page, which is useful in promoting the recruitment message to members. The site also details membership qualifications and participation and dues requirements.

Philadelphia

Past chapter president, Tony Forte, handed over the gavel to Matthew McClure for 2018. President-elect is Monica Jindia. The chapter has a membership of 41. According to an update provided by Jake Reisman, “the Philadelphia Chapter has seen resurgence in membership and activity. Chapter President Matt McClure has tasked the members with an expansion of our ranks with the aim of bringing young and diverse new members. This has resulted in adding two new members over the past few weeks. “

Programming:

The Chapter has also been hard at work expanding the number of events provided for members and guests. These include a holiday happy hour party with attendance of around 40, and a breakfast panel on January 19th with Joe Gyourko of UPENN, one of the foremost academics in the CRE Finance field. On March 19th we welcomed Tom Dalfo, Senior VP of Real Estate Services at PIDC, and Kim Jacobsen- Managing Director of Industrial Services at JLL’s Lehigh Valley office who held an excellent panel on the current state and future of Industrial and Logistics in the region.

Attendees for breakfast panels have numbered around 25-35, affording attendees the opportunity to ask questions during presentations and engage heavily with the speakers and the materials in an open forum style discussion. This in turn has created greater value to members and prospective members alike and driven interest in membership.

We are looking forward to our April breakfast panel which will discuss the details surrounding Philadelphia’s current assessment controversy. The panel will be led by Harvey Levin- LAI Philadelphia board member and Vice Chairman of the Board of Revisions and Taxes of the City of Philadelphia, and Eugene Davy, former Member of the Board of Revisions and Taxes. The discussion will be moderated by LAI board member S. David Fineman of law firm Fineman Krekstein & Harris PC. It is a must-attend for anyone who buys, sells, or is in anyway involved in the Philadelphia market.

The Philadelphia chapter hosted the 2017 Spring LEW and produced a terrific program.

New York

The New York LAI chapter is led by Jeff Beal who is assisted by Christopher Deutsch. They shared this update:

The NYC chapter has had three recent programs in November, December, and February. Each had low levels of attendance. We started out downtown at Bank Popular using one of their meeting rooms. The downtown location was felt to be problematic, so in February we moved uptown to Fordham University. The school was supportive in giving us a room and publicizing the meeting through their internal emails. We are going to have the next few meetings at Fordham. The February meeting was the best so far in terms of attendance and content. The meetings are from 8:00 to 9:00 am. The time was seen to be problematic for some- so we may try a dinner meeting in the future. Our next meeting is planned for March 26th. Our goal is to build attendance at the meetings to the point where we have a working core group of about 20 people. We are not there yet and I expect it will take a while. We are using a roundtable discussion format, which is both intimate and unique. The Feedback has been very positive. We are also using Linked-In and Facebook to promote and communicate with potential members/attendees. I am constantly on the lookout for new potential members. However, our focus is not so much on promoting membership right now. It is developing attendance at our meetings. We feel if we have good meetings we will get members. We do have one person who filled out an application and I am waiting for his resume.

Jeff will be attending the Puerto Rico LEW.

Summary

With Philadelphia hosting an excellent April 2017 LEW and Baltimore providing a fantastic LEW program last spring, the East Region Chapters have been active contributors to the LAI at large. There is much work to do to relaunch the New York City chapter and to re-engage the Atlanta chapter. Effort is underway on both fronts. The other four East Region chapters continue to make progress and grow.

**LAMBDA ALPHA INTERNATIONAL
REPORT OF THE CENTRAL REGION VICE PRESIDENT
TO THE LAI EXECUTIVE COMMITTEE**

March 28, 2019

Overview.

The six Chapters of the Central Region, Ely (Chicago), Memphis, Minnesota (Minneapolis/St. Paul), Ottawa, Simcoe (Toronto), and Austin Central Texas (Austin, TX) all seem to be doing well and did not report any immediate or urgent issues to Regional VP – Central, Ann King or Regional AVP – Central, Mary Bak.

Chapter Reports.

Ely Chapter.

- The board completed a facilitated retreat on Thursday, January 24. The retreat resulted in a report that reviewed the activities of last year and outlines chapter priorities for the year.
- 21 nominees are approved for initiation in 2019. The New Member Initiation Banquet is Wednesday, June 19. New for this class is a rule that each nominee must attend a minimum of two events prior to initiation (and preferably prior to nomination). This has worked out well so far, both for nominations and substantially increased guest attendance at chapter events - the March luncheon had 40 guests.
- Event attendance in general continues to be excellent. January 2019 had a new record- high 175 registrations. Upcoming events include luncheons, an evening of salons at members' homes, a network scramble luncheon to introduce new members, pop-up networking and Chautauqua in October. The chapter has been including LAI's event page as a marketing location so out-of-town members can see the opportunity.
- Following by-law updates last year, this year's board president Jennifer Tammen will be the chapter's last one-year term president. Beginning in 2020 Chapter President will be a 2-year term.
- Spring 2020 LEW Planning is well underway. The weekend confirmed is April 30 – May 3. The chapter hired a LEW event manager separate from its contracted administrator to focus on the project.
- The board maintains a focus on renewing members for 2019 dues. Individual outreach has proved most effective for bringing up Grace and Past Due members. As of 3/8/2019, membership stats are Current: 265; Grace: 73; Past Due: 86.
- The Ely Board is authoring a Member Code of Conduct. The document will outline behavior expectations of members and provide an avenue for review of conduct violations. The chapter is referencing LAI by-law updates from 2018 as part of the discussion. All new and existing members will be expected to sign it.

- The chapter has established four ad hoc committees:
 - Equity & Inclusion - focused on considering the chapter's active engagement of membership and programming issues on these topics
 - Speakers Bureau - focused on establishing a speakers bureau made up of Ely members
 - Code of Conduct - focused on drafting the code as mentioned above
 - Continuing Education - focused on reviewing opportunities for Ely events/programs to apply as CE for various other certifying bodies and organizations

Memphis Chapter.

The Memphis chapter remains as a healthy organization in terms of members and finances. We currently have approximately 125 active members and 15 retired members. Our monthly luncheons routinely draw over 60 members.

We will be inducting seven new members in the spring of 2019 and had several others nominated for membership. We anticipate our active membership numbers to increase moderately over the next five years.

We are financially sound and continue to fund three \$2,000 scholarships for University of Memphis students that are studying real estate.

Minnesota Chapter.

In April, the Minnesota Chapter will welcome ten new members at our annual meeting. The keynote speaker will be Dr. Jessica Hellmann, the director of the Institute on the Environment at the University of Minnesota. Dr. Hellmann will speak on the relationship between climate change and land use. At the end of 2018, our long-time chapter administrator, Pat Arnst, retired. The search for and transition to a new administrator was a major focus for the board for the last several months. We were fortunate to find a very capable successor in Susan Stehling. Over the last year, our programs have been well attended and received by the membership. Efforts by board members to reach out to new members seems to have been successful in encouraging their attendance and participation in programs. This winter our administrator tried a new approach for individual follow up with members who are delinquent on dues and we will be evaluating the success of those efforts in the spring.

Ottawa Chapter.

The Ottawa Chapter is doing very well, with a renewed interest from past, less-active members and new younger members. We are in the process of re-assigning a new executive group, including a new coordinator of events (both professional and social), treasurer and membership coordinator. Until now, Miguel Tremblay, the Chapter President was filling in all roles and was over-whelmed and less effective and retaining momentum. A meeting is scheduled for April 6th to assist with the transition to the new executive.

Given that many of the new and interesting planning initiatives in the City of Ottawa are public-sector driven, many of the dinner sessions included speakers from public agencies. As examples of the more attended and larger sessions:

- / Alain Migulez, MCIP RPP, Program Manager - Community Planning, Policy Planning Division of the City of Ottawa provided an overview of the City's policy direction for the upcoming Official Plan review, mandated by the Province of Ontario.
- / Cliff Youdale, Chief Development Officer for the Ottawa Community Housing Corporation moderated a session on affordable housing in Ottawa, including new legislations, funding mechanisms and partnership opportunities.

The intent of the public-sector speakers is also to generate interest and future memberships in LAI Ottawa with the very large public sector in Ottawa. Over 40 members (and non-members) attended the sessions, large groups for LASI Ottawa. As a result, we are researching a larger, affordable venue for the dinner sessions.

We did have smaller sessions dealing with development projects include a presentation by Cadillac-Fairview for the renovations of the Rideau Centre, a centrally located regional shopping centre.

Upcoming sessions include a joint Transit-Oriented Development session by both City of Ottawa transit and planning staff and Riocan, a national shopping centre developer and a session on the new LRT system, set to open in May 2019.

During the sessions, Miguel distributed certificates and pins to 6 new members. All are either private sector land developers, consultants and a civil engineer.

Overall, Miguel is optimistic about the Chapter and its future, he just needs administrative help.

Simcoe Chapter.

The Simcoe Chapter of LAI was pleased to induct 13 new members at its Annual General Meeting, held on December 4th, 2018. At that Annual General Meeting, we were pleased to provide the President's Award to Robert Millward, who has had a distinguished planning career, in both the public and private sectors. He was previously a Planning Commissioner for the former City of Toronto prior to amalgamation.

This year, the Simcoe Chapter also instituted a new mentor/mentee program whereby we are now pairing up mentors to new members. Mentees are encouraged to ask Mentors any questions they may have with respect to LAI and upcoming events, and Mentors are encouraged to reach out to Mentees to ensure they attend events and get the most out of their LAI Membership.

So far this year, we have had two dinner meetings: one on the changing face of retail; and another program with respect to autonomous vehicles and their potential impact on transit.

We also are planning a program for April 16 dealing with potential changes to various planning and development legislation in the Province of Ontario as the new provincial government is planning to make significant changes, not only to the *Planning Act* but also to various Provincial policies. We have lined up five speakers, from both the public and private sectors, to provide their thoughts on what they feel the Provincial government should be doing with respect to revisions to Provincial planning legislation and policies. We anticipate this dinner meeting will be well attended.

We are currently in the process of planning a field trip for early- to mid-June, and two more dinner meetings for the Fall of this year.

Lastly, it should be noted that the Chapter is working on creating a new Chapter for southwestern Ontario, which would be based in the Kitchener-Waterloo area.

Austin Central Texas Chapter.

The Austin-Central Texas Chapter inducted two (2) desirable new members at its quarterly meeting in November of 2018, bringing the membership count to 15 members. We expect to induct two (2) more members at our quarterly meeting in May. We will continue to recruit.

The November meeting was also notable for the presentation we received from Terry Mitchell, who is a long time Austin attorney and developer. Terry is a member of the Board of the Capital Metropolitan Transportation Authority (“CapMetro”), which is Austin’s mass transit authority. In addition, he is CapMetro’s delegate to the Capital Area Metropolitan Planning Organization (“CAMPO”), which is the Austin area’s regional transportation planning organization. His presentation on transportation matters was impressive, informative and enjoyed by all attendees at the meeting.

At our quarterly meeting in February, we decided to forego a presentation and concentrate on planning for the LEW in Austin in November of 2019. We had good attendance and enthusiasm.

We are going full bore on the planning for the Austin LEW. Sheila Hamilton and Steve Gragg were in Austin March 22-23 and coordinated with our LEW planning committee. All of us met with the hotel staff, visited a number of the venues and conferred with their staff, and worked extensively on the budget. We expect finalization soon.

Respectfully submitted,

Ann H. King, CSM
Central North America
Regional Vice President

Mary Bak
Central North America
Assistant Regional Vice President

RVP Report for the LAI Asia-Pacific Region as of March 31, 2019

By Ann Bouslog, Asia-Pacific Regional Vice President

OVERVIEW

The Asia-Pacific Region includes three chapters, in order of their respective investment:

- Aloha, based in Honolulu, HI (1983)
- Tokyo, based in Tokyo, Japan (2001)
- AUM Pune, based in Mumbai, India (2014)

Prominent for this region is a proposal that the Aloha Chapter be reassigned into the Western North America region, effective November 9, 2019, subject to approval by the Board of Governors at that time. Under the proposal, the remaining Asia-Pacific chapters Tokyo and AUM would subsequently be served directly by the International Vice President and the Chapter Services Committee. This reorganization is seen to offer the Aloha Chapter more contact with chapters facing similar issues, while allowing LAI's international governance to deal directly with unique circumstances facing the Tokyo and AUM chapters. It is understood that after November 2019, the positions of Regional Vice President and Assistant Regional Vice President will not be refilled for this region. The reorganization of the Aloha Chapter was approved by its Executive Committee in its meeting on March 12, 2019.

The balance of this report provides an overview of area issues and lessons learned.

MEMBERSHIP AND DUES PAYMENT

Aloha: As of March, the Aloha Chapter is catching up on 2018 dues paid in arrears, as the year had witnessed unusually slow dues payment in 2018 and quite a few members with new contact information. The Aloha Chapter is hopeful that new dues payment procedures, more member and chapter attention to updating email addresses, and more proactive communication by the local and national groups will be effective in timelier dues payment going forward. Like other chapters, Aloha is focused on recruiting younger leaders in its local real estate and land economics community.

