

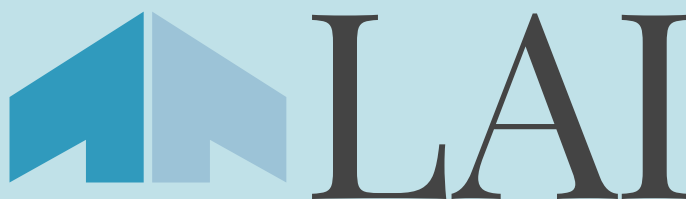


CONNECTING PROFESSIONALS.

Lambda Alpha International (LAI) is a global land economics society where top professionals connect. Membership is honorary and selective. Our 2,000+ members make meaningful connections at the local chapter level, and with peers worldwide. LAI chapters are located in major cities in the United States, Canada, Mexico, Europe, and Asia.

SHARING KNOWLEDGE.

LAI provides a forum for the exchange of ideas in the fast paced world of land use and development. Our members come from a wide variety of fields related to the use and reuse of land. This professional diversity creates a unique blend of perspectives and experience.



LAND ECONOMICS SOCIETY
BALTIMORE CHAPTER

2023 & 2024 Year in Review



ADVANCING BEST PRACTICES.

LAI is committed to excellence and high standards of professional ethics. Our members are among the best in their respective fields. We recognize professional excellence through the presentation of prestigious international awards. LAI supports education and research through the Land Economics Foundation.



ANNUAL MEETINGS

Annual Meeting 2023 with keynote speaker **P. David Bramble**, Managing Partner, Co-Founder of MCB Real Estate, held at Woodberry Kitchen.



Annual Meeting 2024 with keynote speaker **Claudia Jolin**, Executive Director, Baltimore Peninsula Community Benefits District, held at the Rye Street Tavern.



Weller Development



MAG Partners



Welcome!

It has been an honor to serve as the Lambda Alpha International (LAI) Baltimore Chapter President for 2024, and I look forward to 2025. I am proud of all the accomplishments of our Chapter and of LAI. My thanks to our

dedicated Board Members because without them none of this would be possible.

I would especially like to thank **Nate Betnun** for his stalwart leadership of our Chapter for the 2022 - 2023 term. We are fortunate that he serves on our Board and as the LAI International Assistant Regional Vice President, Eastern North America. I would also like to thank the following: **Kim LiPira** for many years on our Board, **Joe Nathanson** for serving as the LAI International Assistant Historian, and **Susannah Bergmann** for serving as the LAI International Regional Vice President, Eastern North America. On behalf of our Chapter, I would like to congratulate her as the LAI International Member of the Year 2024 awardee.

I am delighted to share this Year in Review report showcasing the 2023 and 2024 highlights of our Chapter. These past two years, **over 600 members and guests** have attended **23 programs** with **over 30 speakers**. We have inducted **15 new members** and presented awards to several of our dedicated members. Our Membership, Communications, and Program Committees continue to thrive and are consistently launching new initiatives, including a new thought-provoking Salon series. Our LinkedIn page continues to gain new followers, has garnered close to 17,000 impressions over the last year, and has served as a model for other chapters.

I am also proud of LAI Baltimore's commitment to the local community. In the past two years, we have made \$10,000 in charitable donations to support these valuable community partners: **The Compound, Hope Village, and Plantation Park Heights Urban Farm**.

Thank you to our members for your continued support of LAI Baltimore. Our members are the heart of our organization, and we are lucky to have such distinguished professionals. We hope that all members will consider joining a committee and please share personal achievements and business news with us.

Best wishes always,

[Michael Cordes](#)

LAI Baltimore Chapter President
(410) 925-2226

WELCOME! 2023 & 2024 NEW MEMBERS



Wendy L. Blair

Managing Director
RE/MAX Commercial Logic



Lauren Bostic Hill

Executive Director
AIA Baltimore, Baltimore
Architecture Foundation



Ethan P. Cohen

Ethan Cohen Consulting



Robert W. Gehrman

Managing Principal
bct design group



Barbara Jean Gilbert

Retired Planner, Artist



Keith Gillan

President
Murn Management, LLC



Matt Hugel

*VP of Economic
Development*
Midtown Benefits District



Kevin J. Kelehan, Esq.