Tokyo: In June 2018, chapter leadership indicated that they are actively recruiting younger and more business-oriented members to complement its academic core members, some of whom are now retiring from their professional positions. However, International reports that 2018 membership payments had not been received from the Tokyo chapter as of January 2019.

AUM: The AUM Chapter reported 2018 expenditures exceeding revenues, and no remaining assets. Chapter president Mr. Anil Hatkar also reports that national regulatory issues had prevented foreign exchange remittances. However, in correspondence on March 30, Mr. Hatkar indicated that the issue has been resolved and past 2018 and current 2019 dues should be remitted soon. The chapter is targeting 5 new members by November.

Membership and Dues Status

| | Aloha (Hawaii) | AUM (Mumbai) | Tokyo (estimates) | Total |
|---------------------------------|-------------------|-----------------|----------------------|-------|
| Membership | | | | |
| Total members (active/other) | 100/5 | 11/0 | 9/0 | 120/5 |
| Members lost/ inactivated | (9) | 0 | unk | unk |
| Members initiated (2019) | 10 | 5 (planned) | unk | unk |
| Target, 2019 | 100/5 | 11 | 9 | 120/5 |
| Dues payment | | | | |
| Unpaid 2018 YTD | 10 | 11* | 9 | 30 |
| Percent unpaid | 10% | 100%* | 100% | 25% |

Source: LAI Membership and Dues table as of 9/14/2018, with updates to 3/30/2019 from chapters.

*Based on 2018 year-end collections; see text above.

PROGRAMS

Aloha: The Aloha Chapter continues to have quarterly luncheon meetings with a featured speaker. In 2018, programs included presentations on climate change; drone law and its applications in real estate planning and management; Kahauiki Village, a newly opened and privately financed “village” to provide permanent housing for formerly homeless families; and the strategic plan and portfolio overview of Kamehameha Schools, Hawaii’s largest private landowner with some \$6 billion in assets. Attendance ranged from 35 to 50 members per meeting – the chapter does not allow guests.

Tokyo: The Tokyo chapter meets periodically, typically around a property visit and/or presentation. Members also assembled on June 24, 2019 for a meeting hosting their colleague and co-founder of the chapter, Professor David Callies of the University of Hawaii Law School. This accorded an opportunity to convey the chapter developments that are reported herein.

AUM: The AUM chapter reported six events in 2018, including:

- March – Promotion of membership (10 persons)
- April – “Pre-River Basin Summit 2019” (coordinated with 8 NGO’s; 5 members attended)
- June – Discussion on Rivers of Pune revival (25 persons)
- August – Discussion on watershed development and rainwater harvesting (10 NGO’s, 20 invitees)
- October and December – Discussions among chapter members regarding the 2019 River Basin-Water Resources Summit and payment of membership dues. The summit is expected to take place by June 2019.

CHAPTER LEADERSHIP

Aloha: Linda Gee, former programs chair, succeeded Mike Hamasu as chapter president as of January 2019, while Mr. Hamasu became immediate past-president and Jan Yokota retired from the Executive Committee. Mr. Abe Lee, owner and broker in charge of Century 21 iProperties Hawaii and Abe Lee Seminars has succeeded Ms. Gee as programs chair. (Mr. Kevin Carney, who had been nominated to for this position, had to decline for personal reasons and has also gone inactive as a chapter member.) Other chapter officers include Tom Witten as treasurer, LeeAnn Silva for communication, and David Callies as historian.

Tokyo: We have received no updates from Tokyo since the September report, where we noted that the then-current president was Tsuyoshi Kotaka; but communications were requested to Yoshiaki Nakamura, also an officer. The president-elect was Hiromi Mitsuhashi, who we understand is retired and the chairman of the Japan-US Women's Business Network Association.

AUM Chapter: The AUM Chapter reports the following current board members:

- President – Mr. Anil J. Hatkar
- Vice President – Mr. Prakash Patil
- Secretary – Mr. Oswald J. Pereira
- Treasurer – Ms. Aria Chaini
- Historian – Mr. Rabindra Hazari
- Scribe – Dr. Chandrahas Deshpande

OTHER ISSUES

Several issues related to the governance of international and other chapters geographically distant from the majority of LAI chapters have been discussed this year. These include:

- Time zone - The Aloha chapter greatly appreciates the recent practice of making conference calls available at a variety of times and/or later (in CST) in order to accommodate the Hawaii time zone. Convenient call times for the majority of participants, however, still remain a major challenge for AUM chapter members in Mumbai, who are generally unable to attend.
- Language and communication technology – Communication technology and language appear to be an additional impediment to participation by the Tokyo office, where the current president does not have email access and chapter meetings are generally conducted in Japanese. Communication was reinstated with the Tokyo chapter in June 2018, thanks to a personal visit by Dr. Callies, and Professor Yoshiaki Nakamura corresponded by email in July 2018. However, subsequent communications have not been responded to.
- Attendance at International Board Meetings/LEWs – Expenses and other factors are a significant issue related attendance at Board Meetings/LEWs.
 - The Aloha Chapter provides a total of \$4,500 towards its president's attendance at the two LEWs per year and is grateful to have the resources to do so. Time away from work

can be a difficulty, however, depending on meeting location.

As an RVP who happens to be a member of the Aloha Chapter, I have been fortunate that the chapter has provided a \$500 subsidy for attendance at each Board Meeting.

- The AUM Chapter reports that travel costs for most BOG/LEW meetings are prohibitive. Estimated costs for the San Juan LEW, for instance, are some \$8,000 to \$10,000, with long travel.
- Tokyo has not been represented at any BOG meeting despite offers of support for its attendance at the Orange County LEW last fall. We understand that communications, language and cultural issues likely discourage such participation.
- Membership value proposition - The AUM chapter is seeking means of making its international relationship more visible to its local potential membership base.

To: LAI International Executive Committee

From: Robert McBride

Date: 2019 02 25

Re: Reassignment of the Aloha Chapter to the Western NA Region; and temporary revision to the governance of the Asia Pacific Region

Note It has been indicated by members of the Executive who are members of the Aloha Chapter (Cheryl Soon, International Secretary and Ann Bouslog Regional Vice President Asia Pacific) that there is a preference for the Aloha Chapter to be included in the Western North America [WNA] Region. There is a greater affinity between the Aloha Chapter and the west coast chapters than there is with the other chapters in the Asia Pacific Region (Aum and Tokyo).

With respect to the assignment of Chapters to Regions, the LAI Bylaw stipulates that this is the prerogative of the President. Accordingly, the International President proposes that: subject to the formal acceptance of reassignment by the Aloha Chapter Board and the agreement of the RVP WNA; the Aloha Chapter be reassigned to the WNA Region effective November 9, 2019.

This would leave the Asia Pacific Region with two chapters: the Aum Chapter (whose operations are atypical), and the Tokyo Chapter (whose operations are unknown and whose relations with the rest of the organization are atypical). It seems unnecessary for these chapters to be represented at International by a Regional Vice President or an Assistant Regional Vice President. To the extent possible, these chapters may be represented by the chapter president and supported by the Chapter Services Committee.

** **

Moved:

Seconded:

The Executive Committee request that the Board of Governors provide the following direction for the two-year term of office starting November 9, 2019:

1. that the positions of Regional Vice President Asia Pacific and Assistant Regional Vice President Asia Pacific not be filled; and
2. that the two Asia Pacific Region chapters be supported directly by the International Vice President and the Chapter Services Committee.

Other Standing Committee Reports

James A. Fawcett

2242 Glendon Ave.
Los Angeles, CA 90064-2009

4 February 2019

TO: Robert McBride, President, LAI
RE: LAI Awards Committee Report

In response to the request from Sheila Hamilton for a committee report, I am pleased to report as chair of the International Awards Committee.

1. Members of the Awards Committee

Ann Bouslog, Aloha Chapter
Jack Paddon, Sacramento Chapter
Cassandra Francis, Ely Chapter
Gary Leach, Boston Chapter
Aurelio Ramirez-Zarzosa, Madrid Chapter
James Fawcett, Los Angeles, Chair

2. Awards Committee Goals for 2019

- Continue the successful LAI Awards process
- Urge chapters to submit candidates for awards
- Continue a smooth operation in reviewing award nominations
- Answer any questions that arise regarding the standards and nature of awards

3. Work Plan for Achievement of Aforementioned Goals

- Solicit nominations from the chapters via letters to chapter presidents
- Answer questions about the awards and award process, especially the host LEW chapter regarding the Skyline Award
- Review and vet award nominations for compliance with award guidelines
- Vote on award nominations
- Review suggested citations on awards, edit and rewrite as necessary (virtually always)
- Work with awards manufacturer to ensure correct text on awards and proof, proof, proof
- Arrange for awards to be manufactured
- Arrange for transportation of awards to LEW site

4. Schedule of Committee Meeting Dates

The committee holds no regular meetings. As nominations are received by International and forwarded to me as chair, I review them for completeness and once we have reached a deadline for submissions, I forward the packets via email to the committee

and generally give members about a week to respond. I review the votes, send the results to the committee members and then engage the manufacturer to prepare the awards. This committee has been very reliable and dutiful in reviewing and responding to the nominations so I've been quite pleased with their assistance as well as their narrative comments on the nominees.

5. Budget

Annually I discuss our budget with the Treasurer and advise if our budget is sufficient. Because we provide travel, lodging and registration to awardees, yet some are occasionally from the chapter that hosts the LEW, our award budget varies from year to year (we don't need to provide travel and lodging if it's presented at their home chapter). Moreover, we do not know in advance who will be an awardee nor whether he/she will be of the LEW chapter where the award is made so planning is always somewhat flexible. We do know the cost of the awards and shipping is usually a nominal cost. The administrative details are handled by the chair. It should be noted that the Awards Committee struggled with a standardized award and for the past few years we have settled quite favorably on an award that is both handsome and yet can be packed into luggage for the awardee to take home. The vendor is Awards Plus in Los Angeles and we have been very pleased with their work.

JAF:

Regional Vice President Endorsement Report

Date: 2nd MARCH, 2019

Mr ROBERT McBRIDE
International President
Lambda Alpha International Headquarters
PO Box 72720
Phoenix, AZ 85050

Re: Endorsement of the proposed BARCELONA Chapter of Lambda Alpha International

Dear ROBERT,

It has been an honour to work with the leadership of the proposed BARCELONA Chapter and to see their efforts reach the stage where the Chapter is now requesting approval of a Charter Chapter from the LAI Board of Governor's.

In my opinion, the Chapter has fully met all of the requirements necessary for the Executive Committee and the Board of Governor's to consider granting a Charter to the BARCELONA Chapter.

Requirement 1 – Signed Affiliation Agreement

The proposed Chapter has submitted the required signed Affiliation Agreement. The Affiliation Agreement is dated 23th APRIL 2018.

Requirement 2 – Draft Chapter By-Laws

The proposed Chapter adopted its Draft Chapter By-Law on 26th FEBRUARY 2019. The Draft By-Laws are consistent with the LAI's Standard Chapter By-Laws.

Requirement 3 – Election of Pro-Tempore Officers

The proposed Chapter held a Chapter Recruitment Meeting on 9th DECEMBER, 2018. The Pro-Tempore Officers elected by the Chapter Steering Committee are:

President JUANJO MARTINEZ-GALERA
Vice President ISABEL MOLINOS-GIL
Secretary MARTA MARTI-CAMP
Treasurer JOSE NIEVAS-VAQUERO
President Elect JAVIER BERNADES-CARULLA

Requirement 4 – Nomination of at least 10 At-Large Members

The proposed Chapter currently has 10 At-Large Members and has submitted the nomination of 2 additional At-Large Members. I have personally reviewed each of the proposed candidates for At-Large Membership and believe that they fully meet LAI's membership criteria. These recommended members will provide an excellent membership base to support the on-going development of the Chapter. Approval by the Board of Governors of these At-Large Members would confirm meeting the initial membership requirements of LAI for forming a new Chapter.



Endorsement Summary

- (The RVP should use this summary section to briefly describe the history of the Chapter's efforts to form the Chapter).

Initially I contacted the Principal from a medium RE investment company located in Barcelona. After two years of goings and comings back he quit from being interested in forming the chapter. So, hands on again to find a new one.

Then I contacted a Principal at an office spaces service renting company based in Barcelona, but with facilities as well in Madrid, that also was member of several land economics organizations and foundations in Barcelona, with a good network of contacts. He was finally the one committed to form the chapter.

- (The RVP should name the key local leaders who spearheaded the effort).
Juanjo Martinez-Galera the Pro-Tempore President has really been the key leader to form the chapter, always supported by Jose Nievas-Vaquero the Pro-Tempore Treasurer who acted as his right-hand men.

- (The RVP should describe key LAI members who aided the proposed Chapter in their effort to form the Chapter).

LAI Members that supported and make it easy to go fluently on the new chapter formation were; Steven Gragg, Robert McBride, and Cassandra Francis.

- (The RVP should also describe any key goals or plans that the proposed Chapter has adopted as part of its plan to develop a fully functioning and healthy Chapter).
They have as a goal to have an industry wide membership that will provide diversity on the points of view and industry problems, with a strong function program based in high level speakers. Also, they envision a good interaction with London and Madrid.

Therefore, it is with great honour that I fully endorse the BARCELONA Chapter to the LAI Executive Committee and Board of Governors for the approval and presentation of a LAI Chapter Charter.

Sincerely,



LAI EUROPE & MIDDLE EAST Regional Vice President



LAMBDA ALPHA INTERNATIONAL

The Honorary Society for the Advancement of Land Economics

Petition Letter Requesting Chapter Charter

Date:

Sheila Hamilton
Executive Director
Lambda Alpha International
PO Box 72720
Phoenix, AZ 85050

Re: Petition for finishing a Charter of a BARCELONA Chapter of LAI process

Dear Ms. Hamilton:

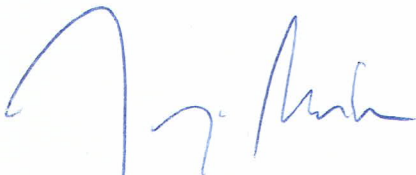
Please consider this communication as a petition for a charter for a BARCELONA Chapter of Lambda Alpha International. The undersigned are both Members at Large of Lambda Alpha International in good standing and are the pro tempore leaders of the proposed Chapter.

We would like to provide the following Information in order to finish the Chapter Foundation:

- Chapter Name: BARCELONA
- Territory: Barcelona Metropolitan Area
- Petition for Charter: Attached
- Affiliation Agreement: Attached
- By-Laws: Attached
- 10 Nominations At-Large List: Attached

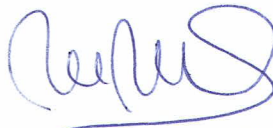
Thank you for your consideration. We look forward to your response.

Sincerely,



Juanjo Martínez

President



Marta Martí

Secretary

Cc:

Regional Vice President – Aurelio Ramirez
International President – Robert McBride
International First Vice President – Cassandra Francis
New Chapter Development Committee Chairperson – Steven Gragg



LAMBDA ALPHA INTERNATIONAL CHAPTER AFFILIATION AGREEMENT

An Agreement between Lambda Alpha International ("Lambda Alpha" or "International"), a not for profit incorporation incorporated under the laws of the State of Illinois in the United States of America and the proposed Chapter (hereinafter identified as the "Chapter").

WHEREAS,

There is proposed a chapter of Lambda Alpha International ("Lambda Alpha" or "International") to be known as "The Barcelona Chapter" (the "Chapter"); and

The Chapter may be composed of a body corporate or an association of individuals, the authorized signing officers of which have been duly granted the right on behalf thereof to acknowledge and confirm these respects;

NOW THEREFORE, this Agreement sets forth the offer and acceptance by which Lambda Alpha shall authorize by Charter to the Chapter all the right, privilege and authority under the terms of this Agreement to operate as a Chapter of Lambda Alpha as an honorary, non-political, professional organization devoted to the study and advancement of principles of land economics.

LAMBDA ALPHA AND THE CHAPTER HEREBY, for good and valuable consideration each received, agree as follows:

ARTICLE I CHAPTER PURPOSES

The Chapter subscribes to the following purposes:

- 1.1 To recognize and honor men and women locally and in all parts of the world whose achievements have contributed, directly or indirectly, to the advancement of the science of land economics, to a better understanding of the principals of land economics, or who hold important positions for

the practical application of such principals and the preservation, development or better utilization of the world's land resources;

- 1.2 To encourage and support the study of land economics and support the highest ideals of scholarship and integrity for all fields - professional, business, governmental and academic – in which land economics is studied or practiced;
- 1.3 To expand the world's knowledge in understanding of the principles of land economics and encourage and support the application of such principles to both public policy and private endeavour;
- 1.4 To take those actions and support those ideas, individually and collectively, which contribute to the enrichment of our urban and rural environment and hold benefit to sustain and improve human lives; and
- 1.5 To advance a close working bond in mutual understanding among men and women engaged in all disciplines and activities related to land economics.

ARTICLE II

CHAPTER ORGANIZATION

- 2.1 The geographic jurisdiction of the Chapter shall be as follows: the Metropolitan area of Barcelona.
- 2.2 No two chapters shall contain the same geographic area. Boundaries to a Chapter may be amended only in accordance with the By-laws of Lambda Alpha.
- 2.3 Local Chapters, where appropriate, shall be incorporated under state, provincial or equivalent federal or national legislation. A Chapter shall adopt Chapter By-laws which shall be generally consistent with the standard Chapter By-laws of Lambda Alpha. The Bylaws of the Chapter

shall be established and maintained from the time of the issuance of its Charter and shall be consistent with and subject to the review and consideration of the International board of governors. The Chapter is to maintain adequate financial and other records regarding its operations.

2.4 The Chapter shall recognize and maintain the classes of membership established by the By-Laws of Lambda Alpha from time to time including active, inactive and retired members. The Chapter shall notify the International Executive Director within one (1) month of any change occurring to membership status on the membership role of the Chapter.

2.5 A member in good standing of a Chapter is a member of Lambda Alpha.

ARTICLE III MEMBERSHIP AND DUES

3.1 The Chapter shall ascribe such membership criteria as are consistent with that established from time to time by Lambda Alpha provided always that any member of Lambda Alpha shall have the right to propose for membership any individual that such member believes is qualified for membership under such criteria.

3.2 Proposals for membership within the geographic jurisdiction of the Chapter shall be submitted to the Chapter and the Chapter shall have the right to determine whether or not the candidate meets the qualifications of membership.

3.3 The dues of members within the geographic jurisdiction of the Chapter, both local Chapter dues and International dues, shall be collected in accordance with the By-laws of Lambda Alpha and in the event that the Chapter elects to collect its International member dues the Chapter shall remit promptly to Lambda Alpha the appropriate amount of the members'

International dues. Lambda Alpha shall be responsible to send to the Chapter Treasurer dues collection statements prior to the end of each calendar year. Chapter dues shall be paid by a Chapter member in the currency of the jurisdiction of the Chapter. The Chapter shall pay in currency of the United States of America the International membership fee set by Lambda Alpha. The Chapter shall have sole discretion to set Chapter membership fees.

3.4 Lambda Alpha shall establish an initiation fee for new members and the same shall be collected by the Chapter and remitted to International and a further initiation fee may be charged by the Chapter.

3.5 A candidate for membership to the Chapter shall be initiated in accordance with the general requirements of the form of initiation approved by Lambda Alpha and shall not generally be initiated in absentia, regardless of circumstances. The Chapter shall be responsible for the procedure by which new members are admitted to the Chapter.

ARTICLE IV OFFICERS

4.1 The Chapter shall elect such officers and directors as may be required by the standard Chapter By-laws of Lambda Alpha and the laws of its jurisdiction for incorporation or associations. The President of the Chapter shall be responsible for communicating all Chapter information to Lambda Alpha and may delegate such responsibilities consistent with this obligation.

ARTICLE V CHAPTER LEADERSHIP

5.1 A Chapter shall be responsible for the administration, organization and conduct of the business and affairs of the Chapter. Lambda Alpha shall

afford such organizational assistance to the formulation, conduct of affairs, education, communication, reporting and dissemination of information and support as determined from time to time by International for the purposes of properly carrying out the objectives of Lambda Alpha and in the interests of its Chapters.

- 5.2 The Chapter acknowledges and agrees that if in the determination of Lambda Alpha or the Chapter that the Chapter is unable to maintain an adequate number of active members or to perform its functions or responsibilities, rights and privileges in a manner consistent with the purposes of Lambda Alpha, then Lambda Alpha may, by resolution, take such action or effect such purposes, including the suspension or withdrawal of the Chapter's Charter, as may be consistent with and authorized by the By-laws of Lambda Alpha. In any and all such circumstances, the Chapter agrees that it will respect and implement such actions or purposes of which it is formally informed.
- 5.3 The Chapter acknowledges that the Executive Director of Lambda Alpha shall be responsible for maintaining communication and liaison with the Chapter and, in addition to the Chapter, maintaining accurate records relating to the current membership of the Chapter. The Chapter acknowledges and agrees that it will co-operate with the requests of the Executive Director and both Lambda Alpha and the Chapter agree to fulfil their responsibilities in a diligent and timely manner and maintain, further and enhance their responsibilities in accordance with the principles of Lambda Alpha and its By-laws.
- 5.4 The Chapter shall notify International of any change to its address or officers and directors forthwith upon such change.

**ARTICLE VI
LIABILITY**

- 6.1 The Chapter is an affiliate of Lambda Alpha. The Chapter accepts the representational responsibilities of membership on the International board of governors in accordance with the General By-Laws of Lambda Alpha and the obligations established from time to time by the General By-laws of Lambda Alpha. The Chapter shall not have authority to obligate Lambda Alpha for any expense, obligation or liability and acknowledges and agrees that insofar as its activities extend, the Chapter is an independent entity, separate and distinct from Lambda Alpha. Lambda Alpha shall not have the authority to obligate a Chapter or its members, save and accept in accordance with the provisions of its By-laws, as amended from time to time. All newsletters, agendas, communications, speeches and presentations made by Lambda Alpha or by the Chapter, their officers or members are, save and except for administrative matters, expressed as the views of the individual and are not necessarily representative of the views or expressions of Lambda Alpha or the Chapter.
- 6.2 Neither Lambda Alpha nor the Chapter shall hold any liability one to another in respect of the affairs of each other, save and accept in accordance with the provisions of the By-laws of Lambda Alpha, as amended from time to time.

**ARTICLE VII
INTERNATIONAL SERVICES**

- 7.1 Lambda Alpha shall provide to the Chapter a structure of organization and resource for communicating between the members of Lambda Alpha and its constituent chapters. In this regard, Lambda Alpha shall provide research, newsletter and website information on events and affairs of the

organizations and advice for the use of its members and for the general betterment for the purposes of Lambda Alpha. In turn, the Chapter shall institute a program and conduct such activities for the education, participation, camaraderie and benefit of its members commensurate with the abilities of the Chapter and consistent with Chapter purposes and defined herein. General communications to Chapter members shall be copied to the International Executive Director to the end of establishing a mechanism for notice and communication of Chapter resources and activities to all members of Lambda Alpha for their use, education and benefit.

7.2 It is the responsibility of the Chapter to budget, delegate and provide for the attendance of Chapter representatives at the meetings of International and the International Congress of Lambda Alpha, for the purposes of the election of officers and for reporting the activities of the Chapter and for participating in the shaping and determination of the affairs and business of Lambda Alpha.

7.3 Lambda Alpha shall prepare and the Chapter shall receive, review and amend its By-laws in accordance to be consistent with those prepared as the standard Chapter By-laws prepared by Lambda Alpha, as amended from time to time. The Chapter shall forthwith upon the enactment of new or revised Chapter By-laws forward the same to Lambda Alpha for review and consideration by the International By-laws Committee charged with reviewing and reporting on the conformity of such By-laws to International. The Chapter acknowledges that International, in accordance with its By-laws, shall have the right, subject to compliance with local laws affecting the Chapter, to prescribe uniform rules and procedures controlling the business and financial activities of the local Chapters,

including but not restricted to record keeping requirements, reporting requirements and requirements related to the filing of proper tax or information returns.

- 7.4 This Agreement shall be known as the affiliation agreement as between the Chapter and International.

ARTICLE VIII TERMINATION

- 8.1 Lambda Alpha and the Chapter acknowledge that this Agreement constitutes the founding basis of the Chapter's relationship with Lambda Alpha effective upon its acceptance by Lambda Alpha and the issuance of the Chapter Charter. In the event of a Chapter breach of obligation hereunder, Lambda Alpha, in addition to Article V hereof, may by written notice to the Chapter ("Notice of Termination") terminate this Agreement and revoke the Chapter Charter as a Chapter member of Lambda Alpha. Upon termination of this Agreement and revocation of the Charter in accordance with By-laws of Lambda Alpha, the Chapter shall:
- (a) immediately cease use in any manner whatsoever of the name "Lambda Alpha", any abbreviation or mark thereof and any Lambda Alpha logo, all of which the Chapter specifically acknowledges are owned completely and exclusively by Lambda Alpha; and
 - (b) no longer claim any affiliation with Lambda Alpha; and
 - (c) remain liable to International for International dues, expenses or other recoveries due and owing to Lambda Alpha as of the date of the Notice of Termination.

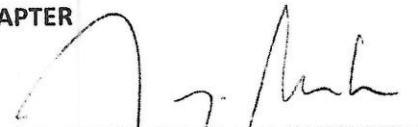
**ARTICLE IX
AUTHORITY**

9.1 We the undersigned holding office in the Chapter hereinafter indicate, represent and warrant that the Chapter has approved this Agreement and has authorized its execution on behalf of ourselves and the Chapter.

IN WITNESS WHEREOF the parties hereto have affixed their hands and seals in accordance with the respective capacities herein set forth.