Partner
CarneyKelehan, LLP



Eric Leshinsky

*Chief of Comprehensive
Planning*
City of Annapolis



Nicole Mathison

Senior Analyst
Real Property Research
Group, Inc.



Grace A. Morris

Executive Director
Heritage Housing Partners
Corp.



Christopher N. Murn

President
Murn Development, LLC



James Riggs

Chief Operating Officer
Osprey Property Company



Drew Romanic

Partner
The Martin Architectural
Group



Anthony L. Waddell

Principal
New Urban Equities, LLC

IN MEMORIAM



Stanley Keyser

Keyser
Development Corp.
LAI Member since
2004

LAI MEMBERSHIP

Membership in LAI is selective through a nomination process initiated by an active LAI member. We welcome you! If interested, please email Chapter President [Michael Cordes](#) or call (410) 925-2226.



— JANUARY 18

New book "Stop the Road: Stories from the Trenches of Baltimore's Road Wars"

Evans Paull, Author and LAI Member



— FEBRUARY 15

Tax Sale Foreclosures on Home Owners / West Side Development

Bree Jones, Founder of Parity

Nneka N'namdi, Founder of Fight Blight Bmore

Co-Founders of the Stop Oppressive Seizures (SOS) Fund



— MARCH 15

Middle Branch Waterfront Master Plan to transform it into Baltimore's next great waterfront

Brad Rogers, Executive Director, South Baltimore Gateway Partnership and LAI Member



— APRIL 19

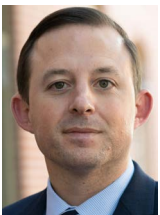
Panel discussion on condo challenges and redevelopment opportunities following the collapse of a high-rise Florida condo in 2021 prompting major changes in condo laws

Jerry Doctrow, Highfield House Past President and LAI member

Stephen Cleghorn, Highfield House Past President

Tom Leibel, Mosely Architects

David Fishman, Highfield House Board and real estate attorney



— MAY 16

Maryland Legislative Wrap Up: recap the real estate legislation that came out of Maryland's 2023 Session

Senate President William C. Ferguson IV



— SEPTEMBER 20

Baltimore Penn Station and Amtrak-related properties redevelopment

Charlie Bond, Senior Development Director, Beatty Development

James Smith, AIA Associate, Quinn Evans



— OCTOBER 18

Maryland Climate Solutions Now Act of 2022

Stuart Kaplow, Esq., Kaplow Attorneys at Law

THANK YOU

Baltimore Place
Sponsors for
hosting our
monthly programs!

- 2023 -

Brad Byrnes at the
historic [Redwood Exchange](#), 233 East
Redwood Street

- 2024 -

Caroline Moore
and [Wexford Science & Technology](#) at
the University of
Maryland BioPark

SALONS 2024

LAI Baltimore initiated a series of Salons to complement monthly programs that bring together small groups of members for a discussion over a meal at a member's home or other location. The Salons deepen LAI member knowledge, broaden understanding of selected topics, and develop camaraderie with fellow members. Please contact **Nate Betnun** for more information. We welcome you! 2024 Salon topics included: Harborplace, the moderately priced dwelling unit legislation before the Anne Arundel County Council, the City of Annapolis New Comprehensive Plan, and the design of the new Francis Scott Key Bridge.

REGIONAL PROGRAM 2023

Joint Program hosted by LAI George Washington Chapter President **Jody Kline** and LAI Baltimore's **Nate Betnun** in June with **Greg Fitchitt**, President of Columbia for The Howard Hughes Corporation about the midway point of the development of its downtown, Columbia, Maryland finally becoming the real city envisioned in 1967 by its founder, **James W. Rouse**. A terrific opportunity for members from both chapters to come together for this presentation, tour, networking, and discussion.



JANUARY 17

Baltimore's Regional Tech Hub

Mark Anthony Thomas, President & CEO, Greater Baltimore Committee



FEBRUARY 21

Update on the Redevelopment of Perkins Homes and the Perkins Somerset Oldtown Transformation

Bart Harvey, Development Director, Beatty Development Group



MARCH 20

West North Avenue Development Authority Comprehensive Development Plan

Chad Williams, Executive Director



APRIL 17

Senior Housing Models

Jane Rohde, Principal, JSR Associates, Inc.



MAY 15

Howard Street Tunnel Redevelopment Project

Brandon Knapp, PE Sr. Director - Mid-Atlantic Construction, CSX Transportation



JUNE 19

Neighborhood Investment in Baltimore: Understanding trends for the City and Impacts of East Baltimore Development Inc.

Dr. Brett Theodos, Senior Fellow and Director, The Community Economic Development Hub



SEPTEMBER 18

The Arena's \$250M+ state-of-the-art renovation

Frank Remesch, General Manager, CFG Bank Arena | Oak View Group



OCTOBER 16

South Baltimore Wetlands Restoration

Brad Rogers, Executive Director, South Baltimore Gateway Partnership and LAI Member

SUMMER OUTINGS

July 2023

LAI toured [Plantation Park Heights Urban Farm](#). Executive Director **Richard Francis - Farmer Chippy** - took members around the six-acre site that had previously been vacant land in Baltimore City. The farm is now an oasis providing fresh produce to residents and a safe space and structure for neighborhood youth. LAI Member **Joe Nathanson's** [The Daily Record column](#) provides more details.

LAI also visited **Joe Shaffer** and **Tom Baum**, owner of [Hidden Waters Farm and Market](#), who are committed to regenerative agriculture and healthy ecosystems. A presentation, plus a delicious meal, was shared at this 110-acre organic farm.

Photo Credits: Plantation Park Heights Farm, Hidden Waters Farm, The Compound



Plantation Park Heights Urban Farm Tour



Hidden Waters Farm Party



July 2024

LAI toured two innovative housing developments [Hope Village](#) and [The Compound](#). Hope Village is a 13-unit Tiny House project that offers a path to homeownership to formerly homeless, working people. **Chris** and **Pam Wilson** have been providing meals for the children of homeless families for years. Local entrepreneur and developer, **Mark Sapperstein**, pledged to underwrite the majority of the project's costs.

The Compound is an artist residence and workspace created through hard work, tenacity, and grant writing. The Compound constructed several Net Zero townhouses with 16 work/live studios for artists. LAI members and guests enjoyed an informative presentation, tour, and summer meal at The Compound thanks to its Founder and Board Member **Nickolas Wisniewski**.



Tour of Hope Village



The Compound Tour, Presentation and Party

BALTIMORE CHAPTER DONATIONS

2023 Plantation Park Heights Urban Farm \$5,000
2024 Hope Village \$2,500 and The Compound \$2,500

LAND ECONOMICS FOUNDATION

Formed by LAI for the purpose of supporting the study, awareness, and advancement of land economics, the Foundation awards annual grants and is primarily funded by LAI member contributions. Grant application directions and a list of previous grants are found on the [LAI website](#). Thank you for your generosity!

LAND ECONOMICS GATHERINGS

The Gatherings provide opportunities for members, guests, as well as local professionals, to broaden their perspectives and meet face to face with other accomplished professionals from around the world, while getting special behind-the-scenes access to projects in some of the world's most interesting cities.

[2023 Gathering](#) in Barcelona, Spain and
[2024 Gathering](#) in Phoenix, Arizona.