SIGNED, SEALED AND DELIVERED
in the presence of

THE CHAPTER

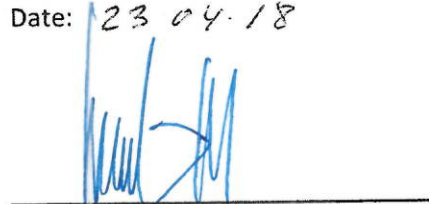


) Name: Juan José Martínez
) President
Date: 23 04 18

_____))
Name: _____)

_____))
Witness _____)

SIGNED, SEALED AND DELIVERED)
LAMBDA ALPHA INTERNATIONAL)
in the presence of _____)



) Name: Isabel Molinos
) Vice President
Date: 24 04 18

_____))
Name: _____)

) _____)

Nominations At- Large List:

| | |
|-------------------------|-------------------------------|
| Juanjo Martínez-Galera | Pro Tempore President |
| Marta Martí-Camp | Pro Tempore Secretary |
| Jose Nievas-Vaquero | Pro Tempore Treasurer |
| Javier Bernades-Carulla | Pro Tempore Elected President |
| Isabel Molinos-Gil | Pro Tempore Vice President |
| Enric Massip-Bosch | |
| Sonia Martínez-Gómez | |
| David Martínez-Garcia | |
| Joan Franquesa-Cabanas | |
| Eduardo Aznar-Berruezo | |



ESTATUTOS DEL CAPÍTULO DE BARCELONA

LAMBDA ALPHA INTERNATIONAL BARCELONA

LAI – BARCELONA

(Estatutos preparados para el Capítulo de BARCELONA de LAMBDA ALPHA INTERNATIONAL o LAI BARCELONA en su forma abreviada, y que son compatibles con los Estatutos de LAMBDA ALPHA INTERNATIONAL, 705409.7 Rev. 1 Noviembre 2018)

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LAMBDA ALPHA INTERNATIONAL BARCELONA

LAI – BARCELONA

ESTATUTOS DEL CAPÍTULO DE BARCELONA

MIENTRAS:

Que se considera necesario, deseable y conveniente disponer de una estructura organizativa dedicada al estudio local y debate de la disciplina de la Economía del Suelo.

AHORA, POR LO TANTO, SON PROMULGADOS:

Los presentes, que constituyen los Estatutos del Capítulo de Barcelona de LAMBDA ALPHA INTERNATIONAL, denominado **LAMBDA ALPHA INTERNATIONAL BARCELONA** o **LAI – BARCELONA** en su forma abreviada, con domicilio en la Provincia de Barcelona, en la Calle Mallorca 251, 08008 de Barcelona.

ARTÍCULO I.

OBJETO

Lambda Alpha International (“LAI”) es una asociación sin ánimo de lucro, organizada conforme a la legislación del Estado de Illinois, Estados Unidos, constituida y operada para el objeto que establecen sus Estatutos Generales, incluyendo el fomento de la disciplina de la Economía del Suelo. Los capítulos locales constituidos por LAI posibilitan a los miembros de LAI en cada región, en estrecha colaboración entre ellos, contar con un instrumento adecuado para la consecución de los objetivos fundamentales de LAI. Las normas que regulan la creación, modificación, disolución, composición, poderes y obligaciones de Este Capítulo se recogen en los Estatutos Generales de LAI, en el Acuerdo de Afiliación del Capítulo y en estos Estatutos.

ARTÍCULO II.

DEFINICIONES

Los términos siguientes, utilizados a lo largo de estos Estatutos, tendrán los siguientes significados, salvo que el contexto indique claramente que se utilizan con otro significado:

El término “LAI” significa Lambda Alpha International, asociación sin ánimo de lucro con sede en el Estado de Illinois, Estados Unidos.

El término “Capítulo Local” significa cada uno de los diversos capítulos locales de LAI que se han establecido por el Consejo Internacional de Gobernadores de LAI.

El término “Miembro” significa una persona física a la que se ha conferido el estatus de miembro de LAI y que no ha renunciado o ha sido excluido de su condición de miembro.

El término “Este Capítulo” significa Capítulo de Barcelona de LAMBDA ALPHA INTERNATIONAL, denominado **LAMBDA ALPHA INTERNATIONAL BARCELONA** o **LAI – BARCELONA** en su forma abreviada.

ARTÍCULO III.

CONSTITUCIÓN, MODIFICACIÓN Y DISOLUCIÓN DE ESTE CAPÍTULO

Apartado 1. **ESTABLECIMIENTO DE ESTE CAPÍTULO.** Este Capítulo ha sido creado y existe solamente por razón de la Carta de Constitución que le fue otorgada por el Consejo Internacional de Gobernadores de LAI.

Apartado 2. **MODIFICACIÓN DE LA JURISDICCIÓN TERRITORIAL.** La jurisdicción territorial de Este Capítulo es la ciudad de Barcelona y su área metropolitana. El Consejo Internacional de Gobernadores de LAI podrá, discrecionalmente y a solicitud de Este Capítulo, modificar la jurisdicción territorial de Este Capítulo, en conformidad con lo dispuesto en los Estatutos Generales de LAI.

Apartado 3. **DISOLUCIÓN DE ESTE CAPÍTULO.** El Consejo Internacional de Gobernadores de LAI podrá, discrecionalmente, revocar la Carta de Constitución de Este Capítulo.

Apartado 4. **ASIGNACIÓN DE NOMBRE.** Este Capítulo, establecido por el Consejo Internacional de Gobernadores de LAI, ha recibido un nombre identificativo para indicar la jurisdicción de Este Capítulo. Este nombre es **LAMBDA ALPHA INTERNATIONAL BARCELONA** o **LAI – BARCELONA** en su forma abreviada.

Apartado 5. **CONFLICTOS.** Salvo por lo que se establezca a continuación, cualquier disposición contenida en estos Estatutos que entre en conflicto o sea incompatible con los Estatutos Generales de LAI que se encuentren vigentes en cada momento, serán considerados nulos y carecerán de eficacia y efectos.

ARTÍCULO IV.

AFILIACIÓN

Apartado 1. **REQUISITOS DE AFILIACIÓN.** La condición de nuevos Miembros de Este Capítulo se conferirá a aquellas personas que hayan realizado una contribución destacada o sobresaliente al

avance de la disciplina de la Economía del Suelo, o a una mejor comprensión de los principios de la Economía del Suelo, o a la aplicación práctica de tales principios en el desarrollo, preservación o mejor utilización de los recursos del suelo en el mundo.

La condición de Miembro de LAI está abierta a hombres y mujeres sin discriminación por su género, orientación sexual, raza, etnia, idioma, religión, ciudadanía o nacionalidad. LAI valora y espera el comportamiento ético más alto posible de sus miembros para demostrar comprensión, respeto, tolerancia, empatía y buena voluntad hacia los demás. Este Capítulo no adoptará ninguna política o Norma operativa que suponga la vulneración de estos principios para sus miembros.

La incorporación a la condición de miembro de LAI se realizará de acuerdo con el procedimiento general de incorporación vigente en LAI en cada momento. Los Miembros, Miembros Jubilados y Miembros Eméritos de LAI podrán utilizar asociadas a sus nombres las denominaciones “Miembro de Lambda Alpha International”, “Miembro de LAI”, y “MLAI”. Los Compañeros Internacionales de LAI podrán utilizar las denominaciones “Compañero de Lambda Alpha International”, “Compañero de LAI”, y “FLAI”.

Los candidatos a miembros de LAI deberán tener una duración mínima de diez (10) años de práctica profesional en el campo de la Economía del Suelo o en alguno relacionado con ella.

Pese a lo anterior, en casos excepcionales en los que un candidato haya realizado contribuciones destacadas y notables por una duración inferior a la requerida de diez (10) años de práctica profesional, un capítulo podrá remitir su expediente al Secretario Internacional para someterlo a la consideración del Comité Ejecutivo de Lambda Alpha International, cuya decisión respecto de la admisión del miembro propuesto será definitiva.

Apartado 2. **CUANDO SE REQUIERE LA CONDICIÓN DE MIEMBRO EN ESTE CAPÍTULO.** Cada Miembro de LAI cuyo centro de trabajo principal y/o residencia se localice dentro de la jurisdicción territorial de Este Capítulo, tendrá la condición de Miembro de Este Capítulo.

Apartado 3. **CLASIFICACIÓN DE LOS MIEMBROS.** Los Miembros de Este Capítulo y de LAI se dividen en cinco categorías: Miembros Activos, Miembros Activos En General (Miembros Activos At Large), Miembros Inactivos, Jubilados y Eméritos. Todos los Miembros Activos de Este Capítulo y de LAI se dividen a su vez en tres categorías: Miembro Ordinario, Miembro En General (Miembro At Large) y Compañero Internacional de LAI, según se definen en el Anexo “A” adjunto, que forma parte de estos Estatutos. La clasificación de cada Miembro de Este Capítulo se determinará por y se corresponderá con la clasificación de dicho Miembro de conformidad con lo establecido por Este Capítulo, con sujeción a los Estatutos Generales de LAI.

Apartado 4. **PÉRDIDA DEL ESTATUS DE MIEMBRO ACTIVO.** Se aplicarán las siguientes disposiciones en el caso de impago de cuotas:

- (i) Miembros que no hayan pagado las cuotas de Internacional y/o del capítulo local, y que no tengan la condición de Miembro Emérito u Honorario, serán traspasados automáticamente a la categoría de “Miembro Inactivo” de LAI.
- (ii) LAI Internacional mantendrá al “Miembro Inactivo” incluido en el listado de miembros de la base de datos dentro del área protegida con clave de acceso. El capítulo local colaborará prestando ayuda a los Miembros Inactivos para que regresen al estatus de Activo. El listado de Miembros Inactivos estará accesible a los miembros que se encuentren al corriente de pago.
- (iii) El capítulo local será responsable de actualizar anualmente y de comunicar al Director Ejecutivo de LAI, antes del 1º de Octubre de cada año natural, el listado de miembros, identificando en particular a aquellos miembros que deban ser traspasados al listado de “Miembros Inactivos” de LAI.
- (iv) El Director Ejecutivo Internacional de LAI verificará los registros de cuotas impagadas en Otoño de cada año natural, con carácter previo a la emisión de las facturas de cuotas para el año siguiente, traspasando a la base de datos de Miembros Inactivos de LAI los nombres de todas aquellas personas identificadas como Miembros Inactivos.
- (v) El Director Ejecutivo remitirá una carta a cada Miembro Inactivo con cuotas impagadas y le especificará que puede ser traspasado al estatus de Miembro Emérito o Jubilado o, si lo prefiere, permanecer como Inactivo. El miembro puede recuperar su condición de Miembro Activo y su inclusión de nuevo en el listado de miembros de LAI procediendo al pago de la tarifa de reincorporación y de las cuotas anuales pendientes, y
- (vi) Este Capítulo no otorgará ninguno de los derechos y privilegios de Miembro Activo en tanto en cuanto un miembro permanezca en la condición de Miembro Inactivo y no podrá utilizar las denominaciones asociadas a la condición de miembro en relación con su nombre.

ARTÍCULO V.

ASIGNACIÓN DE MIEMBROS A ESTE CAPÍTULO

Apartado 1. **ASIGNACIÓN DE MIEMBROS A ESTE CAPÍTULO.** Un Miembro no necesita que su centro de trabajo principal esté ubicado dentro de la jurisdicción territorial de un Capítulo Local para

ser Miembro de ese Capítulo Local, si bien dicho Miembro puede ser asignado por el Presidente Internacional de LAI a Este Capítulo para ciertos fines administrativos.

Apartado 2. **ASIGNACIÓN DE MIEMBROS A ESTE CAPÍTULO.** Las normas que regulan la asignación de un Miembro a Este Capítulo, cuyo centro de trabajo principal no esté ubicado dentro de la jurisdicción territorial de Este Capítulo, se determinarán de conformidad con las normas adoptadas periódicamente por el Consejo Internacional de Gobernadores de LAI.

ARTÍCULO VI.

LISTADO DE MIEMBROS DEL CAPÍTULO

Apartado 1. **ELABORACIÓN DEL LISTADO.** Este Capítulo elaborará y mantendrá actualizado el listado de miembros del capítulo, que incluirá el nombre y la dirección de correo electrónico de cada Miembro de Este Capítulo. El listado también incluirá el nombre de cada miembro de la Junta Directiva de Este Capítulo, el nombre de cada cargo de Este Capítulo y el nombre del responsable y de los componentes de cada comité de Este Capítulo.

Apartado 2. **PUBLICACIÓN Y DISTRIBUCIÓN DEL LISTADO.** Este Capítulo facilitará el listado de sus miembros, cargos y directores al Director Ejecutivo Internacional de LAI, cuando tenga lugar algún cambio hasta la finalización del mandato de aquellos, de forma que tanto Este Capítulo como LAI mantengan actualizado y al corriente el registro de miembros.

ARTÍCULO VII.

REUNIONES Y QUÓRUMS DEL CAPÍTULO

Apartado 1. **REUNIONES DE TRABAJO ORDINARIAS DE LOS MIEMBROS.** Cada año natural, Este Capítulo establecerá un programa de reuniones y actividades y lo notificará a los miembros incluidos en su listado y a LAI.

Al menos con diez días de antelación a la celebración de cada reunión de los Miembros de Este Capítulo, el Secretario cursará por escrito la convocatoria de la reunión a cada uno de los Miembros de Este Capítulo. Todas las reuniones de trabajo ordinarias de los Miembros de Este Capítulo estarán abiertas a todos los Miembros de Este Capítulo.

Apartado 2. **REUNIONES DE TRABAJO EXTRAORDINARIAS DE LOS MIEMBROS.** Una reunión de trabajo extraordinaria de los Miembros de Este Capítulo será convocada por el Secretario de Este Capítulo si le fuera solicitada por escrito y estuviera firmada por el Presidente o por al menos el diez por ciento de los Miembros de Este Capítulo.

Dentro de los siete días siguientes a la recepción de alguna solicitud por escrito, el Secretario de Este Capítulo fijará la fecha para la celebración de la reunión de trabajo extraordinaria de los Miembros de Este Capítulo y enviará la comunicación por escrito a todos los Miembros. La comunicación por escrito especificará la fecha, la hora, el objeto y el lugar de celebración de dicha reunión de trabajo extraordinaria. La fecha escogida por el Secretario para la celebración de dicha reunión de trabajo extraordinaria no será inferior a diez días ni superior a veinte días contados a partir de la fecha de envío por correo de la convocatoria.

Todas las reuniones de trabajo extraordinarias de los Miembros de Este Capítulo estarán abiertas a todos los Miembros de Este Capítulo.

Apartado 3. **REQUISITOS DE QUÓRUM.** El quórum necesario para cualquier reunión de trabajo ordinaria o extraordinaria de los Miembros de Este Capítulo será del quince por ciento de los Miembros de Este Capítulo o de cinco Miembros de Este Capítulo, el mayor de ambos.

ARTÍCULO VIII.

CUOTAS Y TARIFAS DEL CAPÍTULO

Apartado 1. **CUOTAS ANUALES DEL CAPÍTULO.** Este Capítulo podrá solicitar a sus Miembros Activos y Jubilados el pago de las cuotas anuales del Capítulo por el importe fijado por la Junta Directiva de Este Capítulo.

Apartado 2. **FECHA DE PAGO DE LAS CUOTAS.** Las cuotas del Capítulo para cada año natural vencerán y serán pagaderas anualmente en la fecha establecida por la Junta Directiva de Este Capítulo de común acuerdo con LAI.

Apartado 3. **CUOTAS DE LOS NUEVOS MIEMBROS.** Las cuotas del Capítulo de un nuevo Miembro para cada año natural en el que haya sido admitido como miembro, serán abonadas en el plazo de diez días contados a partir del recibo de la notificación remitida por el Tesorero o Secretario-Tesorero de Este Capítulo comunicándole el importe de la cuota.

Apartado 4. **EXENCIÓN DEL PAGO DE LAS CUOTAS.** La Junta Directiva de Este Capítulo podrá, ocasionalmente, suspender o eximir, en su totalidad o en parte, del pago de las cuotas anuales del Capítulo a algún Miembro de Este Capítulo cuyas circunstancias personales le supongan dificultad o imposibilidad de hacer frente al pago de dichas cuotas.

Apartado 5. **DERRAMAS EXTRAORDINARIAS DEL CAPÍTULO.** Este Capítulo podrá acordar el pago de derramas extraordinarias a sus Miembros.

Apartado 6. **TARIFAS DE INCORPORACIÓN AL CAPÍTULO.** Este Capítulo podrá acordar el pago de una tarifa de incorporación a los nuevos Miembros de Este Capítulo.

ARTÍCULO IX.

JUNTA DIRECTIVA DEL CAPÍTULO

Apartado 1. **AUTORIDAD GENERAL.** El gobierno de Este Capítulo recaerá en la Junta Directiva, quien ejercerá por delegación todas las facultades de Este Capítulo recogidas en los Estatutos del Capítulo, sujetas, no obstante, a las limitaciones a los poderes fijadas en ellos.

Apartado 2. **COMPOSICIÓN DE LA JUNTA DIRECTIVA.** La Junta Directiva estará compuesta por miembros electos y miembros ex officio.

El Presidente saliente de Este Capítulo y todos los miembros del Consejo Internacional de Gobernadores de LAI que sean miembros de Este Capítulo serán miembros ex officio de la Junta Directiva. Un miembro ex officio que sea miembro del Consejo Internacional de Gobernadores de LAI no tendrá derecho a voto en las reuniones de la Junta Directiva de Este Capítulo, salvo que sean también miembros electos de la Junta Directiva, en cuyo caso tendrán derecho a la emisión de un solo voto.

Los miembros electos de la Junta Directiva serán elegidos para desempeñar el cargo de acuerdo con las disposiciones contenidas en los Estatutos del Capítulo. El número de miembros electos de la Junta Directiva se determinará por Este Capítulo de conformidad con la normativa aplicable en la jurisdicción en la que Este Capítulo está ubicado, pero en ningún caso el número total de miembros electos de la Junta Directiva será inferior a tres.

Los miembros electos de la Junta Directiva serán elegidos por los Miembros Activos de Este Capítulo, preferentemente por un período de dos años.

Apartado 3. **ELEGIBILIDAD.** Cualquier Miembro Activo de Este Capítulo podrá formar parte de la Junta Directiva y será susceptible de reelección en tanto en cuanto permanezca como miembro activo.

Apartado 4. **VACANTES.** En el caso de que se produjera una vacante entre los miembros electos de la Junta Directiva, el Presidente de Este Capítulo propondrá una persona para cubrir dicha vacante por el período de tiempo que reste hasta su ratificación en la próxima reunión de trabajo ordinaria de los Miembros de Este Capítulo o en una reunión de trabajo extraordinaria de los Miembros de Este Capítulo convocada con este objeto.

Apartado 5. **REUNIONES.** En cada año natural, la Junta Directiva programará las reuniones de trabajo ordinarias de la Junta Directiva, que se celebrarán al menos tres veces al año.

Apartado 6. **CONVOCATORIA DE REUNIONES.** El Secretario de Este Capítulo remitirá por escrito la convocatoria de cada reunión a todos los miembros de la Junta Directiva, con una antelación mínima de diez días a su celebración.

Apartado 7. **QUÓRUM.** El quórum requerido para adoptar decisiones en cualquier reunión de trabajo de la Junta Directiva será por mayoría de los votos emitidos.

Apartado 8. **REUNIONES ELECTRÓNICAS.** Si todos los miembros que participen en una reunión dan su consentimiento, una reunión de la Junta Directiva o de un comité de la junta, se podrá celebrar por teléfono, de forma electrónica o cualesquiera otros medios de comunicación que permitan que todas las personas que participen en la reunión se puedan comunicar entre sí de forma simultánea e instantánea. Cuando un director participe por alguno de estos medios en la reunión, se considerará que está presente en la misma. Cualquier consentimiento será efectivo si fuera prestado antes o después de la reunión de que se trate, y también podrá prestarse respecto de todas las reuniones de la Junta Directiva y de sus comités que se celebren mientras que el director ostente el cargo.

ARTÍCULO X.

CARGOS DEL CAPÍTULO

Apartado 1. **GENERAL.** Los cargos de Este Capítulo incluirán un Presidente, un Vicepresidente (o varios Vicepresidentes), un Secretario y un Tesorero (o Secretario-Tesorero), junto con otros cargos adicionales que estime oportunos Este Capítulo. El Presidente del Capítulo, o quien este designe, será invitado a asistir a las reuniones del Consejo Internacional de Gobernadores de LAI, con derecho a voto.

Apartado 2. **ELECCIÓN DE CARGOS.** Los cargos de Este Capítulo para cada año natural serán confirmados por un período no superior a dos años en una reunión general de Miembros convocada al efecto.

Apartado 3. **ELEGIBILIDAD.** Los cargos de Este Capítulo serán Miembros Activos de Este Capítulo.

Apartado 4. **VACANTES.** En caso de que se produzca una vacante en cualquier cargo de Este Capítulo (distinta de la vacante en el cargo de Presidente), el Presidente de Este Capítulo propondrá a una persona para que ocupe dicha vacante por el período de tiempo que reste hasta la

finalización del mandato pendiente, para su ratificación en la próxima reunión de trabajo ordinaria o extraordinaria de los Miembros convocada al efecto.

Apartado 5. **FUNCIONES DEL PRESIDENTE.** El Presidente presidirá todas las reuniones de trabajo ordinarias y extraordinarias de los Miembros de Este Capítulo y todas las reuniones de la Junta Directiva. El presidente será el CEO (*Chief Executive Officer*) / Consejero Delegado de Este Capítulo y llevará a cabo las políticas y programas acordados y aprobados por la Junta Directiva. El Presidente también podrá efectuar nombramientos en los comités del Capítulo, de acuerdo con las vacantes y normas establecidas en el Artículo XII de los Estatutos de Este Capítulo. El Presidente es miembro del Consejo Internacional de Gobernadores de LAI. El Presidente del Capítulo es responsable de la elaboración y envío al Presidente Internacional de LAI del Informe Anual del Capítulo, en el plazo y formato establecidos. El Presidente del Capítulo mantendrá contacto regular con el Vicepresidente Regional correspondiente. El Presidente participará en las reuniones de la Mesa Redonda de Presidentes y será convocado a todos los Comités Permanentes relevantes de LAI.

Apartado 6. **FUNCIONES DEL VICEPRESIDENTE.** El Vicepresidente desempeñará las funciones del Presidente en caso de ausencia o enfermedad de este. El Vicepresidente también desempeñará todas las funciones que le puedan ser asignadas por la Junta Directiva o por el Presidente.

El Vicepresidente sustituirá en su cargo al Presidente en caso de fallecimiento o renuncia de este. En el supuesto de que Este Capítulo tuviera más de un Vicepresidente, Este Capítulo, a través de su Junta Directiva y con el consejo del Presidente Saliente, especificará el orden en el que cada Vicepresidente sucederá en su cargo al Presidente, en el supuesto de fallecimiento o renuncia de este.

Apartado 7. **FUNCIONES DEL SECRETARIO.** El Secretario mantendrá un registro fiel de lo tratado en todas las reuniones de trabajo ordinarias y extraordinarias de los Miembros.

El Secretario mantendrá un registro fiel de lo tratado en todas las reuniones de la Junta Directiva. Las actas de Este Capítulo relativas a lo tratado en las reuniones de la Junta Directiva, estarán disponibles, bajo petición por escrito, para su inspección por cualquier Miembro de Este Capítulo que lo desee, a excepción de los puntos tratados relativos a la admisión de miembros, que únicamente podrán ser revelados con el consentimiento de la Junta Directiva.

En el supuesto de que el Secretario estuviera ausente en cualquier reunión de trabajo ordinaria o extraordinaria de los Miembros o de la Junta Directiva, el Presidente u otro cargo que la presida designará un Miembro apropiado para actuar puntualmente como Secretario en la misma.

El Secretario, el Tesorero o algún otro Miembro de la Junta, elaborará y mantendrá actualizado el listado de miembros de Este Capítulo. El Secretario también deberá custodiar la Carta de Constitución de Este Capítulo, el Acuerdo de Afiliación, el sello, el libro de actas y los registros no financieros, y desempeñará las funciones que le puedan ser conferidas por la Junta Directiva o por el Presidente.

A la finalización de su mandato, el Secretario entregará a su sucesor la Carta de Constitución de Este Capítulo, el Acuerdo de Afiliación, el sello, el libro de actas y todos los archivos y registros de Este Capítulo que se encuentren bajo la custodia y control del Secretario cuyo mandato expira. Los registros podrán ser custodiados por el Administrador del Capítulo, si existiera.

Apartado 8. **FUNCIONES DEL TESORERO.** El Tesorero elaborará y presentará a la Junta Directiva un estado financiero al cierre de cada año natural, así como un presupuesto operativo para el siguiente año. El Tesorero recibirá todas las cantidades recaudadas por Este Capítulo o por cualquier cargo o por un tercero en nombre de Este Capítulo y las depositará en un banco u otra institución financiera designada por la Junta Directiva. El Tesorero efectuará el desembolso de los fondos recibidos cuando reciba los correspondientes justificantes, debidamente firmados y refrendados. Si el cargo de Secretario y el cargo de Tesorero no recayeran en la misma persona, los justificantes deberán ser firmados por el Presidente y refrendados por el Secretario de Este Capítulo. Si los cargos de Secretario y Tesorero recayesen en la misma persona, los justificantes serán firmados por el Presidente y refrendados por cualquier otro cargo que fuera designado.

Con carácter previo a la emisión de cualquier justificante para el pago de gastos, deberá verificar que tal pago es consistente con el presupuesto operativo o haber sido autorizado por mayoría de los votos de los miembros de la Junta Directiva que estuvieran presentes en cualquier reunión de trabajo ordinaria o extraordinaria. A los efectos previstos en este apartado, un gasto correspondiente a un compromiso debidamente aprobado en el Presupuesto del Capítulo, se considerará que ha sido aprobado por la mayoría de los votos de los miembros de la Junta Directiva en una reunión de trabajo ordinaria o extraordinaria.

El Tesorero comunicará por escrito a los Miembros Activos y Jubilados de Este Capítulo haber recibido el pago de sus cuotas del Capítulo. Las cuotas internacionales y las de incorporación recaudadas por Este Capítulo, adeudadas a LAI, se remitirán al Director Ejecutivo Internacional en el plazo de treinta (30) días desde su recepción.