LAI AWARDS



LAI INTERNATIONAL MEMBER OF THE YEAR 2024

Susannah Bergmann

Kaliber Construction, Inc.
Board Member, LAI Baltimore Chapter
LAI Regional Vice President, Eastern North America

This prestigious international award was presented at the Phoenix, Arizona Land Economics Gathering. She was selected from a pool of chapter nominations and her award is based upon her tremendous commitment to LAI, to her professional career dedicated to land economics, and her commitment to our Baltimore community.

LAI BALTIMORE CHAPTER MEMBER OF THE YEAR 2023



Kim LiPira

KML Consulting
For your dedicated service as our Board Member!

LAI BALTIMORE CHAPTER MEMBER OF THE YEAR 2024



Sean Davis, RLA

Morris & Ritchie Associates, Inc.
For your dedicated service on our Programs Committee!



AIA ARCHITECTURE AWARD

Congratulations! **Quinn Evans** was the 2024 winner of the AIA Architecture Firm Award.
Special congrats to LAI Members David Benn, Brandon Schultz, and Nakita Reed!

CONNECT & GET INVOLVED

- Share your accomplishments, projects, and news!
- Contact Chapter President [Michael Cordes](#) or (410) 925-2226.
- Check out news on [Baltimore Chapter website](#).
- Follow us on [LinkedIn](#)!
- Invite guests to our programs. Nominate a prospective member.
- Visit LAI International, global programs, and Land Economic Gatherings at [LAI.org](#). Past Programs can be viewed [here](#).
- Join a Chapter or LAI International Committee.

SAVE THE DATES 2025

01/08	Salon	07/16	Summer Outing
01/15	Program	09/17	Program
02/19	Program	10/15	Program
02/25	Salon	10/21	Program with CREWBaltimore
03/19	Program	11/19	Annual Meeting
04/16	Program	<i>Additional Salon Series Dates will be available.</i>	
05/21	Program		
06/18	Program		

COMMITTEES

Communications

Susannah Bergmann
Kim LiPira
Nicole McGlynn
Caroline Varney Alvarado

Donations

Susannah Bergmann*

Finance

Susannah Bergmann
Nate Betnun
Michael Cordes
Matt Kimball
Toni Prince*

Membership

David Benn*
Rachel Edds
Mary Ann Henderson
Matt Kimball
Ken Rice
Anthony Waddell

Programs

Nate Betnun (Salons)
Sean Davis
Barbara Jean Gilbert
Matt Kimball
Dan Pontious
Brandon Schultz*

George Washington Chapter Awards Juries

Susannah Bergmann (2024)
David Benn (2023, 2024)
Nate Betnun (2023)
Barbara Jean Gilbert (2024)
Jim Leanos (2023)
Andrew Lemer (2023)
Klaus Phillipsen (2023, 2024)
Sharon Kemper Suarez (2024)
*Committee Chair

BALTIMORE CHAPTER LEADERSHIP

Michael S. Cordes, President
Columbia National Real Estate
Finance, LLC

Nathan S. Betnun,
Immediate Past President
Betnun Consulting

David Benn, VP for Membership
Retired, Quinn Evans

Susannah Bergmann
Kaliber Construction, Inc.

Rachel F. Edds
Edds Consulting, LLC

Mary Ann Henderson
Retired, US Department of HUD

Matthew L. Kimball, Esq.
Himmelrich Associates Inc.

Michael J. Lester
Willowbrook Valuation
& Advisory Services

Kim LiPira (term ended 11/2023)
KML Consulting

Toni Y. Prince, Treasurer
The Brick Companies

Stephen L. Rudow
AGM Financial Services, Inc.

Brandon Schultz, VP for Programs
Quinn Evans

Caroline Varney-Alvarado
Retired, Maryland Department
of Housing and Community
Development

Geoffrey Washington, Esq.,
Secretary
Rifkin Wiener Livingston

2025 MEMBER DUES

Active Members \$350

Retired Members \$262.50

[Learn More](#) | [Pay Dues](#)

Consider a donation to the Land
Economics Foundation