Inmediatamente después de la expiración de su mandato, el Tesorero entregará a su sucesor todas las cuentas bancarias, fondos, activos, libros contables y otros registros financieros de Este Capítulo bajo su custodia o control, cuyo mandato expira.

Apartado 9. **HISTORIADOR.** Si Este Capítulo decidiera tener el cargo de Historiador, este se encargará de recopilar y conservar todos los asuntos de interés histórico para Este Capítulo, y actuará como bibliotecario y desempeñará las restantes funciones relacionadas con el cargo que le fueran encomendadas por la Junta Directiva o por el Presidente. El Historiador también representará a Este Capítulo en el Comité Internacional de Archivos de LAI, que recopila los materiales relevantes para la historia de LAI, incluyendo los trabajos y obras escritas por los Miembros.

Apartado 10. **ESCRIBA.** Si Este Capítulo decidiera tener el cargo de Escriba, este será responsable de las actividades de relaciones públicas de Este Capítulo y de todos los boletines y otras comunicaciones relacionadas con sus actividades y con las actividades de los miembros. El Escriba actuará como enlace de Este Capítulo con el Escriba Internacional de LAI, y desempeñará las restantes funciones que le sean asignadas por la Junta Directiva o por el Presidente.

Si recayeran en la misma persona los cargos de Historiador y Escriba, dicha persona desempeñará las funciones anteriormente descritas para ambos cargos.

Apartado 11. **OTROS CARGOS.** Si Este Capítulo decidiera disponer de otros cargos, los mismos desempeñarán las funciones que les sean asignadas.

ARTÍCULO XI.

NOMBRAMIENTOS Y DESIGNACIONES DEL CAPÍTULO

Apartado 1. **COMPOSICIÓN DEL COMITÉ DE NOMBRAMIENTOS.** Este Capítulo podrá crear un Comité de Nombramientos, que estará formado por un miembro ex officio y no menos de dos ni más de seis miembros electos. El miembro ex officio del Comité de Nombramientos será el Presidente saliente de Este Capítulo, que actuará como presidente del Comité de Nombramientos y tendrá derecho a voto. Los restantes miembros del Comité de Nombramientos serán designados por el Presidente.

Apartado 2. **FUNCIONES DEL COMITÉ DE NOMBRAMIENTOS.** El Comité de Nombramientos de Este Capítulo elaborará un listado de candidatos formado por:

- (a) Al menos un candidato para cada cargo de Este Capítulo, y

Al menos un candidato para cada vacante de la Junta Directiva que deba ser nombrado.

Apartado 3. **INFORME DEL COMITÉ DE NOMBRAMIENTOS.** El Comité de Nombramientos de Este Capítulo realizará la selección, elaborará un informe al efecto y lo remitirá al Secretario de Este Capítulo con una antelación mínima de veinte días a la fecha de celebración de la reunión de

trabajo de Este Capítulo en la que se estudiará la propuesta. Una copia del informe del Comité de Nombramientos o de los nominados para formar parte de la Junta Directiva se remitirá por el Secretario a cada Miembro de la Junta Directiva con una antelación mínima de diez días a la fecha de celebración de la reunión de trabajo de Este Capítulo en la que será sometido a ratificación el listado de candidatos.

Apartado 4. **NOMBRAMIENTOS ADICIONALES.** Los nombramientos adicionales para incorporarse a la Junta Directiva, así como de cualesquiera otros cargos de Este Capítulo podrán presentarse oportunamente mediante solicitud firmada por el cinco por ciento de los miembros de Este Capítulo, o de tres Miembros de Este Capítulo, el mayor de ambos. Para ser efectiva, cualquier solicitud de nombramiento deberá ser enviada al Secretario de Este Capítulo durante (o antes de) la celebración de la reunión de trabajo de los Miembros en la que se someta a votación o ratificación el listado de candidatos.

Apartado 5. **ELECCIÓN DE CARGOS Y DIRECTORES.** En la reunión de trabajo de los miembros en la que se solicite la ratificación del listado de candidatos, los Miembros de Este Capítulo recibirán el informe del Comité de Nombramientos y de cualquier solicitud adicional de nombramientos para cualquier cargo o nombramientos adicionales para una vacante en la Junta Directiva.

Excepto por lo que se dispone en adelante en este Apartado, los Miembros procederán a ratificar:

- (i) Los cargos de Este Capítulo para el próximo período, y
- (ii) Los Miembros electos de la Junta Directiva cuyo período comienza,

no obstante, si Este Capítulo lo permite, se posibilitará que la votación pueda realizarse por correo, o si no se obtuviera el quórum requerido para la reunión de trabajo ordinaria de los Miembros, en cuyo supuesto, los cargos y directores que debieran ser elegidos lo serán mediante votación por correo llevada a cabo por el Secretario tan pronto como sea posible, después de la reunión de trabajo ordinaria.

Apartado 6. **NOTIFICACIÓN.** Inmediatamente después de haberse completado la ratificación de cargos y directores, el Secretario de Este Capítulo notificará a los Miembros de Este Capítulo y al Secretario Ejecutivo Internacional de LAMBDA ALPHA el nombre y la dirección de cada cargo y director de Este Capítulo.

ARTÍCULO XII.

COMITÉS DEL CAPÍTULO

Apartado 1. **COMITÉ DE NOMBRAMIENTOS.** Este Capítulo dispondrá de un proceso de nombramientos o de un Comité de Nombramientos, de conformidad con las normas establecidas en el Artículo XI de los Estatutos de Este Capítulo.

Apartado 2. **COMITÉS PERMANENTES.** Este Capítulo creará los tres comités permanentes, o las funciones de los cargos del Capítulo que se describen a continuación, y llevará a cabo las actuaciones necesarias para mantener dichos comités o las funciones de los cargos de conformidad con las normas establecidas en los Estatutos de Este Capítulo. Este Capítulo también podrá crear y mantener otros comités, si lo estima conveniente.

Los tres comités permanentes o las funciones de los cargos requeridas para Este Capítulo serán:

- (a) Comité de Miembros del Capítulo o Responsable de Miembros, para promover la incorporación de miembros,
- (b) Comité de Formación del Capítulo o Responsable de Programas, para planificar las actividades de Este Capítulo,
- (c) Comité de Relaciones Públicas del Capítulo o Responsable de Relaciones Públicas, para promover Este Capítulo. El Responsable de Relaciones Públicas o el Escriba será miembro del Comité de Relaciones Públicas de LAI.

El tamaño de los Comités o las funciones de los Responsables designados serán fijados discrecionalmente por la Junta Directiva, según lo requieran las circunstancias que concurren durante el mandato de la Junta.

Apartado 3. **COMITÉS ESPECIALES.** El Presidente de Este Capítulo podrá crear cuantos comités especiales estime oportunos. Al efectuar cualquier nombramiento para un comité especial, el Presidente especificará la permanencia de los miembros y las funciones que desempeñarán. La permanencia de los miembros de un comité especial no excederá la duración del período de mandato del presidente que los haya designado.

Apartado 4. **SUBCOMITÉS.** Cada Comité de Este Capítulo podrá tener uno o más subcomités, al que reportarán.

ARTÍCULO XIII.

RESTRICCIONES A LOS PODERES DE ESTE CAPÍTULO

Apartado 1. **LIMITACIÓN GENERAL A LOS PODERES DE ESTE CAPÍTULO.** Todas las actuaciones llevadas a cabo por Este Capítulo que no hayan sido solicitadas, autorizadas o permitidas expresamente por los Estatutos de Este Capítulo serán anulables por el Consejo Internacional de Gobernadores de LAI.

A pesar de lo anterior, Este Capítulo podrá establecer y proporcionar normas, prácticas y procedimientos diferentes para Este Capítulo, conforme lo previsto en el Anexo “B” adjunto y que forma parte de estos Estatutos, siempre y cuando no se encuentren expresamente prohibidos por lo dispuesto en este documento.

Apartado 2. **RESTRICCIONES PARA COMPROMETER A LAI.** Este Capítulo no comprometerá a LAI con ninguna obligación financiera o de otro tipo a menos que tal compromiso hubiera sido autorizado previamente por el Consejo Internacional de Gobernadores o por el Comité Ejecutivo Internacional de LAI.

Apartado 3. **RESTRICCIONES PARA HABLAR O ACTUAR EN NOMBRE DE LAI.** Este Capítulo no hablará ni actuará en nombre de LAI sin la previa autorización del Consejo Internacional de Gobernadores o por el Comité Ejecutivo Internacional de LAI.

Apartado 4. **RESTRICCIONES PARA HABLAR O ACTUAR EN NOMBRE DE ESTE CAPÍTULO.** Dado que LAI es una asociación sin ánimo de lucro que ha sido clasificada como tal por la Agencia Tributaria (IRS – Internal Revenue Service) de Estados Unidos, es imperativo que ni LAI ni ninguno de sus Capítulos Locales actúen de forma que pongan en peligro su estatus a efectos tributarios.

Apartado 5. **RESTRICCIONES PARA EL USO DE FONDOS DE ESTE CAPÍTULO.** Todos los fondos de Este Capítulo se utilizarán para cumplir los objetivos establecidos en el Artículo I de los Estatutos de Este Capítulo y ningún fondo de Este Capítulo se desviará de dichos objetivos para el beneficio personal de cualquier Miembro u otra persona. En el supuesto de disolución de Este Capítulo, todos los fondos de Este Capítulo serán transferidos de inmediato a LAI. En ese caso, todos los fondos se utilizarán en primer lugar para cancelar las deudas de Este Capítulo y el saldo restante de dichos fondos será retenido por LAI y utilizado para sus fines corporativos.

Apartado 6. **RESTRICCIONES PARA LA UTILIZACIÓN DE MEMBRETES, RÓTULOS Y MATERIAL PUBLICITARIO DE ESTE CAPÍTULO.** Todos los membretes, rótulos y material publicitario de Este Capítulo en el que figure un logo deberán incorporar el logo oficial de LAI.

ARTÍCULO XIV.

ESTABLECIMIENTO DE LOS PRESUPUESTOS

DEL CAPÍTULO Y DE LOS FONDOS OPERATIVO

Y PARA RESERVAS EXTRAORDINARIAS DEL CAPÍTULO

Apartado 1. **PRESUPUESTO ANUAL.** En su reunión ordinaria de Enero o Febrero de cada año, la Junta Directiva estudiará la propuesta de presupuesto operativo elaborada por el Tesorero y aprobará el presupuesto operativo para el año en curso.

Apartado 2. **FONDO OPERATIVO DEL CAPÍTULO.** Este Capítulo establecerá y mantendrá un fondo operativo que sea suficiente, a su juicio, para cubrir el presupuesto operativo de Este Capítulo.

Apartado 3. **FONDOS EXTRAORDINARIOS.** Este Capítulo podrá segregar en sus libros una parte de la tesorería del Capítulo para destinarla a los fines que estime conveniente.

ARTÍCULO XV.

NORMAS OPERATIVAS DEL CAPÍTULO

Apartado 1. **ESTABLECIMIENTO DE NORMAS OPERATIVAS DEL CAPÍTULO LOCAL.** Adicionalmente a lo expuesto en el Artículo XIII, Apartado 1, Este Capítulo podrá, de conformidad con lo establecido en los Estatutos de Este Capítulo, adoptar normas operativas del Capítulo siempre que no resulten contrarias a estos Estatutos, tales como determinar la composición de su Junta Directiva, el número y funciones de sus cargos, el número y funciones de sus comités, la forma de celebrar elecciones, el importe de sus cuotas anuales y la forma en que las actividades del Capítulo (u otras actividades del Capítulo reguladas por los Estatutos de Este Capítulo) sean llevadas a cabo.

ARTÍCULO XVI.

MODIFICACIÓN DE LOS ESTATUTOS DEL CAPÍTULO

Apartado 1. **SOLICITUDES DE MODIFICACIÓN DE LOS ESTATUTOS DEL CAPÍTULO.** Este Capítulo podrá, en cualquiera de sus reuniones de trabajo ordinarias o extraordinarias convocadas para este fin, modificar estos Estatutos, de conformidad con las normas de su jurisdicción local. Cualquier modificación o inclusión en el Anexo “B” adjunto, será remitido de inmediato al Director Ejecutivo de LAI para su revisión y consideración.

Apartado 2. **AUTORIZACIÓN.** A su entera discreción, el Consejo Internacional de Gobernadores de LAI podrá, en cualquier reunión de trabajo ordinaria o extraordinaria del Consejo, modificar, enmendar o derogar los Estatutos del Capítulo Local, o proponer modificaciones al Capítulo Local o nuevos Estatutos del Capítulo. Si cualquiera de los procedimientos anteriores fuera iniciado por el Consejo Internacional de Gobernadores, se enviará comunicación por escrito de las acciones propuestas al Capítulo Local afectado con una antelación mínima de treinta días a la fecha en que tal acción fuera sometida a consideración por el Consejo Internacional de Gobernadores.

Promulgado y aprobado en el día de la fecha.

Fechado el de Febrero de 2019, en Barcelona, España, por el Capítulo LAMBDA ALPHA INTERNATIONAL BARCELONA o LAI BARCELONA en su forma abreviada.

El Presidente

El Secretario

D. Juanjo Martínez Galera

Dña. Marta Martí Camp

CERTIFICADO DEL SECRETARIO

El abajo firmante certifica que:

1. Es el secretario válidamente elegido y en funciones del Capítulo LAMBDA ALPHA INTERNATIONAL BARCELONA o LAI BARCELONA en su forma abreviada, y
2. Los presentes Estatutos, recogidos en las páginas anteriores, constituyen los Estatutos del citado Capítulo, debidamente aprobados por decisión de los Miembros del citado Capítulo, adoptada en fecha de Febrero de 2019, y
3. Los presentes Estatutos cumplen con los Estatutos estándar de LAI fechados el 18 de Octubre de 2018, así como las enmiendas que hubieran podido tener, incluyendo las modificaciones aprobadas por el Consejo Internacional de Gobernadores de LAI.

De conformidad con lo anterior, expido el presente certificado el de Febrero de 2019.

El Secretario

Dña. Marta Martí Camp

ANEXO “A”

CLASIFICACIÓN DE LOS MIEMBROS

Miembro Activo, LAI/Capítulo Local: Un miembro que se encuentra al corriente de pago de las CUOTAS DE LAI Y DEL CAPÍTULO LOCAL.

Miembro Activo, LAI En General (At-Large): Un miembro que se encuentra al corriente de pago de las cuotas de LAI de En General (At-Large).

Miembro Inactivo: Un miembro que no se encuentra al corriente de pago de las cuotas. Los Miembros Inactivos no tienen la opción de ser un Miembro Activo de un capítulo local.

Miembro Jubilado: Un miembro de LAMBDA ALPHA que, pese a haber sido un Miembro Activo durante años, ha dejado de obtener ingresos significativos procedentes de actividades relacionadas con la economía del suelo. La determinación del estatus de jubilado le corresponde exclusivamente a esa persona; así, un miembro que se encuentre realmente jubilado pero que desee continuar con el estatus de Miembro Activo, podrá serlo si continúa pagando las cuotas de Miembro Activo.

Miembro Emérito: Un miembro que se haya mantenido en el estatus de Activo durante veinte (20) años, que haya ocupado posiciones de liderazgo a nivel del Capítulo o Internacional; y que se ha jubilado de la actividad profesional relacionada con la economía del suelo. La nominación para el estatus de Emérito se puede realizar por votación de la Junta del Capítulo y/o por el Consejo Internacional de Gobernadores. El Consejo Internacional de Gobernadores ratificará todas elecciones de Emérito. No se requerirán cuotas de Internacional ni del Capítulo a los Miembros Eméritos.

Compañero Internacional de LAI: Un Miembro Activo cuyos esfuerzos hayan contribuido significativamente a la mejora de los objetivos, de la organización o al crecimiento de LAI. Exclusivamente el Consejo Internacional de Gobernadores podrá conferir el estatus de Compañero. La denominación de Compañero Internacional es adicional a cualquier otra categoría de miembro, salvo la de Honorario.

ANEXO “B”

Normas, Prácticas y Procedimientos Específicos del Capítulo

1. Significado de Determinados Términos Utilizados en los Estatutos de Este Capítulo

- 1.1. **Este Capítulo:** el Capítulo LAMBDA ALPHA INTERNATIONAL BARCELONA o LAI BARCELONA en su forma abreviada.
- 1.2. **Jurisdicción Territorial:** ámbito de actuación.
- 1.3. **Miembro Compañero Internacional:** miembro que ha sido reconocido como tal por el Consejo Internacional de Gobernadores de LAI.
- 1.4. **Miembro En General (At Large):** un miembro fundacional de un capítulo que ha sido nominado por un Miembro Activo, que ha sido aprobado por el Comité Ejecutivo Internacional de LAI y que ha sido ratificado por el Consejo Internacional de Gobernadores de LAI. O un Miembro Activo desplazado a una ciudad en donde no existe un Capítulo de LAI y que sigue perteneciendo a la organización internacional al pagar la cuota de Internacional.
- 1.5. **Miembro ex officio:** un miembro que lo es por razón de otro cargo. No dispone de voto.
- 1.6. **Presidente:** es el Presidente electo de la Junta Directiva para el período en curso.
- 1.7. **Presidente Saliente:** es el Presidente del período anterior cuyo mandato ha finalizado.
- 1.8. **Presidente Entrante:** es el Presidente electo cuyo mandato comenzará en el período siguiente.
- 1.9. **Escriba:** denominación alternativa a Escribano.
- 1.10. **CEO (*Chief Executive Officer*):** es el Consejero Delegado.
- 1.11. **Director Ejecutivo:** es el encargado de llevar la administración como sociedad de LAI o del Capítulo. Es una persona que realiza dicha labor como profesional contratado o representante de la empresa contratada para prestar dicho servicio.
- 1.12. **Cargo:** un miembro que forma parte de la Junta Directiva o de un Comité.
- 1.13. **Officer:** posición equivalente a un Cargo, Responsable, Titular.
- 1.14. **Director:** posición equivalente a un Cargo.
- 1.15. **Responsable de un Comité:** miembro encargado de desempeñar las funciones atribuidas a un Comité, en caso de no haber más personas que él en el mismo.
- 1.16. **Reunión General de Miembros:** Asamblea General de todos los Miembros.
- 1.17. **Reuniones de Trabajo (Ordinarias y Extraordinarias):** reuniones ordinarias periódicas y extraordinarias de los miembros y de la Junta Directiva.

2. Procedimiento para la Incorporación de Nuevos Miembros

De acuerdo con el Artículo IV, Apartado 1, Párrafo 3 de estos estatutos, la incorporación de miembros se realizará siguiendo los procedimientos generales de incorporación vigentes en LAI, que actualmente son estos:

- Al ser LAI una sociedad honorífica, sus miembros solo lo pueden ser por invitación de un miembro que no sea Miembro Inactivo.
- Los miembros nominarán a futuros miembros presentando al Secretario el formulario de nominación del candidato seguido de su CV (Curriculum Vitae) corto de una página.
- El Secretario distribuirá dicha documentación por email a los miembros de la Junta Directiva y recopilará sus comentarios y placet.
- Una vez admitido, el Secretario lo comunicará al miembro que lo ha nominado y al Tesorero para que proceda al cobro de las cuotas. También lo comunicará a todos los miembros del capítulo y lo incluirá en el Listado de Miembros del Capítulo e informará a LAI según se indica en estos estatutos.

3. Prorrateo de las Cuotas Anuales de Este Capítulo

Las cuotas de los miembros se dividen en:

- Tarifa de Iniciación: que se abona a LAI en su totalidad para cubrir los costes del Certificado, Insignia, Carta de Bienvenida y sus gastos de envío
- Cuota Internacional: que se abona a LAI por cada año según se describe en estos estatutos
- Cuota del Capítulo: esta se podrá prorratear en función de la fecha de admisión del miembro respecto al resto de días del año.

4. Presidente Entrante

El Presidente Entrante será un cargo más de la Junta Directiva con voz y voto que se elige según los procedimientos establecidos en estos estatutos para los distintos cargos y también lo será a propuesta del Comité de Nominaciones.

* * * * *

No. 10 Eduardo Aznar

Sonia Garcia

Enric Massip

Marta Marti: Pro-
tempore Secretary

Juanjo Martinez:
Pro-tempore
President

David Martinez

21/03/2019



21/03/2019



21/03/2019



21/03/2019

2019 LAI COMMUNICATIONS REPORT AND WORK PLAN

2/24/19; rev.2/25/19

tc, pa

BY-LAWS

Currently:

Section 11. International Public Relations Committee.

The International Public Relations Committee shall consist of a Chair and such additional members, as the President shall deem appropriate. The committee shall be responsible for the development and distribution of media information and other Public Relations function, as may be deemed appropriate by the President or the Board of Governors.

Recommended:

Section 11. International Communications, Content & Media Relations Committee.

The International Communications, Content & Media Relations Committee shall consist of a Chair and a designated member from Eastern, Midwestern, Western and Global regions. Regional designees will be nominated by their current Regional Vice President. The Committee will also consist of such additional members as the President shall deem appropriate.

The Committee shall be responsible for increasing International and Chapter communications, content development and media relations. The Committee will do that by training each member in the importance and use of video, multi-media applications and social media; in applying this knowledge to LAI media channels; for then training, encouraging and collaborating with Chapter representatives in these tools, in order to increase International and inter-Chapter communications throughout our global network.

The Committee will work with International Publications Committee to coordinate efforts.

COMMITTEE PLANS

Due to lack of participation, we have determined not to have a formal committee. We have tried and at first were hoping to have Committee members as recommend by the Chapter Presidents, but didn't have a lot of success.

Our thought is to try three things. 1) Make the committee smaller with the hopes of getting a few people committed to our plan, rather than a small number of people on a call with little to no participation. 2) Try and have one person from each region that can help with our efforts. 3) Find people that have interest in YouTube, Video, and or Photography to help with our content initiative

In order to do this we need to do the following:

- Email Blast - Call for Committee members with link to the "Communication Initiative" video
- Call / Reach out to each president again to get a recommendation
- Ask for help from the Regional VP's to provide suggestions for committee members

Current Committee Members

Todd Cabanban - Committee Chair
Phil Adams - Assistant Committee Chair
Holly Elmore - Atlanta Chapter

Goals

To continue to build on the LAI YouTube Channel with the purpose of:

Promoting LAI events such as the LEW's

- Puerto Rico
- Austin
- Chicago LEW 2020

Quarterly uploads of content from local chapters (Hopefully get to a point of adding content monthly)

- Chapter events and news
- Message from the Chapter Presidents
- Meet the member (chapter highlighting their new members globally)
- Message from International President - twice a year?
- Ely Chapter Lunch Content (serving also as tutorials)
- Coordinating with Publications Committee on KeyNotes as required

Work Plan

Encourage, teach and help 5 committee members to create or be responsible for adding content to the YouTube Channel

Continue to upgrade the Channel with better images for the site, site introduction, site trailer, video thumbnails

Develop email format with LAI administration to make content announcements more visually appealing

Identify the best way to promote the content, YouTube Channel and LAI linked-in Channel.

Ex: email blasts directly connected to the video not the website.

Proposed Budget

\$5000

Phil's fee split with LEF

Animated intro and outro for all LAI Videos

Adapt animation for Chapters that create content. (Reward for participation)

Schedule

March - Full committee - Discuss content ideas and content goals for April meeting

April - Review March content ideas and post to channel. Discuss content ideas for the summer for posting in June

September- Come up with 4Q content ideas and production deadlines.

December - Review of 2019 content. What worked what didn't work. Ideas for 2020 plan.

From Alan Nevin 2/23/2019 to Holly and Phil

Publications Committee Responsibilities (draft)

Section 10 of the LAI Bylaws:

The International Publications Committee shall consist of the International Scribe, The International Assistant Scribe and such additional members, as the President shall deem appropriate. The scribe shall serve as Chair of the Publications Committee and the Assistant Scribe shall serve as Vice Chair. The Publications Committee shall be responsible for the publication of International KeyNotes and such other publications as may from time to time be authorized by the International Board of Governors.

The current Publications Committee opines that Section 10 of the Bylaws sufficiently covers the breadth and role of the committee and no changes are recommended.

Financial Considerations

The Committee does not require any funding or financial aid in 2019.

Review of Recent History of Keynotes

In 2017, LAI members published 47 posts from 16 different chapters; the Atlanta Chapter was most active with 11 posts. In 2018, LAI members published 40 posts from 13 different chapters; the Baltimore Chapter was most active with 13 posts.

Plan for 2019

Committee members

The committee currently consists of the International Scribe, International Assistant Scribe and LAI member/consultant Phil Adams. This month we will ask each of the regional Vice Presidents to appoint a member to the Committee. That member will be charged with ensuring that each chapter has a publications chair.

Expand the Publication Committee to include regional representatives from the East, South, Midwest, West; Europe; Middle East/Asia.

The Committee wishes to acknowledge Vicki Estrada's many years of invaluable contributions as Assistant Scribe. Vicki has stepped down from the position due to family health issues. Thank you Vicki!

Holly Elmore, Atlanta Chapter, has been nominated as Acting Assistant Scribe. Holly's nomination will be voted on during the San Juan LEW Board of Trustees meeting. Congratulations, Holly!

Primary Goal for 2019

The overarching goal of the Committee in 2019 is to expand the readership of KeyNotes through a broadening of relevant articles and topics that would appeal to members. The goal includes appointment of Publications Committee chairs for each chapter and routine contributions from that chapter to KeyNotes.

Work Plan for 2019

Primary responsibility of the Publication Committee is to increase Keynotes' role in the distribution of pertinent information to the chapters; to encourage members/chapters to contribute articles, etc. to Keynotes and to encourage the members to view Keynotes on a regular basis.

Concurrently, KeyNotes should work with chapters to encourage their members to submit materials to KeyNotes.

The Committee should also work with the Communications Committee in a joint effort to publicize LAI. The Publications Committee will solicit content from each LAI chapter on a monthly basis;

Alan invites Jim Fawcett to the Publications Committee to better coordinate with Awards Committee, creating announcements about nominees and awardees.

The Publication Committee role should/could include:

Expansion of the contents of KeyNotes to include such items as:

- Advertising of member firms (perhaps \$100 annual to place a business card in Keynotes)
- Announce changes in employment or job status;
- Announcements of the chapter officers;
- Vigorous promotion of LEWS;
- Spotlight on International officers and Regional VPS;
- Links to pertinent articles from ULI, APA, etc.
- A monthly article on International Fellows (dead and alive), written in conjunction with the relevant chapter

Managing Keynotes

Codifying management of KeyNotes. Included here would be such items as approval of submitted articles, determination of how long articles should appear before going to archives; inclusion of number of views per article, et al

Proposed Meeting Schedule – Publications Committee

The Publications Committee Executive Committee (Phil Adams, Holly Elmore and Alan Nevin) : Monthly or more often initially; then quarterly.

Quarterly conference calls with Executive Committee and invited members:

President, Vice President, Treasurer, Chair of Public Relations and Awards, Historian, and LEF

**Report of
Global Chapter, Lambda Alpha International
May 2, 2019**

Current Leadership

The Global Chapter is now represented by

President: Les Pollock, Ely Chapter

Membership Coordinator: Ossie Pereira, AUM Chapter

Program Coordinator: Vacant

Vacant Position

The Global Chapter has three positions, Chair, Membership Coordinator and Program Coordinator. The Program Coordinator has been vacant for several months due to a resignation. Interested persons should contact the Chapter Chair. We would appreciate if Chapter Presidents would make this announcement at their Chapter meetings. If desired we will send a description of the office upon request.

Outreach for New Chapter Formation

During my prior report I noted interest in Chapter creation by people within Israel and Singapore. Obviously this takes more work, as my attempt to bring them to move forward has not been successful. This is never high priority business with busy people, so I stay in contact and continue to encourage them.

Jon Devries has received letters of interest from a number of people in Nigeria and Kenya suggesting that the creation of a south of Sahara Chapter might have some potential.

The Chair of the Global Chapter has also worked with International to develop a new Puerto Rico Chapter.

This again raises the question as to if LAI has ambitions to welcome members from across the world. If so, there should be some consideration of how to affiliate with other national organizations having similar interests and qualified members such as ours. Given the limitations inherent in an organization of our size, the ability to grow and establish relationships across the world may require such an outlook.

Current Activities

The programming provided through the Global Chapter is seriously hampered by the availability of unique product. While we have advertised for content to be provided by all LAI members, it is limited. Your chairman offered a program on the character of cities and approaches to planning based upon his travel around the world in 2017. No other proposals were received.

One source for programming is to reach into the growing LAI You Tube file of content, and offer programs based upon these videos. Review of You Tube use suggests that it does not currently attract a wide viewership. One approach may be to use such content and secure the involvement of the original presenter to present and answer questions at a Global Chapter presentation. Given our current experience, it may secure a viewership of between 30 and 50 people.

To that end, in addition to mining our You Tube file, we would encourage local chapters and the International to submit videos and podcasts of key presentations prepared for luncheons or other purposes to the Global chapter who could make them available to interested individuals or chapters as a vehicle to distribute LAI insights globally.

Linking local conferences to the Global Chapter is another approach that might be useful. Currently, the AUM chapter is preparing to offer a River Summit Conference in June. The Global Chapter has agreed to help advertise the meeting and to offer the video from the meeting as a Global Chapter event. This may be one way to connect far flung chapters to the greater membership, as is our goal.

Moving Forward

Concern has been evidenced that the Global Chapter may not be a successful concept, and should be terminated. Given the cost of operations (zero) it seems that this may be too aggressive, unless the Society has no interest in trying to find formats that will connect all members better and can serve to increase the reach of the organization. The Global Chapter consists of all LAI members. However, as all members primarily identify as members of local chapters, recognition of Global Chapter membership is secondary, and perhaps, unknown by most of us at LAI.

The Chair suggests that if a source of ready programming can be found, it may be worth continuing the effort. Further, if outreach beyond the limits of current chapters and geographies is of interest, the Global Chapter may have a specific strategic utility.

The intent of the Global Chapter is to create a virtual mechanism that facilitates communication between all members interested in land economics beyond that of local importance. Thus, the first and most important activity is to make members aware of the Global Chapter, its purposes, and its events, and then to encourage participation in events, establishment of relations between chapters and the growth of personal professional and academic networks.

To date, this effort has been through sponsorship of several virtual meetings in the form of webinars held to facilitate presentations, and through sponsorship and outreach to attract interest of all membership to a major conference held in Mumbai, India by the AUM Chapter.

These activities have had limited success, drawing a viewership of around 30 persons to each of the webinars.

While both activities – special purpose webinars and attendance at Chapter conferences -- are well within the purview of the Global Chapter, both of these activities need a bit of planning and production.

To this end, the Global Chapter Global Chapter Program Coordinator will shortly be contacting all local chapters to request a list of presentations which may have more than local interest and that have been developed as Powerpoint presentations, podcasts or other formats that would lend them to rebroadcast. Programs selected by the Program Coordinator will then be requested to be sent to the International Offices where the Membership Coordinator will take responsibility for establishing a presentation schedule and contacting the membership to encourage viewing and participation in a webinar or podcast format.

Another suggestion would be for the International to provide a short spot within the LEW program for a Global Chapter sponsored program that would help to “market” the Chapter to LEW attendees and facilitate a short conversation of global land economics issues that might be addressed in some format by Global Chapter activities.

Added Business



Report to the LAI Board of Governors

LAI International Membership Committee (IMC)

The IMC convened by way of online conference on April 10, 2019 at 1:00pm ET

Attendees – Robert McBride, Cassandra Francis, John Nye (Zia), Nancy Park (Sacramento), Martin Flores (San Diego), Robert Maguire (London)

The purpose of the meeting was to review the IMC achievements to date, to confirm the engagement of the members of the committee and to discuss and set a possible work plan for the IMC for the balance of the current term of office to November 2019.

Following considerable discussion, it was concluded that it remains a challenge to many LAI chapters to recruit, engage and retain members. The IMC committed to remain engaged in creative consideration of practical measures that could be initiated by LAI to assist chapters in these challenges.

Robert Maguire reminded that it had been previously proposed that a system be developed to enable automatic annual renewal of membership. Robert McBride replied that now that the LAI website and supports had been moved to a new service provider and that consequently more modern and robust systems are now available the opportunity to implement such a capability will be revisited.

Nancy Park suggested that there should be a report to the entire membership following each Board of Governors meeting to disseminate the most relevant decisions and direction. Robert McBride agreed that this would be a worthwhile and under took to generate such a report.

There was discussion of the need to create an accessible roster of ideas and experience which emanate from the Presidents' Roundtable in order that it may be readily referenced by chapters on a going forward basis. Cassandra Frances agreed and indicated that a method of creating such a resource should be developed.

There was discussion related to the need for and value of a Code of Conduct based on the version recently developed by Ely Chapter for its own purposes. Without taking a position on the need for a Code of Conduct, the IMC agreed that in the event that the LAI Board deemed it advisable, the IMC would review the matter and offer what guidance it can.

There was discussion of the implication of the recently adopted provisions of the LAI Bylaw (Article V, Section 8) authorizing the expulsion of a member whose conduct may be detrimental to the function or reputation of the Society as determined by the Board in its sole discretion. At this time, there is no applicable procedure or guideline in the event that such a matter is set before the Board. Without any commitment to engage in the issue, there was general concurrence in regard to the advisability of having some pre-considered policy in place.

The matter of the future of the IMC, if any, beyond the end of the current term of office was tabled and shall receive some further consideration. It was agreed that the options are three: 1) to end the IMC

with the expiry of the current term of office; 2) to extend the IMC as a “Special Committee” into the next term of office; and 3) to establish the IMC as a permanent “Standing Committee”.

This concluded the meeting.

Following the meeting and in reference to the needs of the London Chapter in particular, Robert Maguire communicated with Robert McBride and pointed to the important role that the LAI membership could play in prospecting members for those chapters that are struggling to attract new members. There could be great value, were the Society as a whole to embrace a culture wherein all its members were to be engaged in the active mission of identifying prospective new members in locations outside of the boundaries their own chapter. This could be of value to London, but also to New York, Atlanta and other chapters. Robert McBride has agreed to work with the London Chapter towards this end.

** ** *

Thanks – Robert

Robert McBride, MLAI, P.Eng., RPP
LAI International President



ELY CHAPTER

MEMBER CODE OF CONDUCT

STATEMENT OF POLICY

Lambda Alpha International (“**LAI**”) is a not-for-profit professional organization created for the study and discussion of land economics and supported by a system of local chapters whose members are selected pursuant to established membership criteria. LAI promotes a culture of respect, courtesy, civility, common decency, diversity and inclusion. Membership in LAI is honorary, open and inclusive to all person’s regardless of, and including but not limited to, gender, race, creed, color, religion, sex, sexual orientation, national origin, ancestry, citizenship status, marital status, age, medical condition, or mental or physical disability.

CONDUCT OF MEMBERS

All members of the Ely Chapter of LAI (“**Members**”) shall act with respect, courtesy, civility, common decency, and inclusiveness towards other Members, any staff of LAI or the Ely Chapter, any vendor and any guest. The Ely Chapter will not tolerate any harassment of, or discrimination against, any Member, staff, or vendor based upon, but not limited to, gender, race, creed, color, religion, sex, sexual orientation, national origin, ancestry, citizenship status, marital status, age, medical condition, or mental or physical disability and such conduct by any Member, staff or vendor is strictly prohibited.

Harassment or discrimination includes, but is not limited to, any verbal, physical, visual or graphic conduct, racial epithets, slurs, and offensive remarks or jokes. Sexual harassment can include unwanted sexual advances, leering, making sexual gestures, displaying of sexually suggestive objects or pictures, verbal sexual advances or propositions, verbal abuse of a sexual nature, and unwanted physical contact.

COMPLAINT PROCEDURE

Any Member, staff, vendor or guest who feels they have been harassed or discriminated against, or who witnesses any harassment or discrimination by a Member, staff or vendor, is encouraged to promptly proceed as follows:

1. Report the incident verbally or in writing to the President of the Ely Chapter, and/or another member of the Ely Chapter Board of Directors with whom you feel most comfortable sharing the information.
2. If the incident is committed by the President or other member of the Ely Chapter Board of Directors, you may report the incident to any other member of the Ely Chapter Board or Directors and/or to the LAI Board of Directors, as appropriate.
3. All complaints of misconduct received by a member of the Ely Chapter Board of Directors or LAI Board of Directors shall be promptly investigated by a subcommittee to be formed for such purpose. The subcommittee of the Ely Chapter Board of Directors or LAI Board of Directors, as applicable, shall be composed of not less than five (5) nor more than (7) members of the Board of Directors. All investigations shall be conducted by the subcommittee in a fair, impartial, timely

and thorough manner that provides all relevant parties with the opportunity to be heard and to present any information he or she believes is relevant or important for consideration.

4. The investigation will be conducted as discretely as reasonably possible, all persons involved with the investigation will maintain confidentiality of the matter to the greatest extent reasonably possible, subject to the need to conduct a full and fair investigation.
5. Appropriate measures will be taken by the Ely Chapter and/or LAI, as needed, to stop and remedy all reported misconduct during the period of investigation, including but not limited to suspension of the violator's participation in any Ely Chapter or LAI event and/or suspension of membership, employment or engagement until the investigation is concluded and a decision is made
6. Upon completion of any investigation, a decision shall be made by the subcommittee as to whether a violation of this Code of Conduct has occurred. A decision by the subcommittee shall be made by a majority vote of the members of the subcommittee. If the subcommittee concludes a violation of this Code of Conduct was committed, the subcommittee shall proceed as set forth below to determine the appropriate disciplinary action for Violation of Code of Conduct. All decisions by the subcommittee shall be discretely communicated to both the accuser and accused upon completion of the investigation.

RETALIATION PROHIBITED

Retaliation against anyone who makes a report or complaint under this Code of Conduct is strictly prohibited. Any person encountering retaliatory conduct, or who witnesses retaliatory conduct, is encouraged to report such retaliation to the Ely Chapter President, a member of the Ely Chapter Board of Directors or the LAI Board of Directors, as appropriate.

VIOLATION OF CODE OF CONDUCT

Any Member who is found to violate this Code of Conduct upon completion of an investigation shall be subject to disciplinary action, up to and including permanent termination of the violator's membership in the Ely Chapter and LAI. Any staff or vendor of the Ely Chapter who is found to violate this Code of Conduct upon completion of an investigation shall be subject to disciplinary action, up to and including termination of the violator's employment or engagement. The subcommittee shall discuss the appropriate disciplinary action for a particular violation of this Code of Conduct and such disciplinary action shall be approved by a vote of a majority vote of the members of the subcommittee.

ACKNOWLEDGMENT

By signing below, I acknowledge that I have read and understand the Ely Chapter Code of Conduct and that I am responsible for follow the Code of Conduct.

Signature: _____

Printed Name: _____

Date: _____

DRAFT dated 03.25.19